



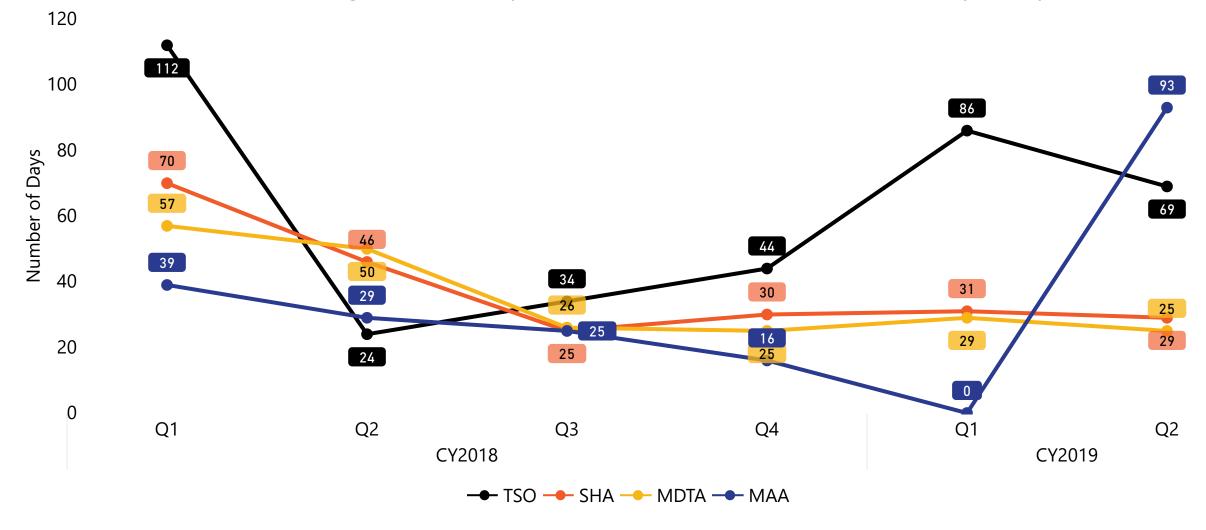
PRESENTING:

## PROVIDE EXCEPTIONAL CUSTOMER SERVICE

**TANGIBLE RESULT #1** 

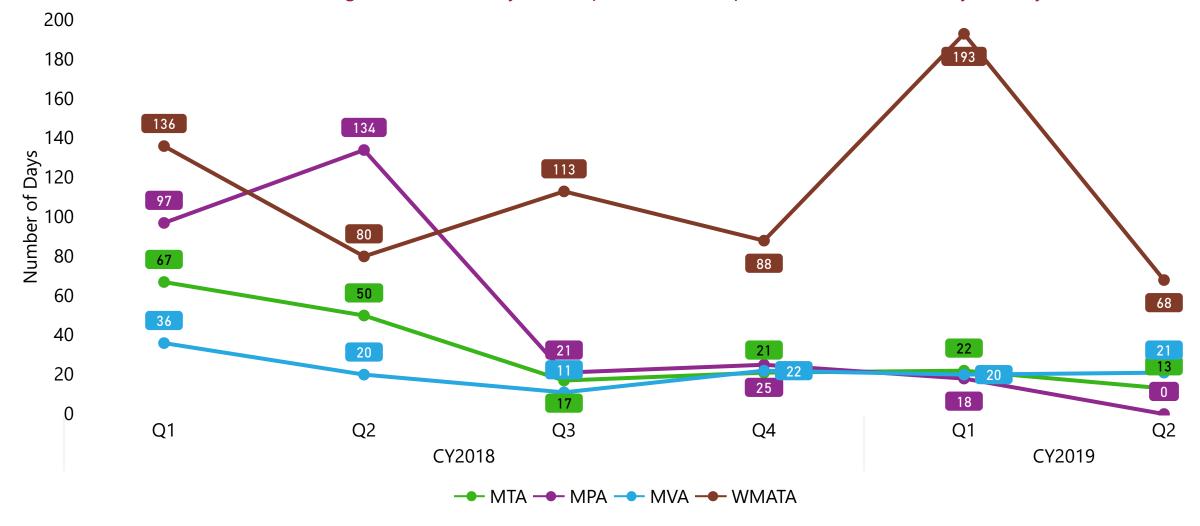
PM#1.2: Responsiveness to MDOT Customer Correspondence - Trey Hanna

Chart 1.2A.1: Average Number of Days to Respond to Correspondence in MDOT IQ System by TBU

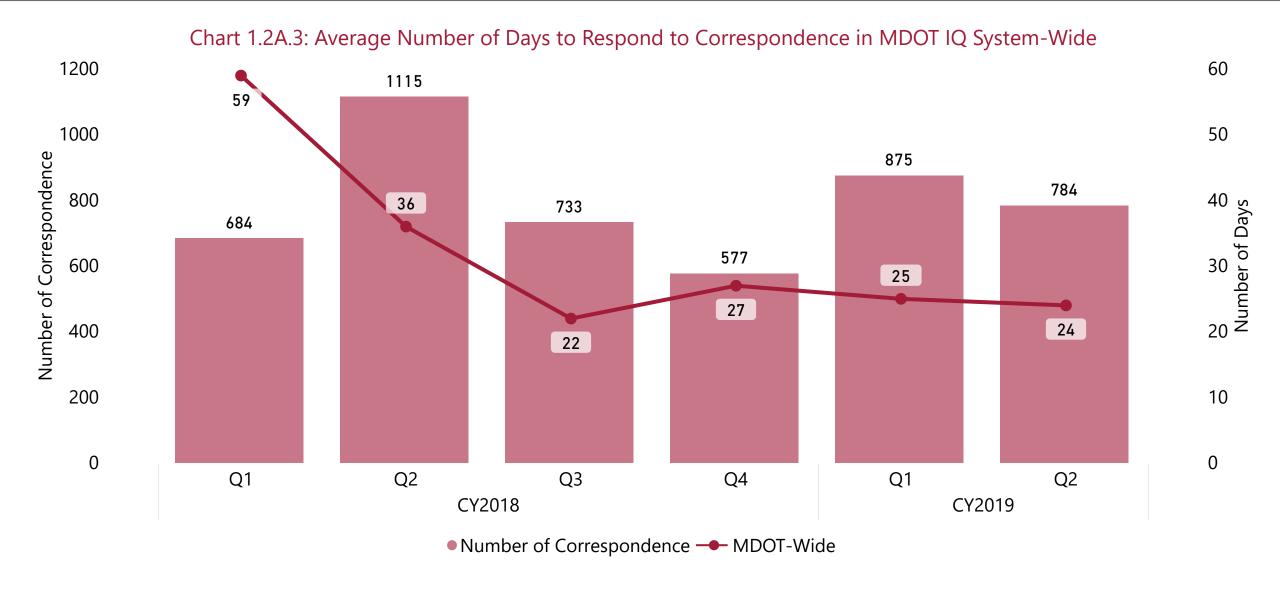


PM#1.2: Responsiveness to MDOT Customer Correspondence - Trey Hanna

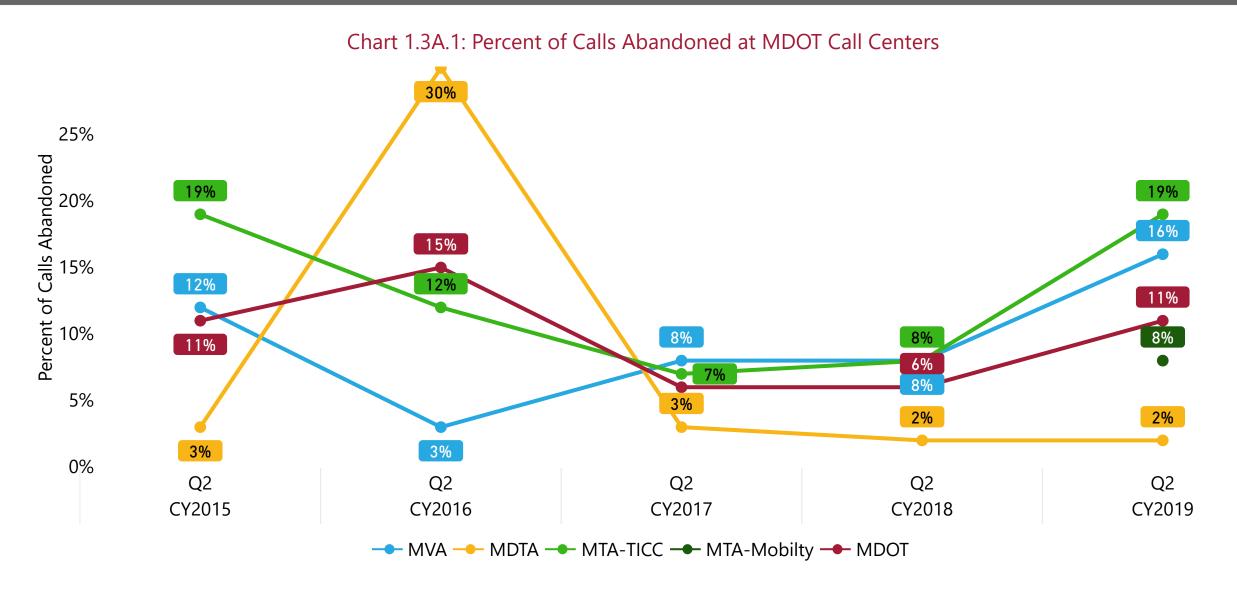
Chart 1.2A.2: Average Number of Days to Respond to Correspondence in MDOT IQ System by TBU



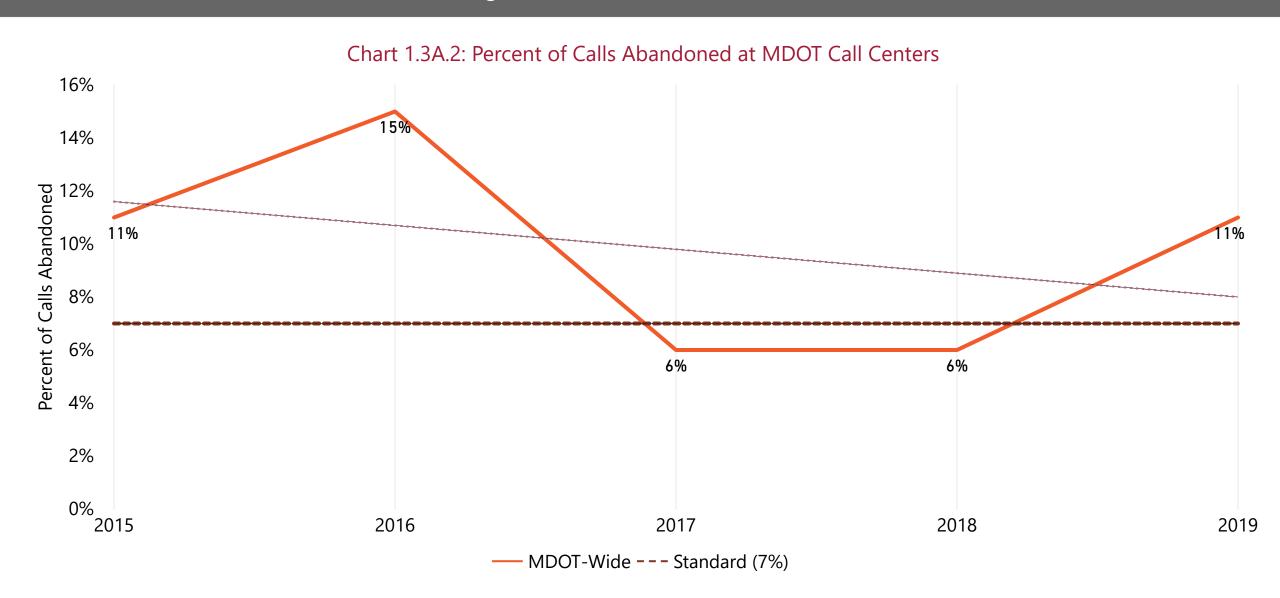
#### PM#1.2: Responsiveness to MDOT Customer Correspondence - Trey Hanna



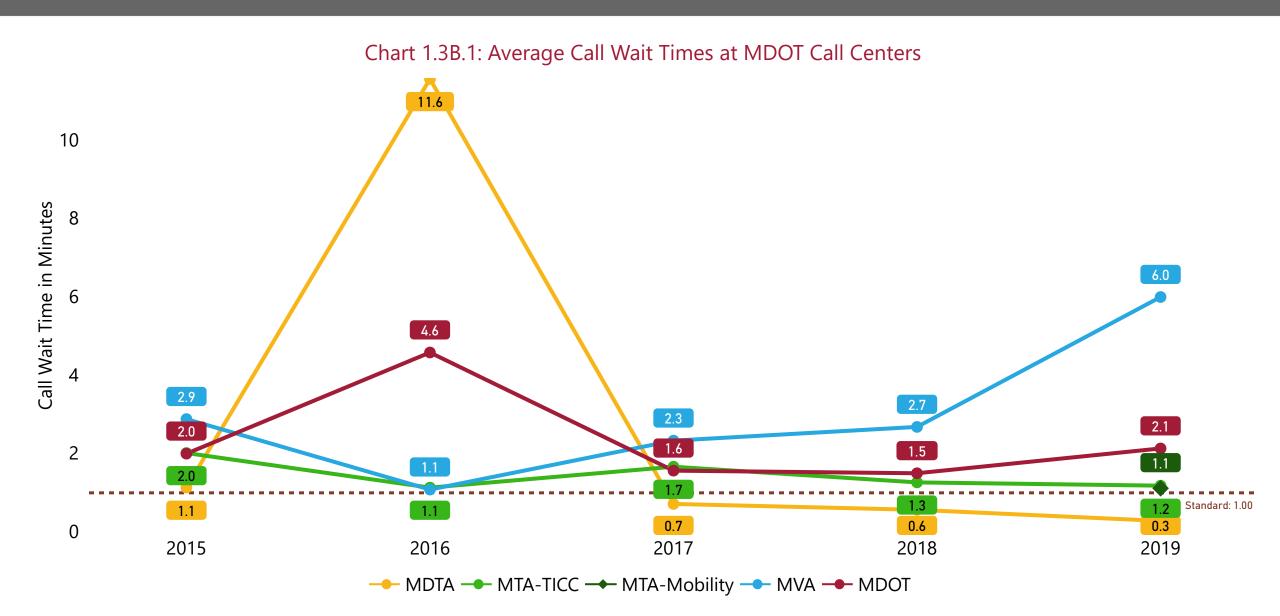
#### PM#1.3: Customer Satisfaction with Receiving Goods and Services - Darol Smith



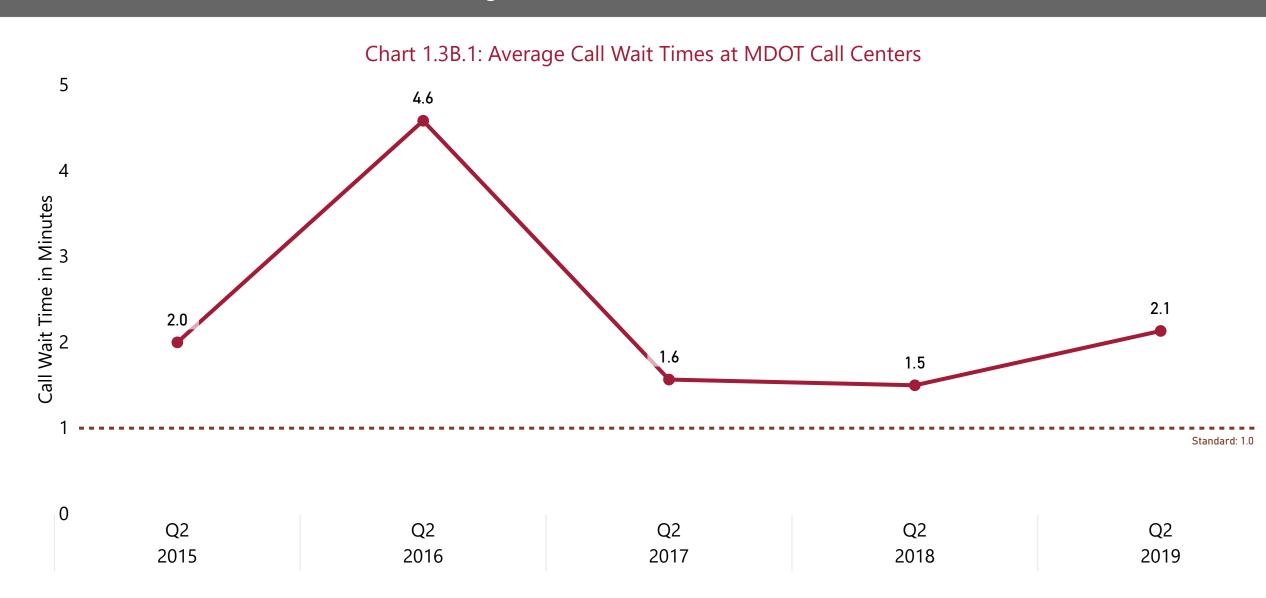
PM#1.3: Customer Satisfaction with Receiving Goods and Services - Darol Smith



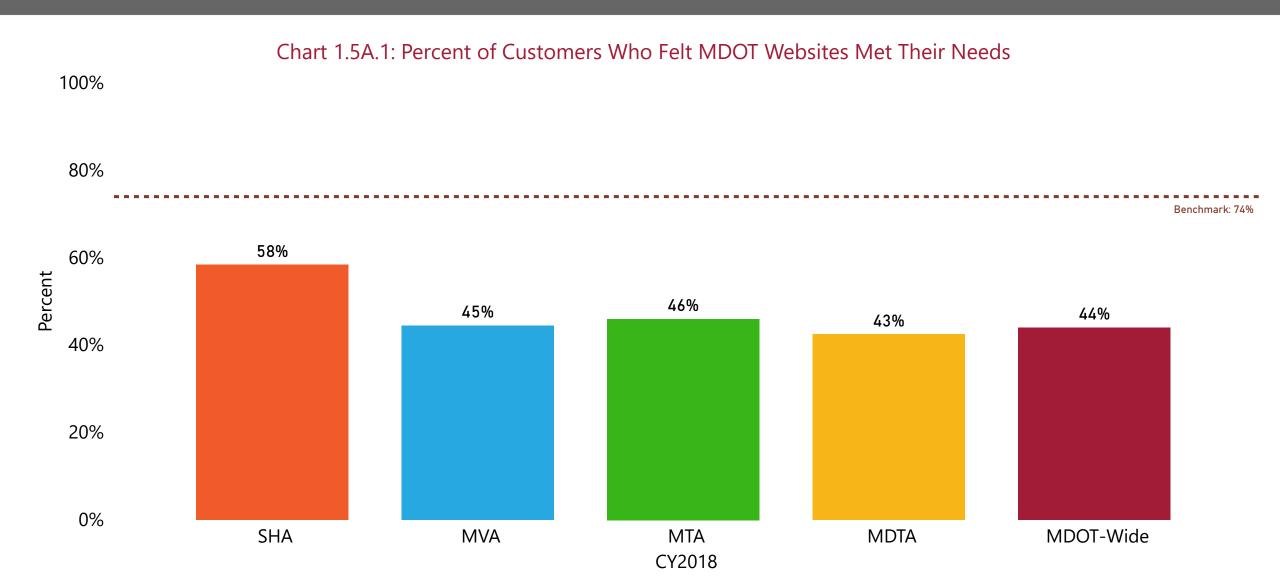
PM#1.3: Customer Satisfaction with Receiving Goods and Services - Darol Smith



#### PM#1.3: Customer Satisfaction with Receiving Goods and Services - Darol Smith

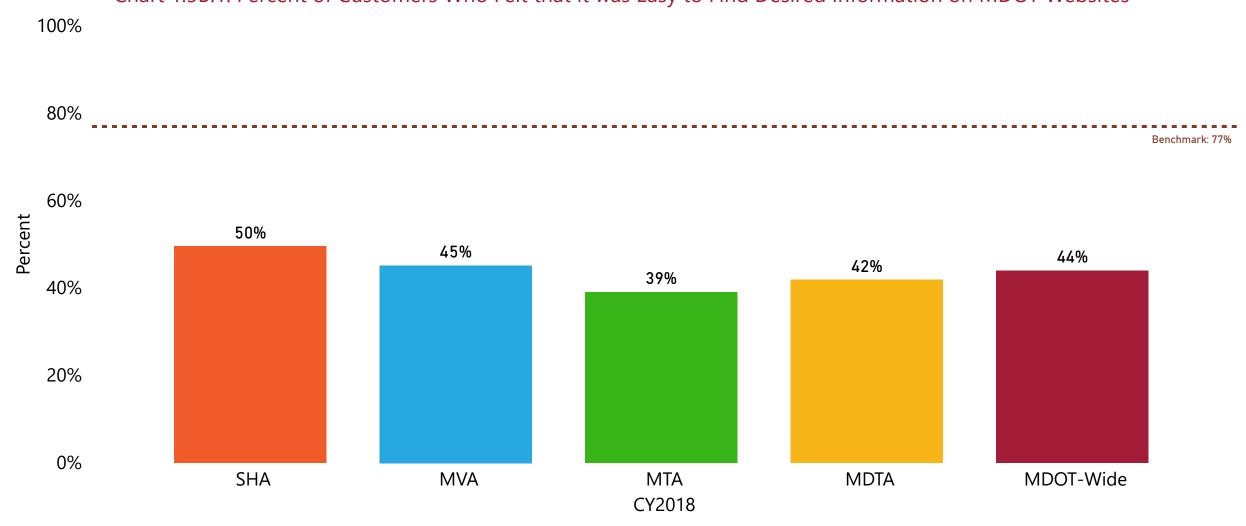


PM#1.5: Customer Satisfaction with Information and Navigation on MDOT Websites - *Lindsey Franey* 



PM#1.5: Customer Satisfaction with Information and Navigation on MDOT Websites - Lindsey Franey

Chart 1.5B.1: Percent of Customers Who Felt that it was Easy to Find Desired Information on MDOT Websites





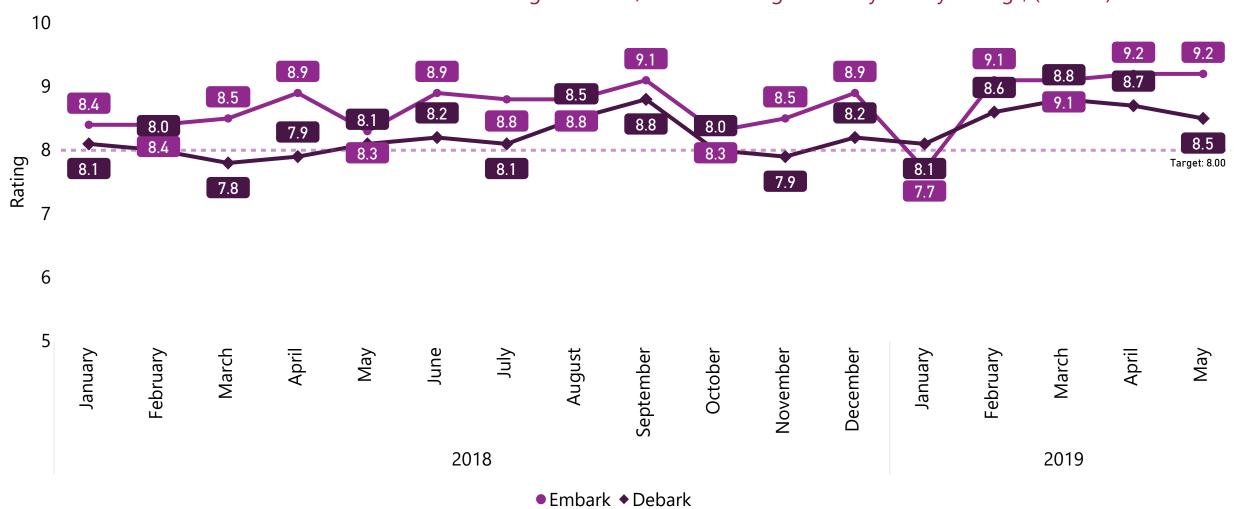
#### PRESENTING:

#### **TANGIBLE RESULT #1**

#### **TBU SPECIFIC MEASURES**

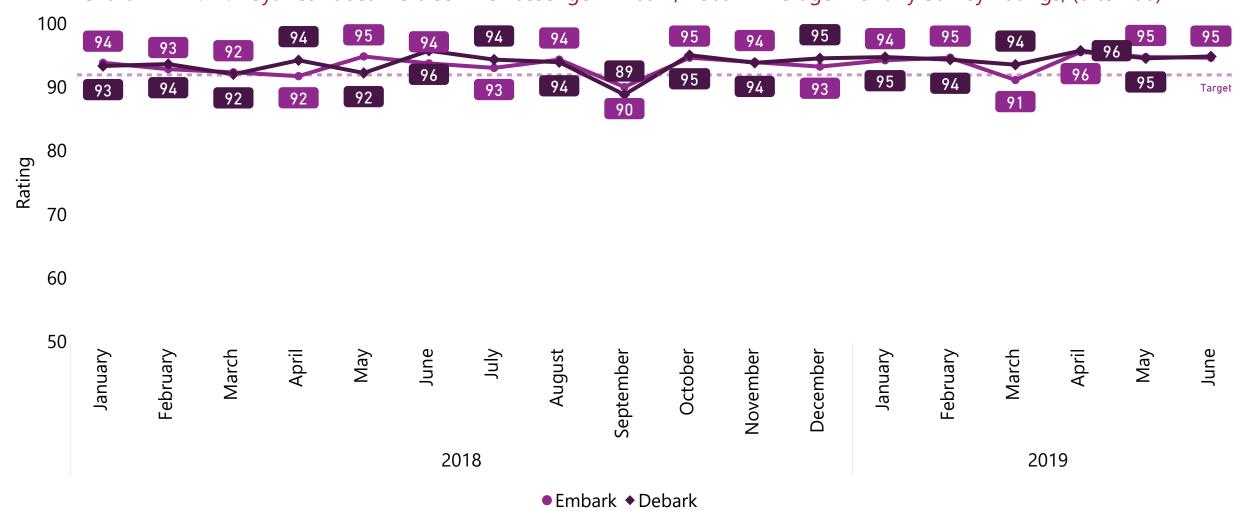
#### PM MPA 1.1: Cruise Line Survey's "Terminal Experience" Results - Cindy Burman

#### Chart MPA 1.1A: Carnival Cruise Line Passenger Embark/Debark Average Monthly Survey Ratings, (0 to 10)



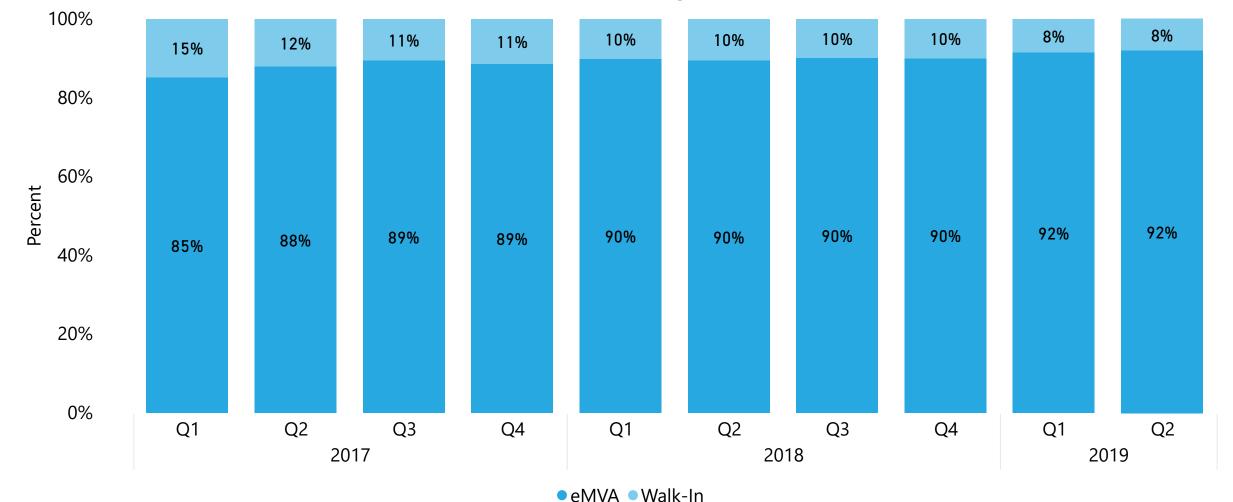
#### PM MPA 1.1: Cruise Line Survey's "Terminal Experience" Results - Cindy Burman



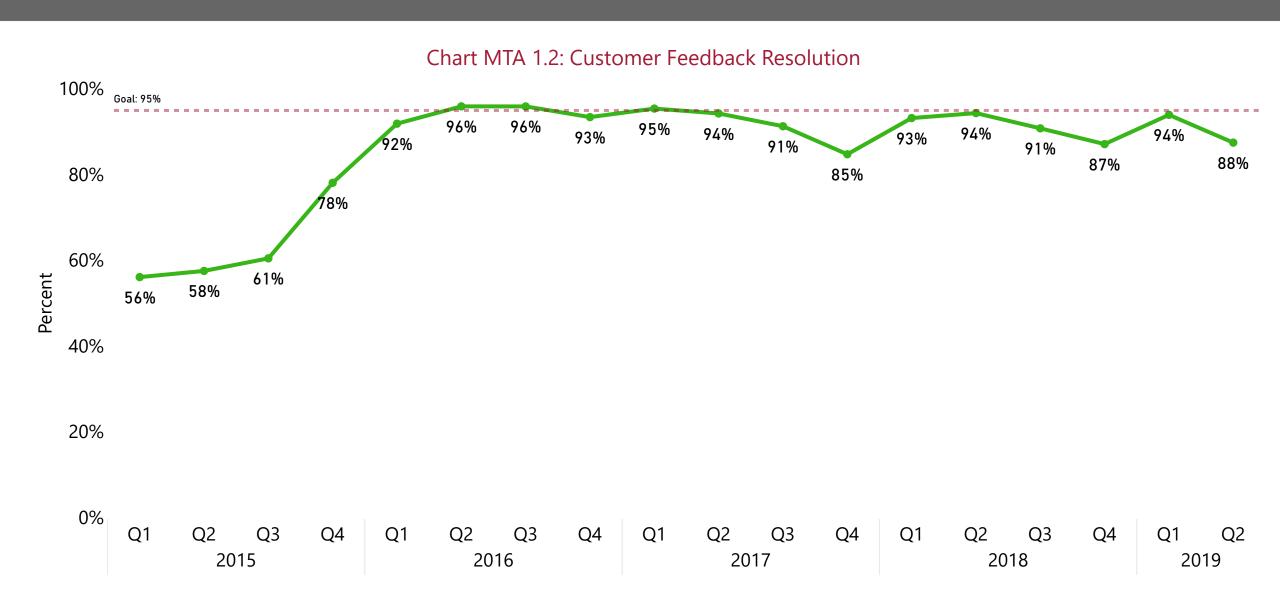


#### PM MVA 1.1: Transactions Due to Vehicle Flag - Madison Lumpkin

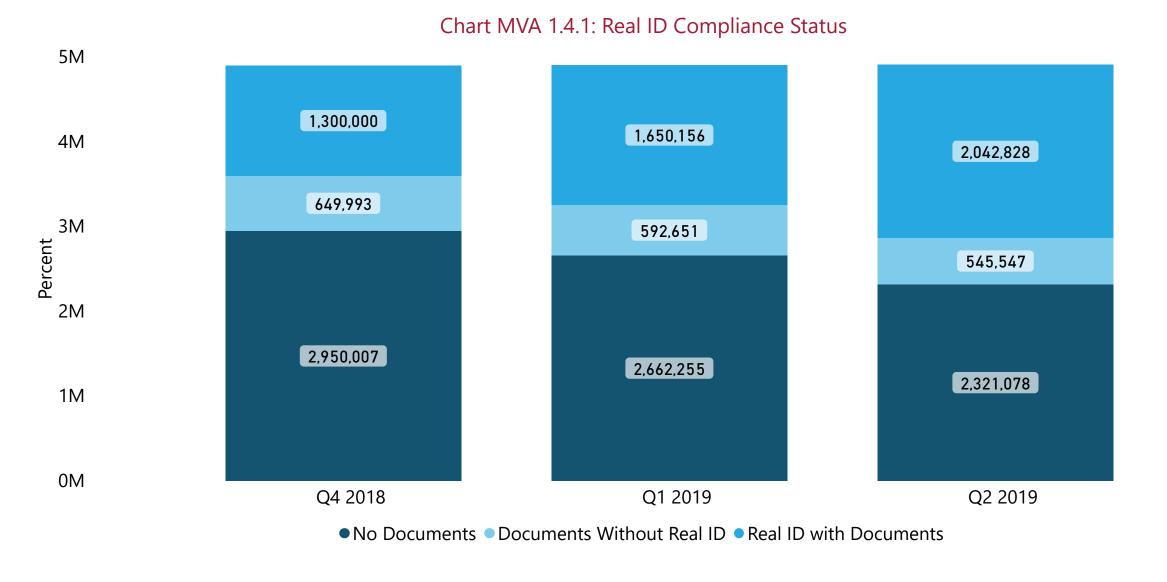




#### PM MTA1.2: Customer Feedback Resolution - James Lewis



#### PM MVA 1.4: Real ID Compliance - Adrienne Diaczok, Rhashad Johnson, Madison Lumpkin





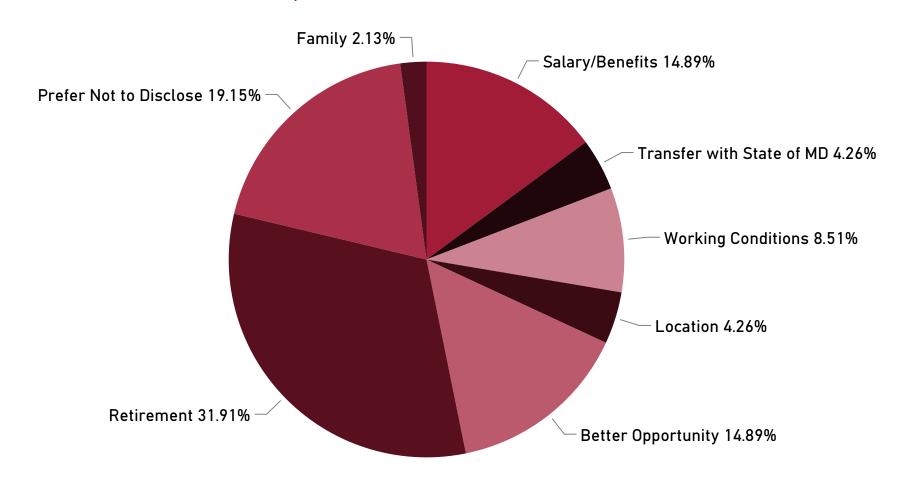
PRESENTING:

### **USE RESOURCES WISELY**

**TANGIBLE RESULT #2** 

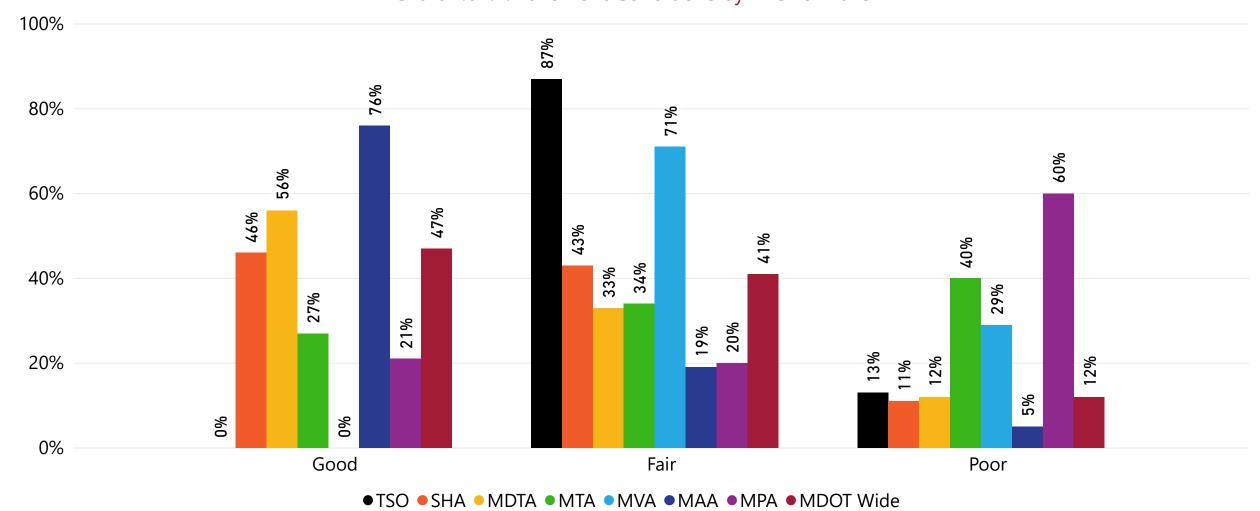
#### PM#2.3: Employee Turnover Rate - Josephine Pullen

Chart 2.3.1: Separation Reasons MDOT Wide for Q2 2019

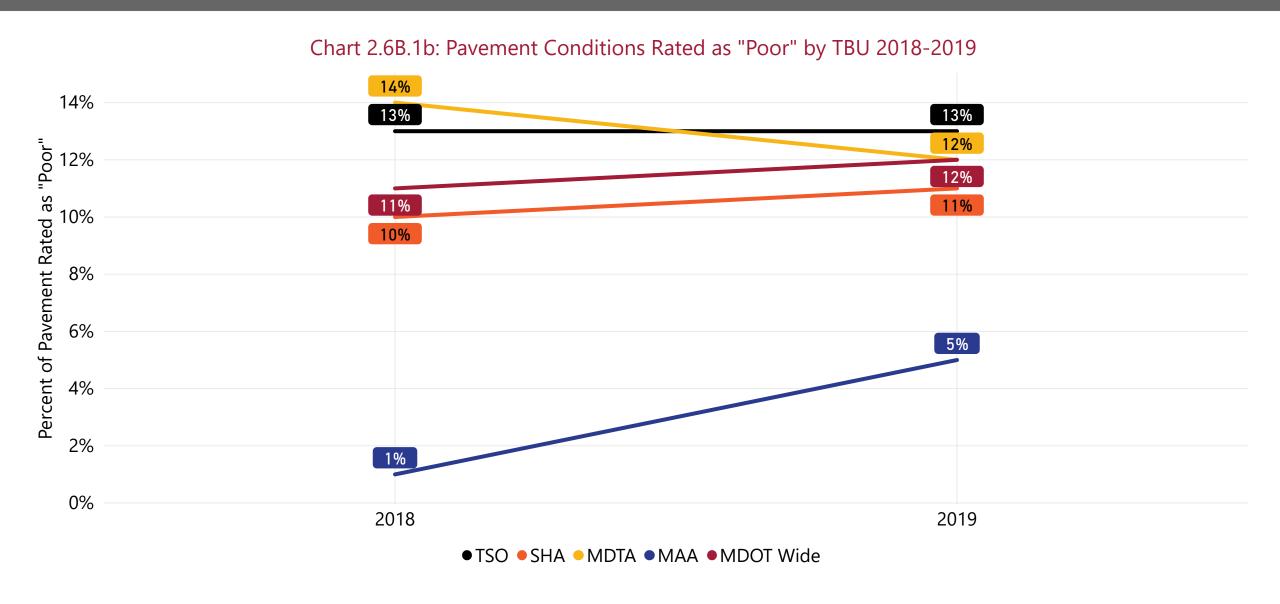


PM#2.6: Managing Capital Assets - Dan Favarulo

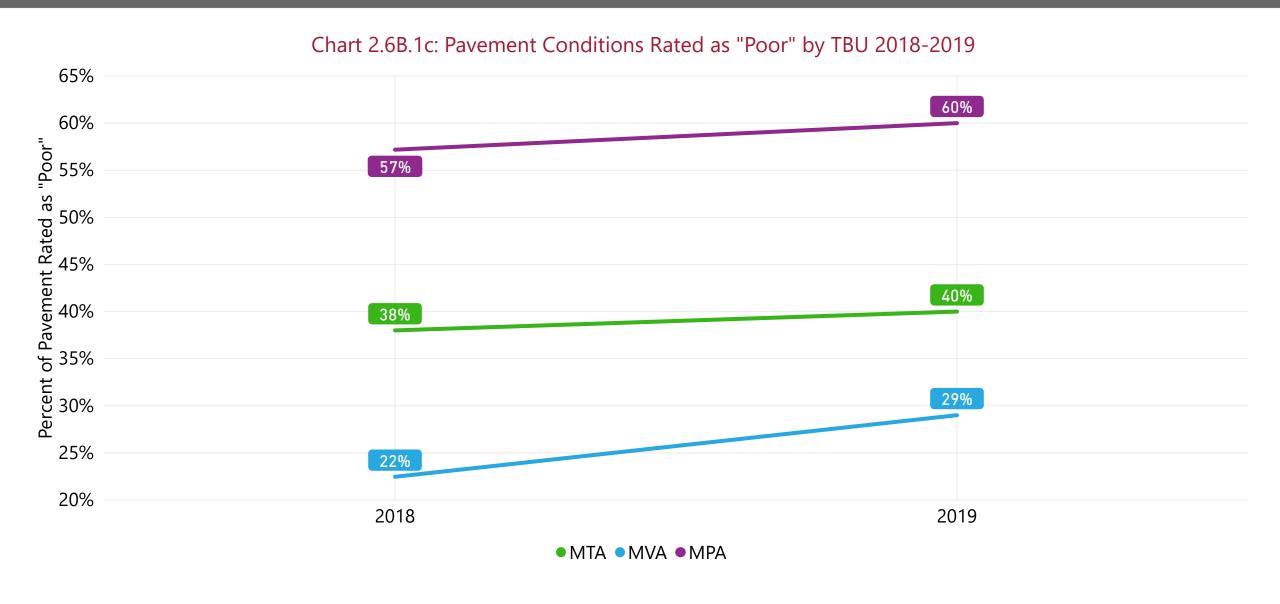
Chart 2.6B.1: Pavement Conditions by TBU for 2019



PM#2.6: Managing Capital Assets - Dan Favarulo

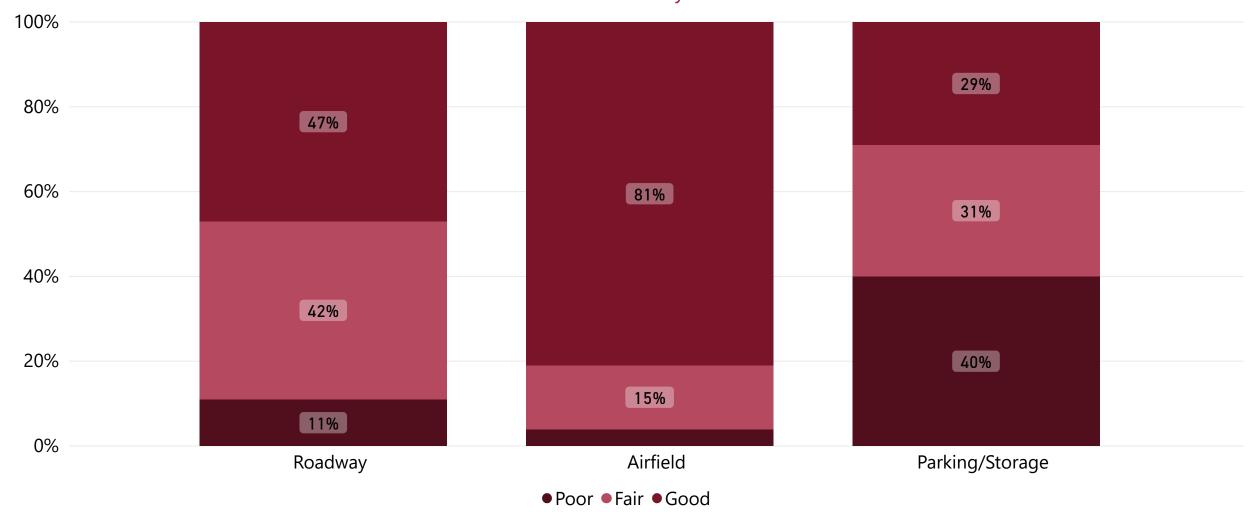


PM#2.6: Managing Capital Assets - Dan Favarulo

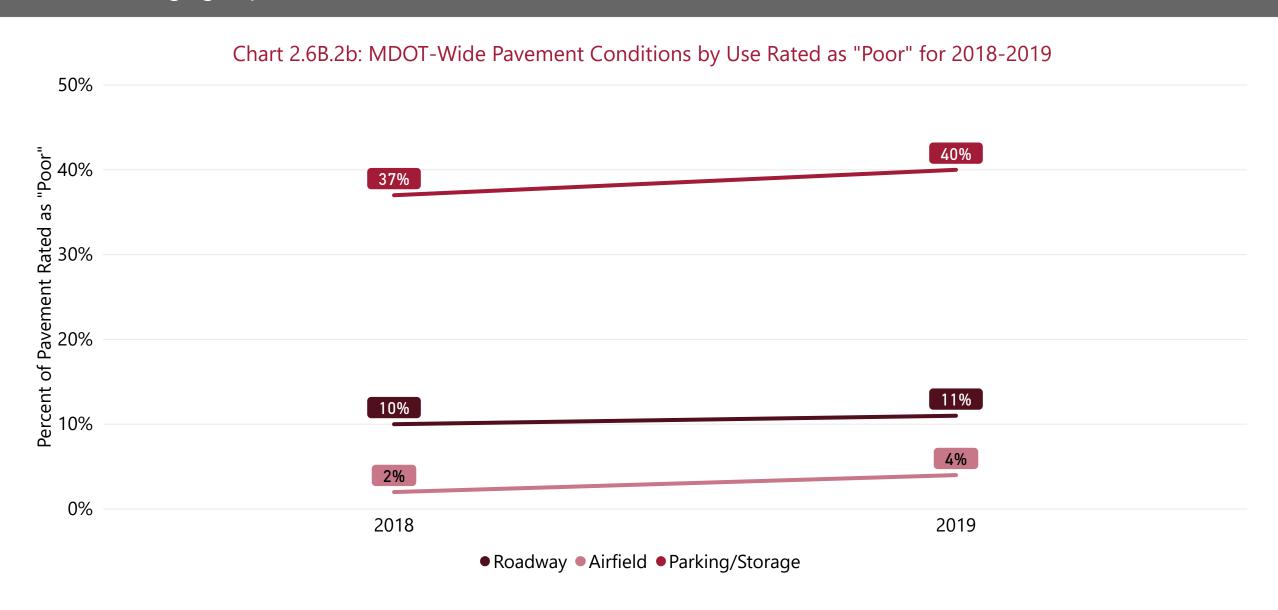


#### PM#2.6: Managing Capital Assets - Dan Favarulo

Chart 2.6B.2a: Pavement Conditions by Use MDOT-Wide for 2019

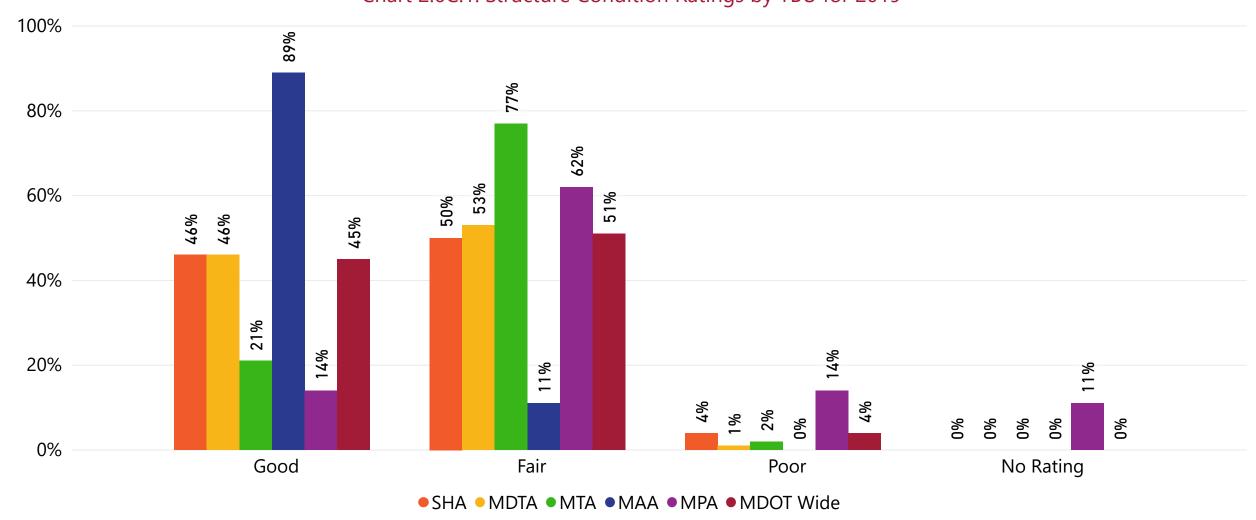


PM#2.6: Managing Capital Assets - *Dan Favarulo* 

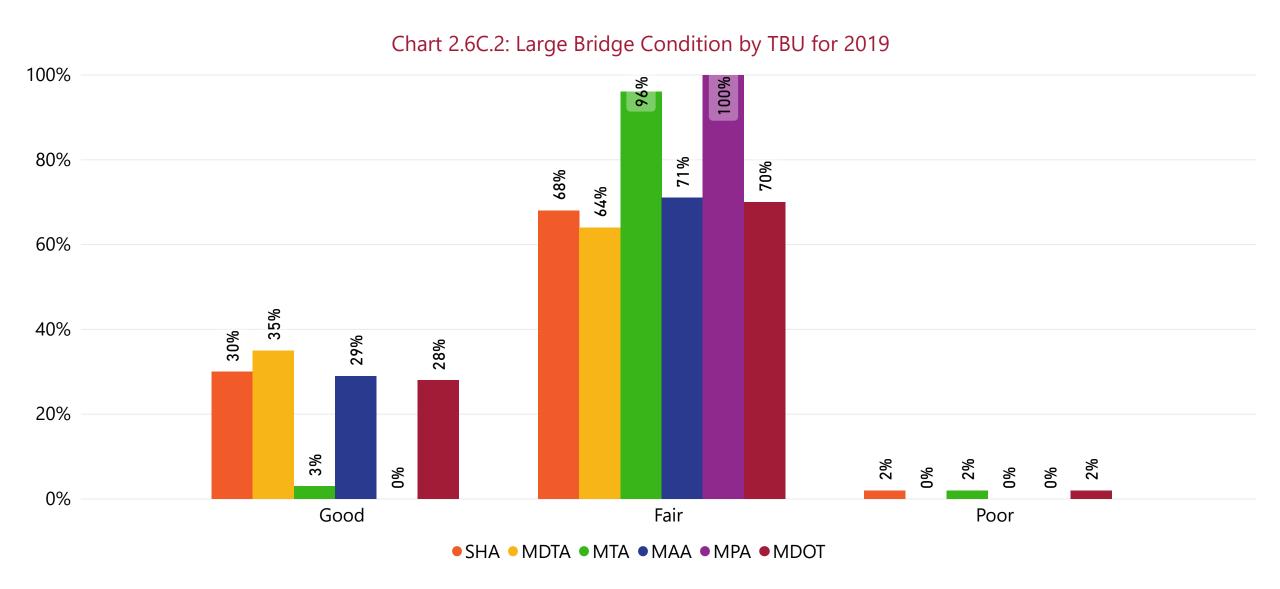


PM#2.6: Managing Capital Assets - *Dan Favarulo* 



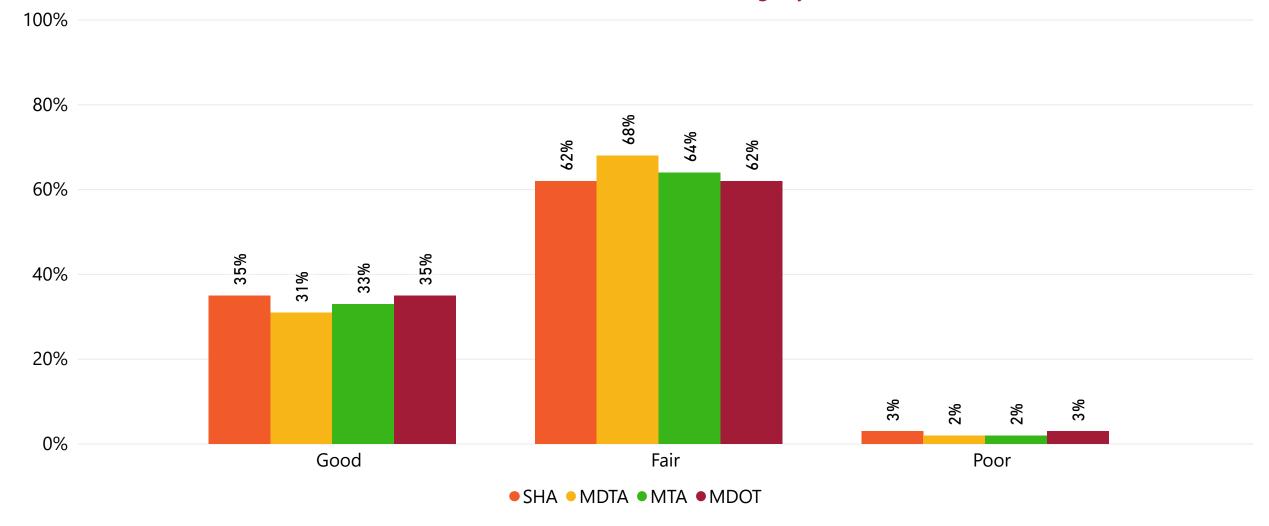


PM#2.6: Managing Capital Assets - *Dan Favarulo* 



#### PM#2.6: Managing Capital Assets - *Dan Favarulo*

Chart 2.6C.3: Small Structure Condition Ratings by TBU for 2019



PM#2.6: Managing Capital Assets - Dan Favarulo

Good

Chart 2.6C.4: Sign Structure Conditions by TBU for 2019 100% 80% %79 53% 60% **%**27 40% 23% 13% 20% %/ 1% %0 %0 %0 %0 0%

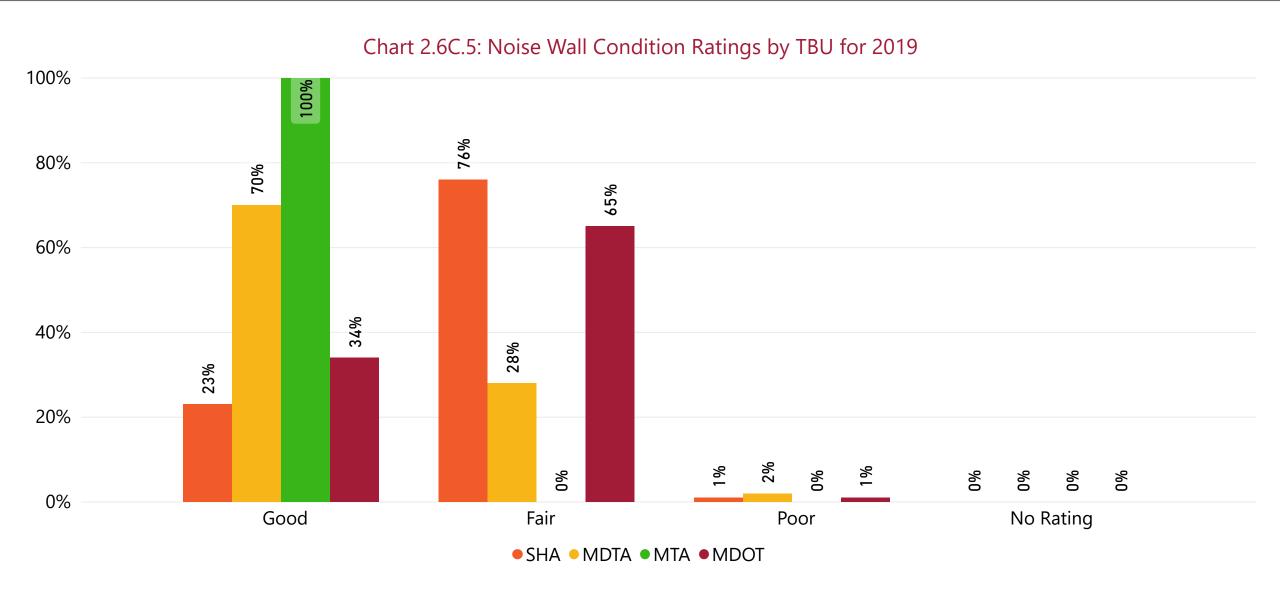
● SHA ● MDTA ● MAA ● MPA ● MDOT

Poor

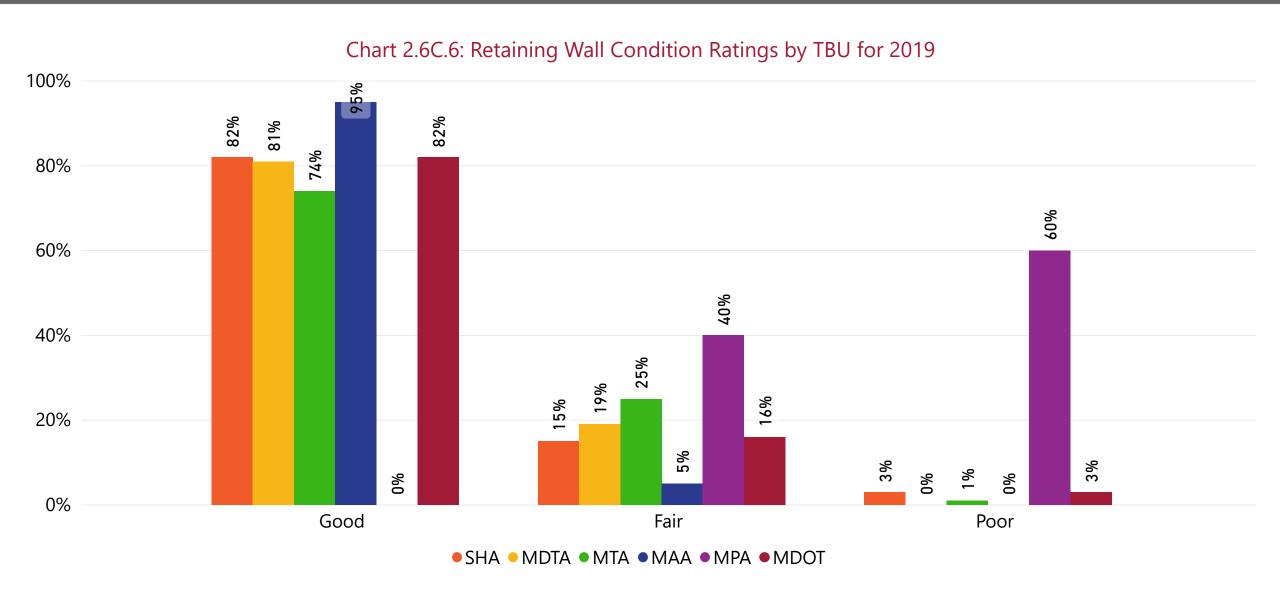
No Rating

Fair

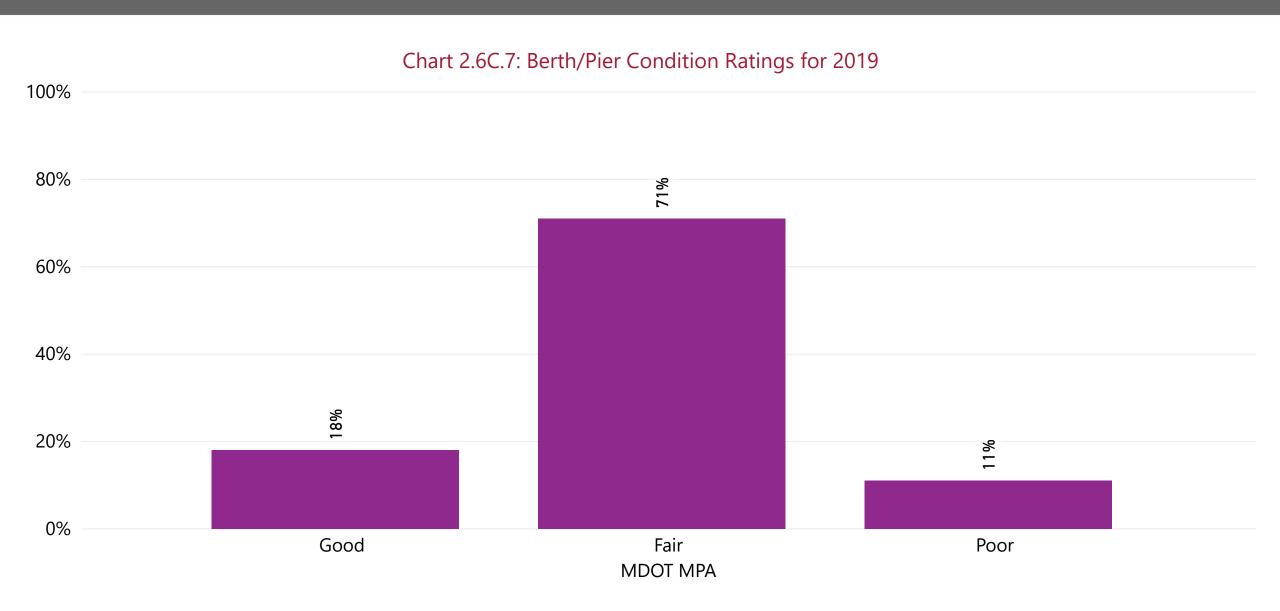
PM#2.6: Managing Capital Assets - *Dan Favarulo* 



PM#2.6: Managing Capital Assets - *Dan Favarulo* 

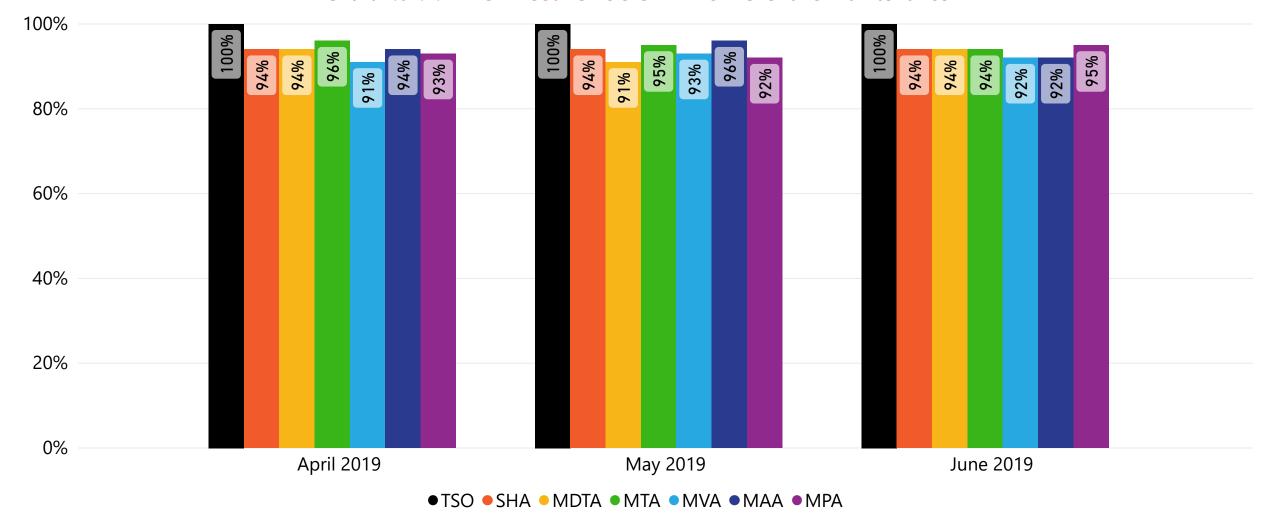


PM#2.6: Managing Capital Assets - Dan Favarulo



#### PM#2.6: Managing Capital Assets - Dave Sharpless

Chart 2.6E.1: MDOT Fleet Vehicle On-Time Preventive Maintenance



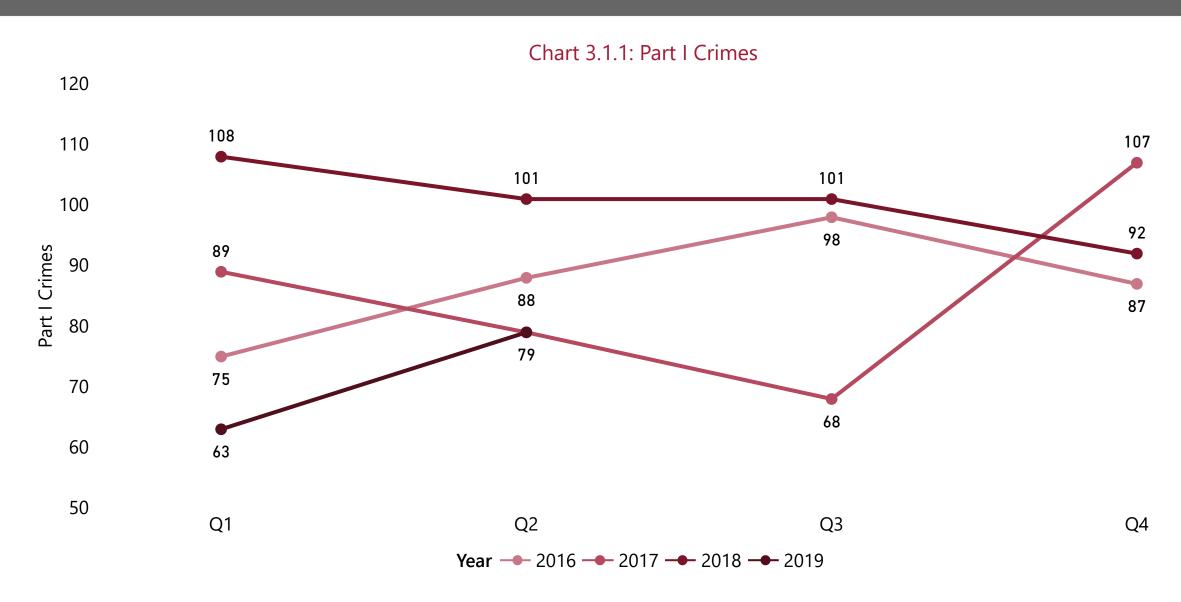


PRESENTING:

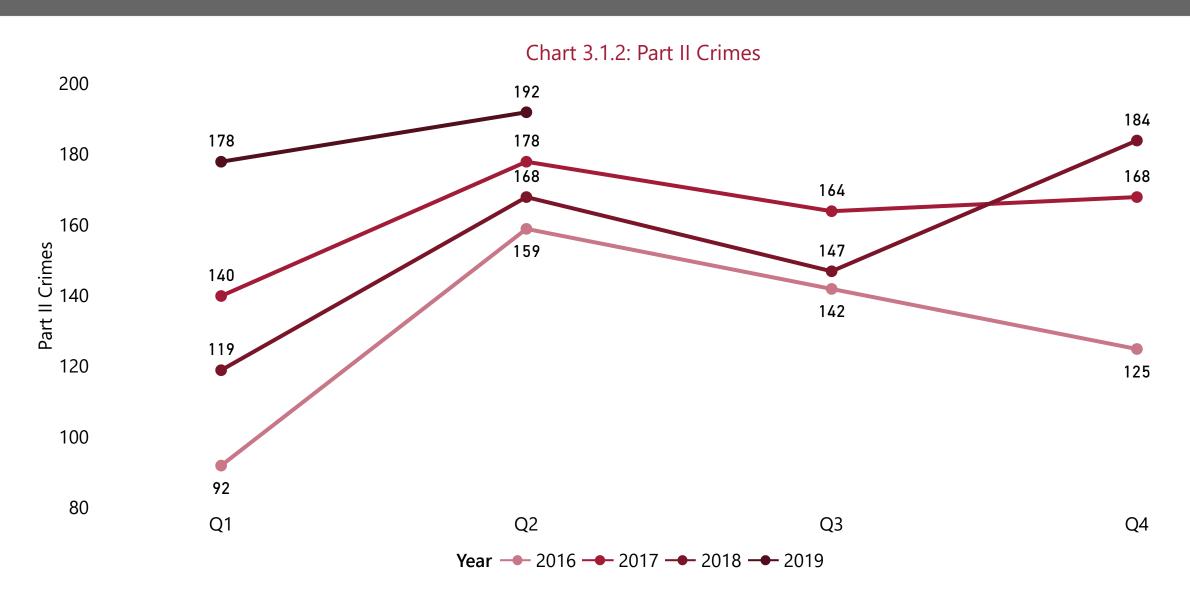
# PROVIDE A SAFE AND SECURE TRANSPORTATION INFRASTRUCTURE

**TANGIBLE RESULT #3** 

PM#3.1: Number of Crimes Againsts Persons and Property Committed at MDOT Facilities - Chris Holland



PM#3.1: Number of Crimes Againsts Persons and Property Committed at MDOT Facilities - Chris Holland



#### TR#3: PROVIDE A SAFE AND SECURE TRANSPORTATION INFRASTRUCTURE

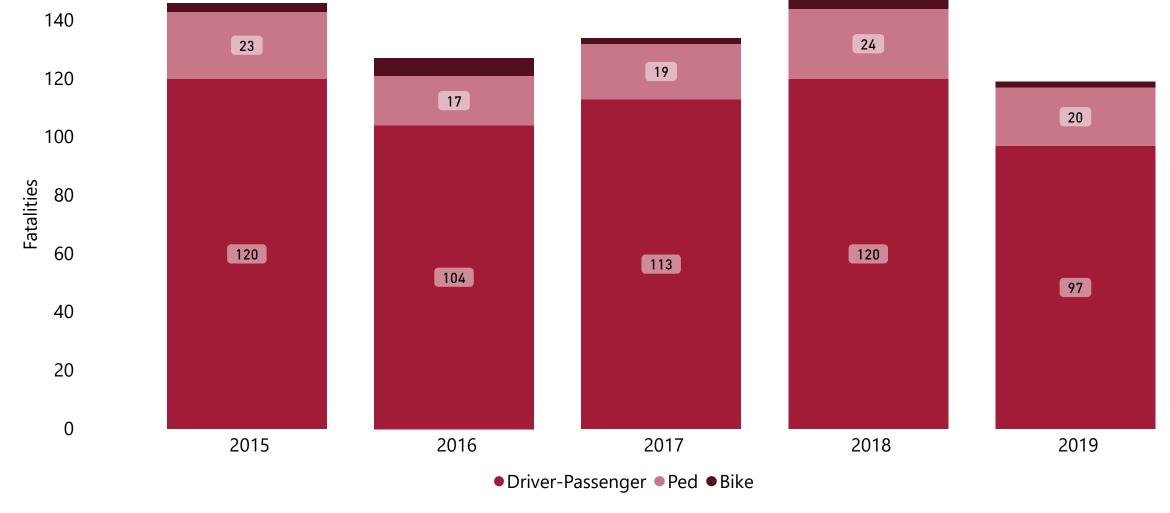
PM#3.2: Number of Traffic Related Fatalities on All Roads - *Tim Kerns* 

Fatalities 00 Driver-PassengerPed● Bike

Chart 3.2.1: Annual Comparison of All Fatalities (YTD)

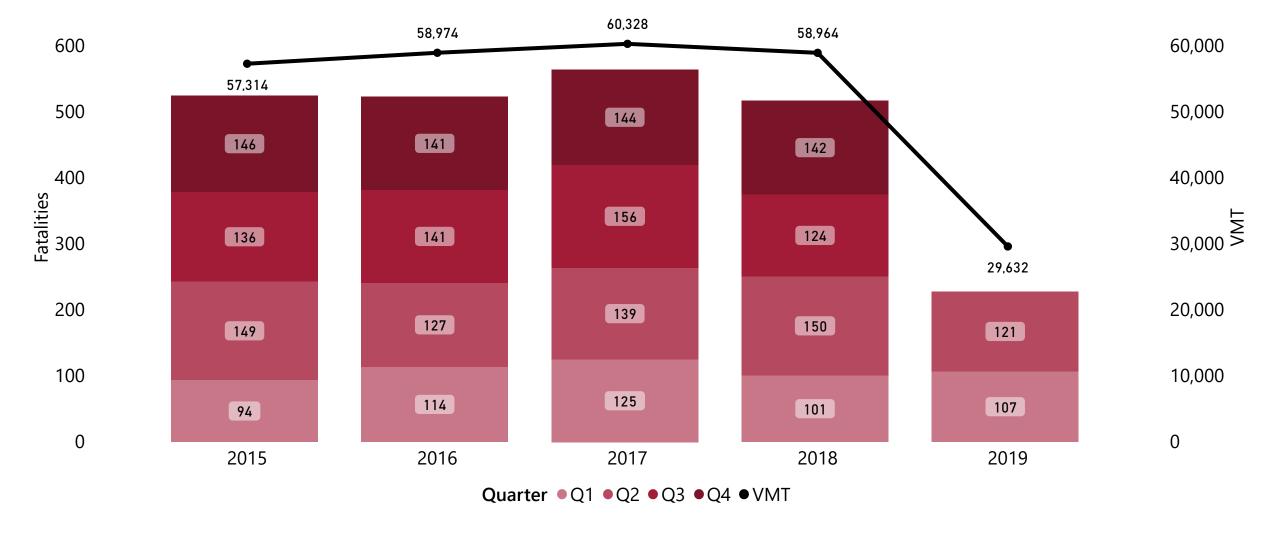
PM#3.2: Number of Traffic Related Fatalities on All Roads - *Tim Kerns* 





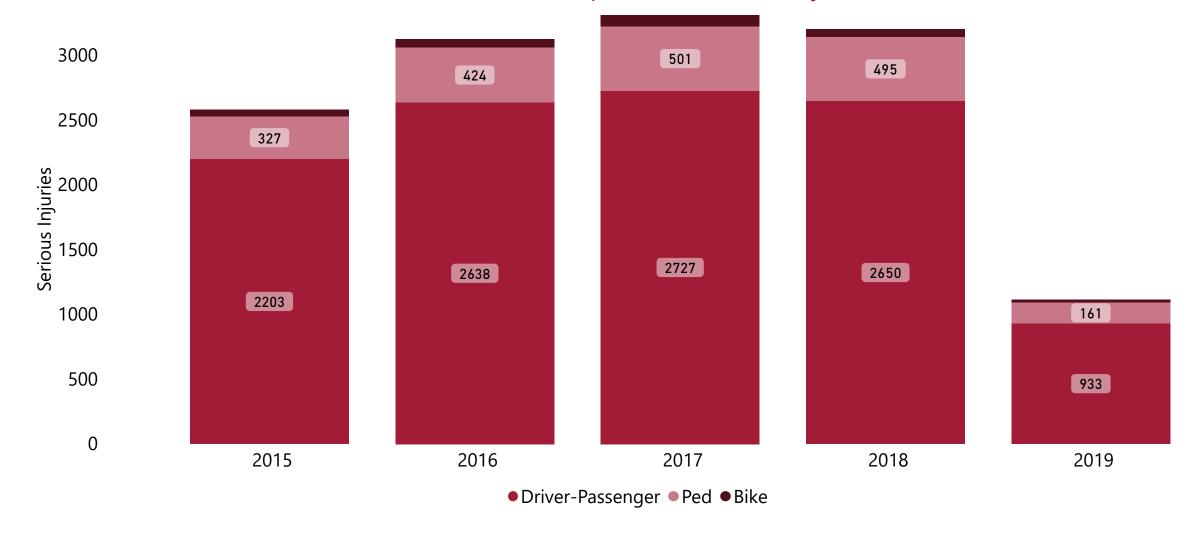
#### PM#3.2: Number of Traffic Related Fatalities on All Roads - Tim Kerns





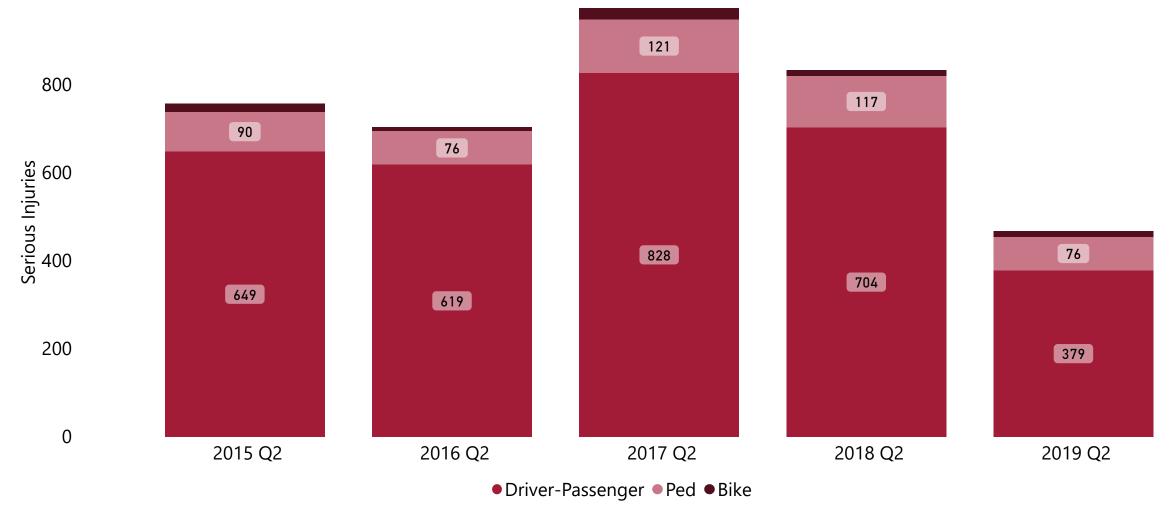
#### PM#3.4: Number of Traffic Related Serious Injuries on All Roads - *Tim Kerns*

Chart 3.4.1: Annual Comparison of All Serious Injuries (YTD)

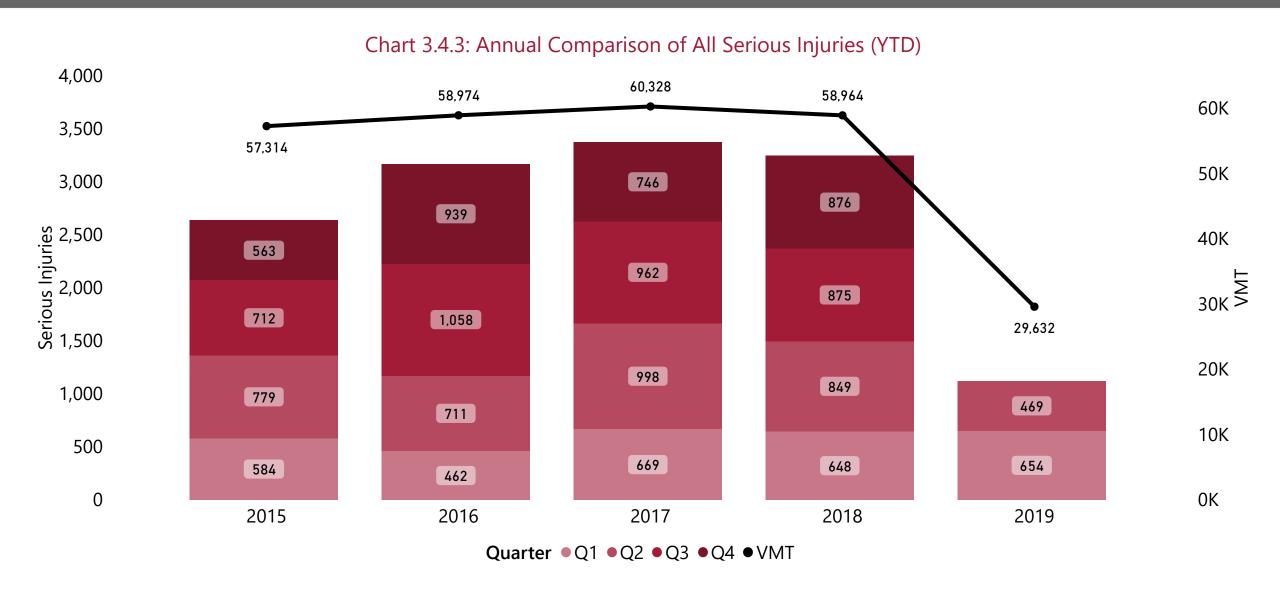


#### PM#3.4: Number of Traffic Related Serious Injuries on All Roads - *Tim Kerns*

Chart 3.4.2: Comparison of Serious Injuries for Q2



#### PM#3.4: Number of Traffic Related Serious Injuries on All Roads - *Tim Kerns*



# Maryland Strategic Highway Safety Plan Strategies - Highlights Q2 2019

































DON'T MAKE ME COME DOWN THERE. USE THE CROSSWALK.

**LOOK ALIVE** 







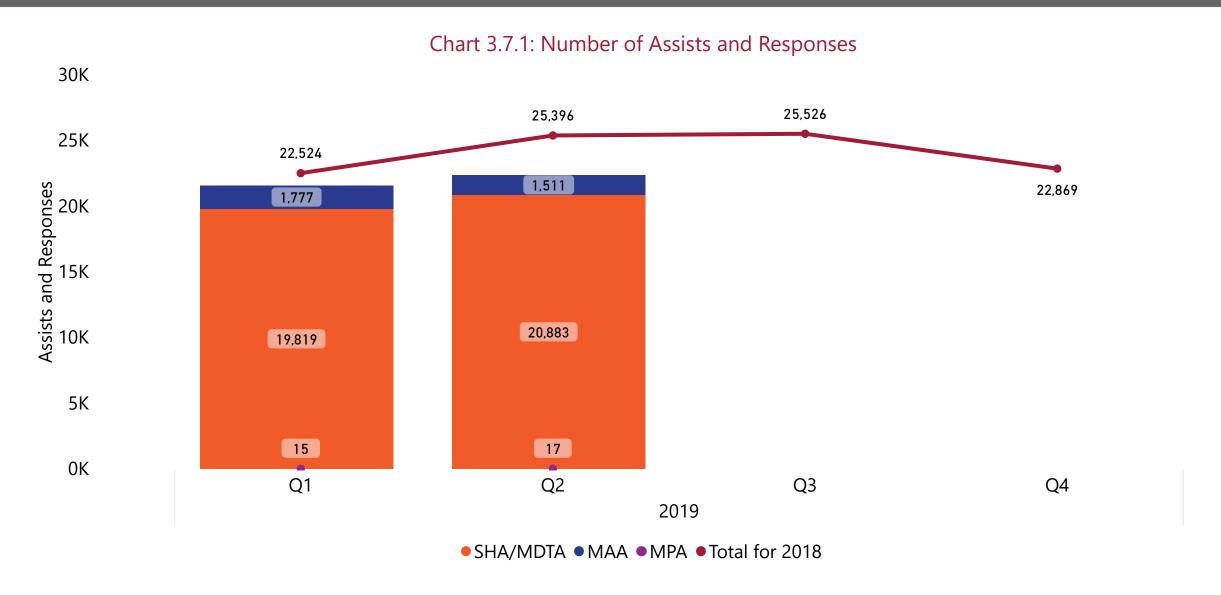






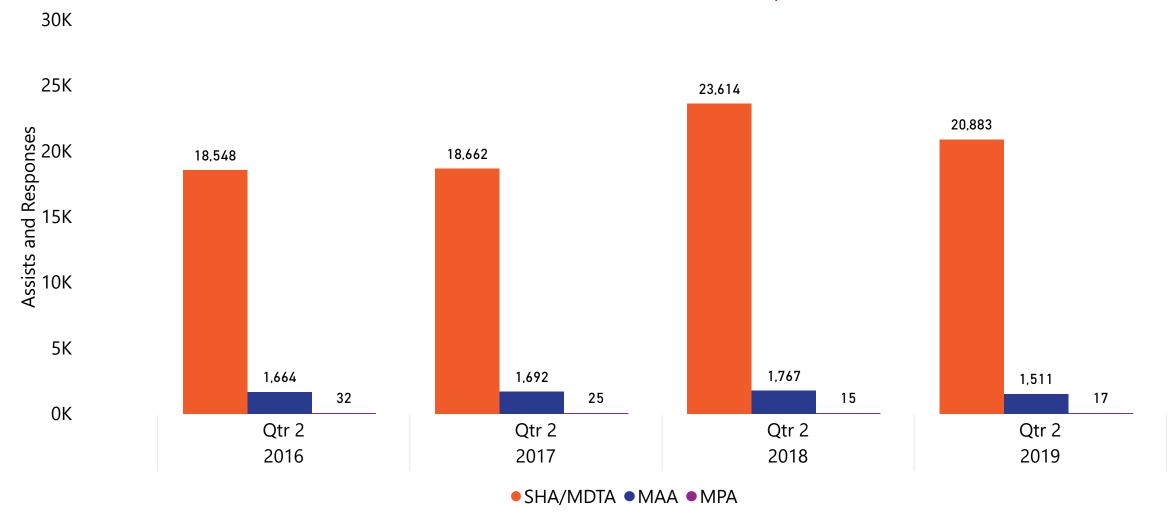


# PM#3.7: Travelers Assisted by MDOT - Joey Sagal



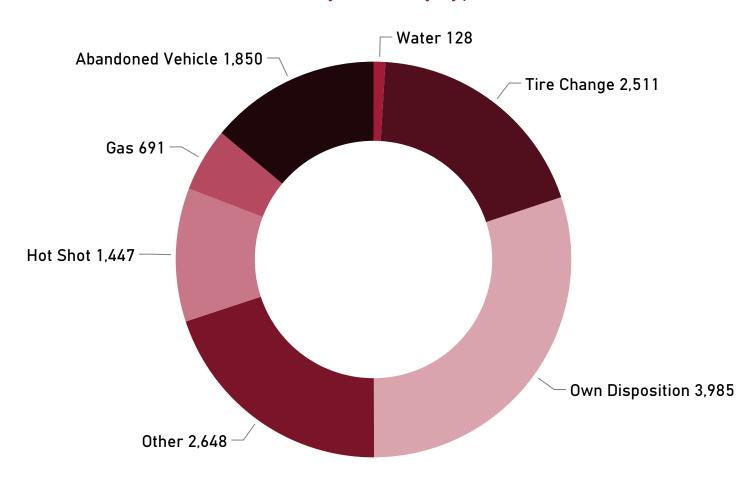
# PM#3.7: Travelers Assisted by MDOT - Joey Sagal

Chart 3.7.2: Number of Assists and Responses



# PM#3.7: Travelers Assisted by MDOT - Joey Sagal

Chart 3.7.3: Roadway Assists by Type for Q2 2019



PM#3.9: Number of Employee Lost Work Days Due to Injuries - Michael McCauley

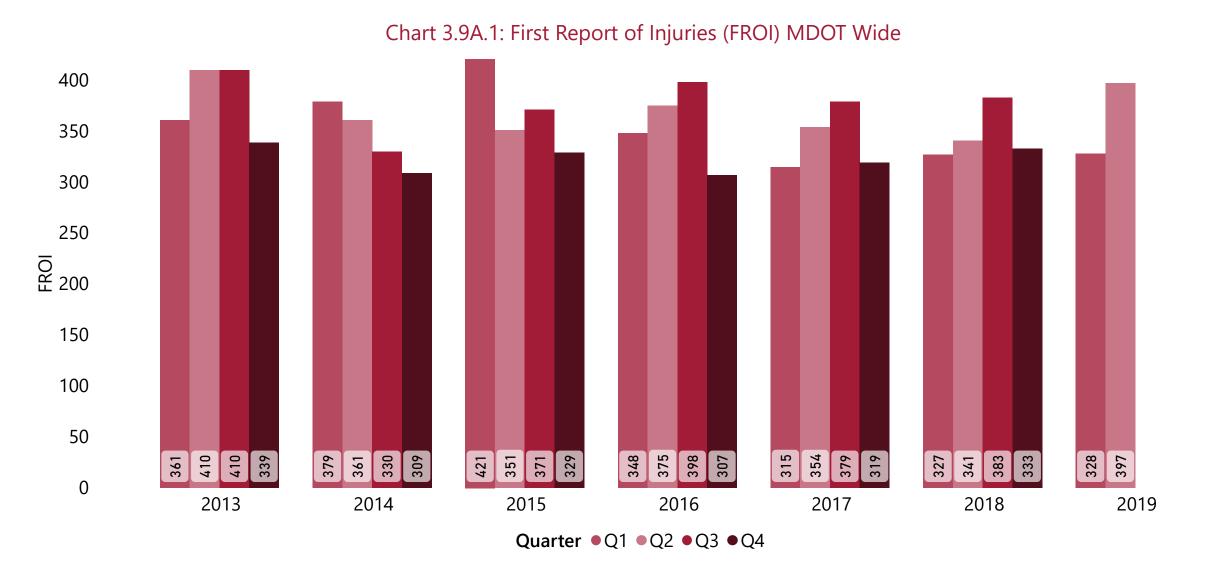


Chart 3.9B.1A: Number of Employees Coding Work Injury Leave (LY) by Quarter

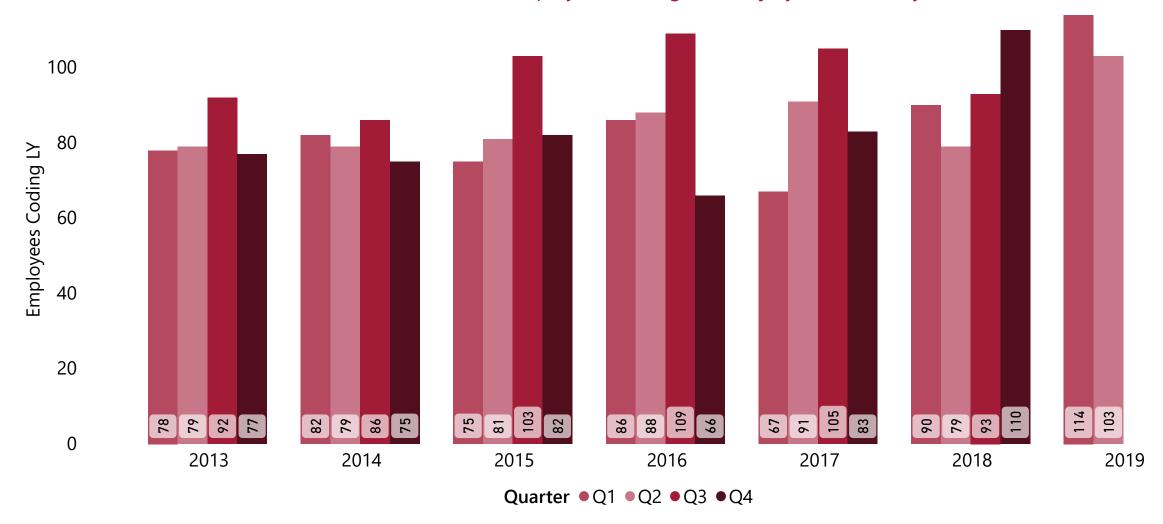


Chart 3.9B.1B: Number of Employees Coding Work Injury Leave (LY)

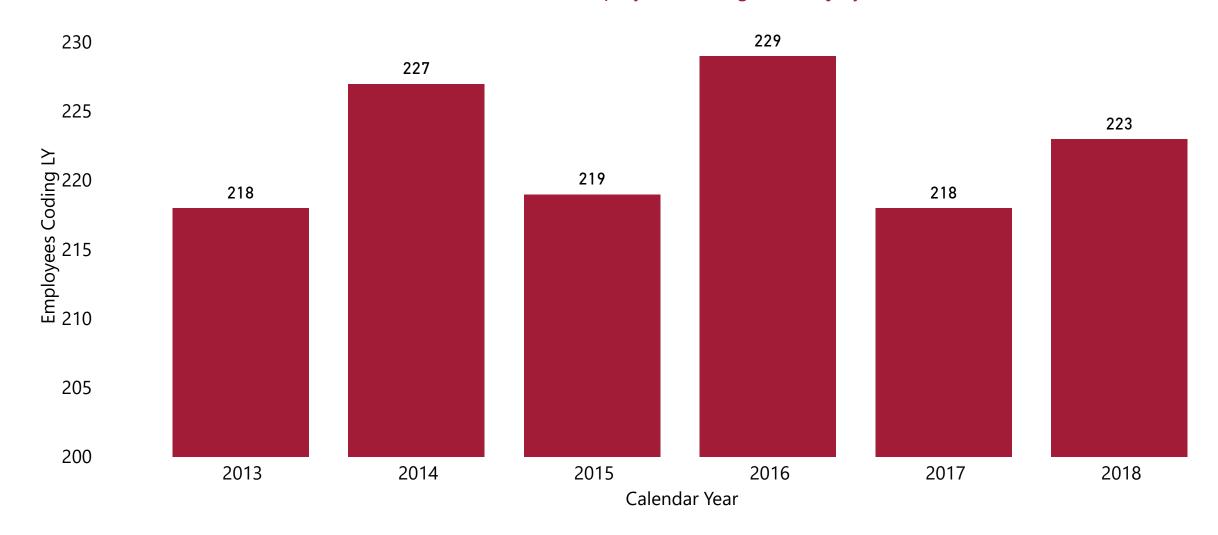


Chart 3.9B.1C: Number & Percentage of Employees Coding Work Injury Leave (LY) by Calendar Year

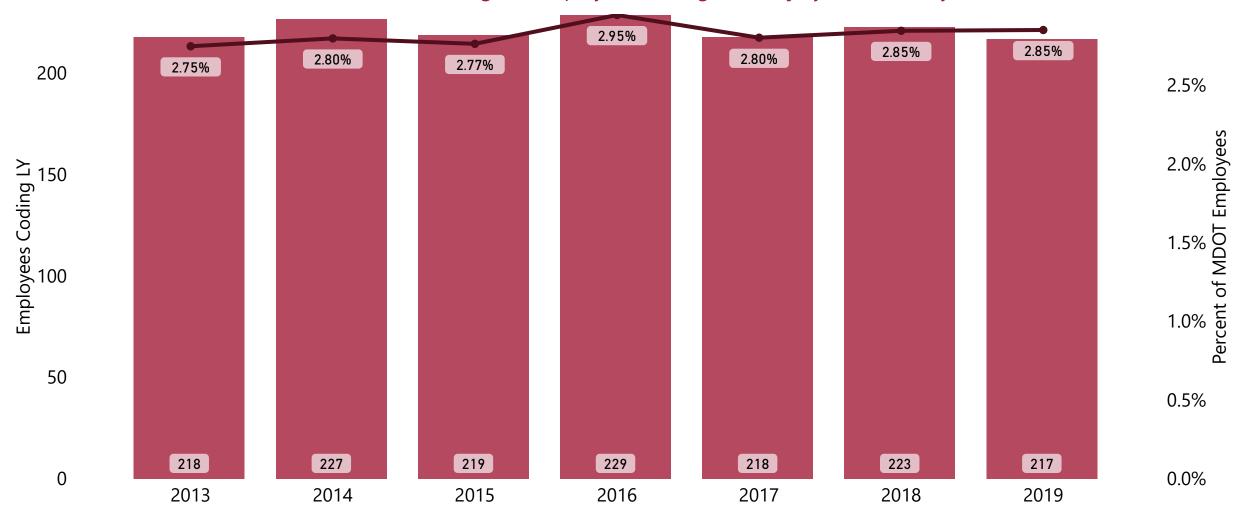
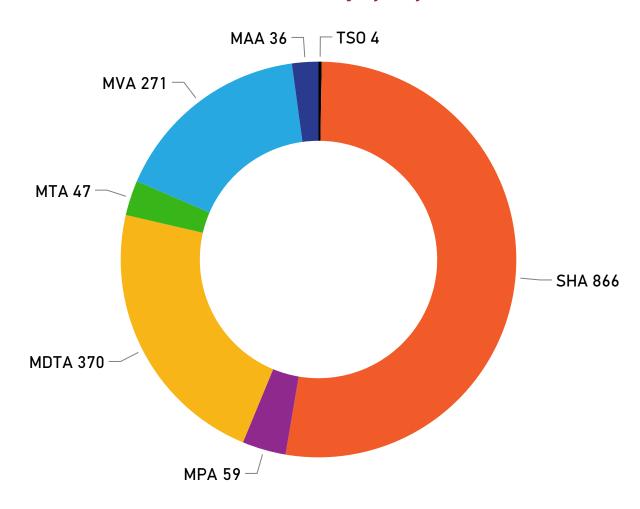
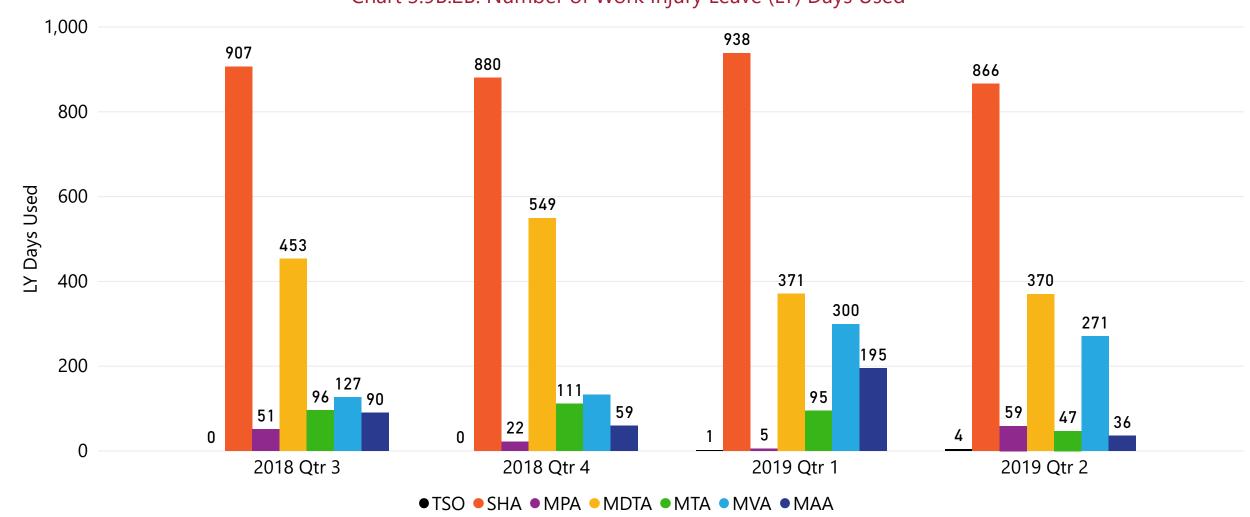


Chart 3.9B.2A: Number of Work Injury Days Used for Q2 2019



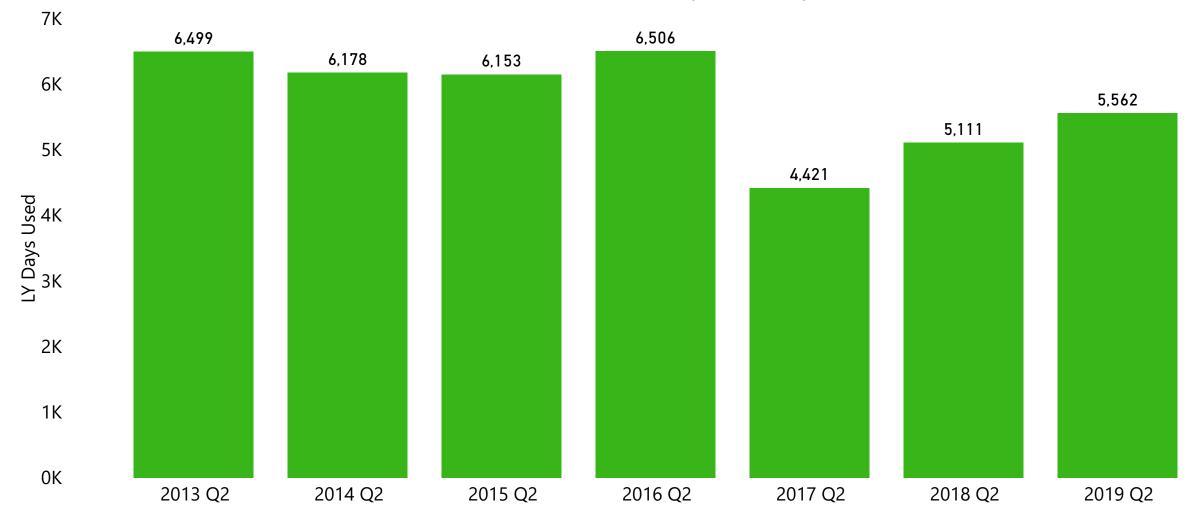
PM#3.9: Number of Employee Lost Work Days Due to Injuries - Michael McCauley





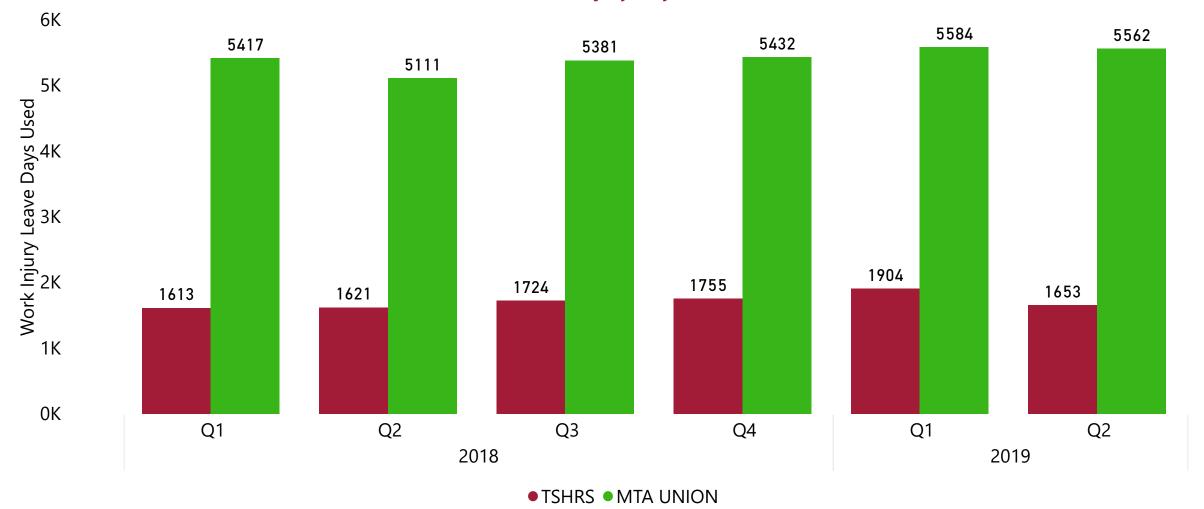
PM#3.9: Number of Employee Lost Work Days Due to Injuries - Michael McCauley





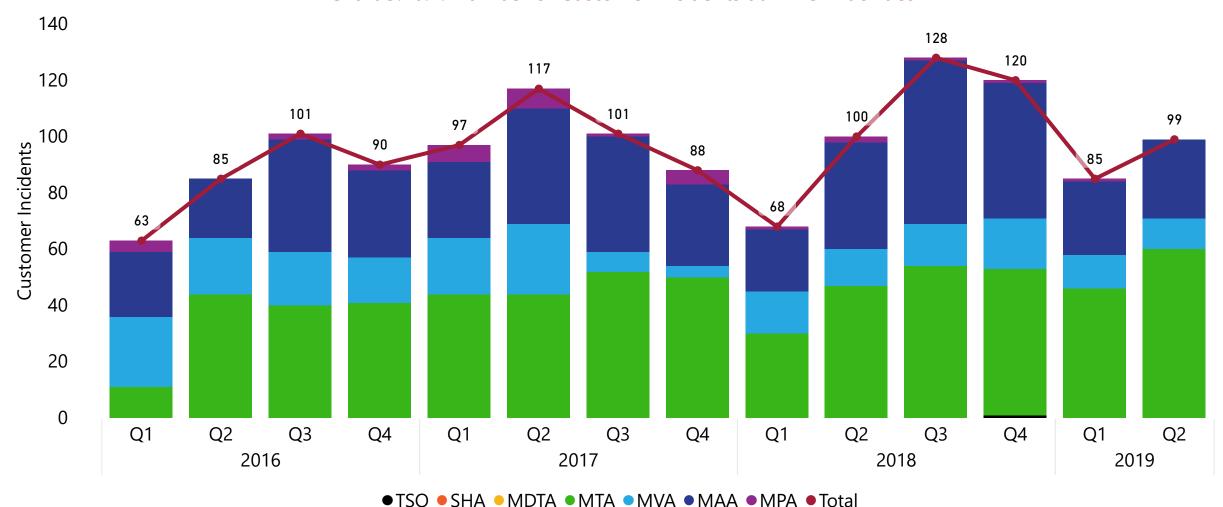
PM#3.9: Number of Employee Lost Work Days Due to Injuries - Michael McCauley

Chart 3.9B.4: Number of Work Injury Days Used, TSHRS and MTA Union



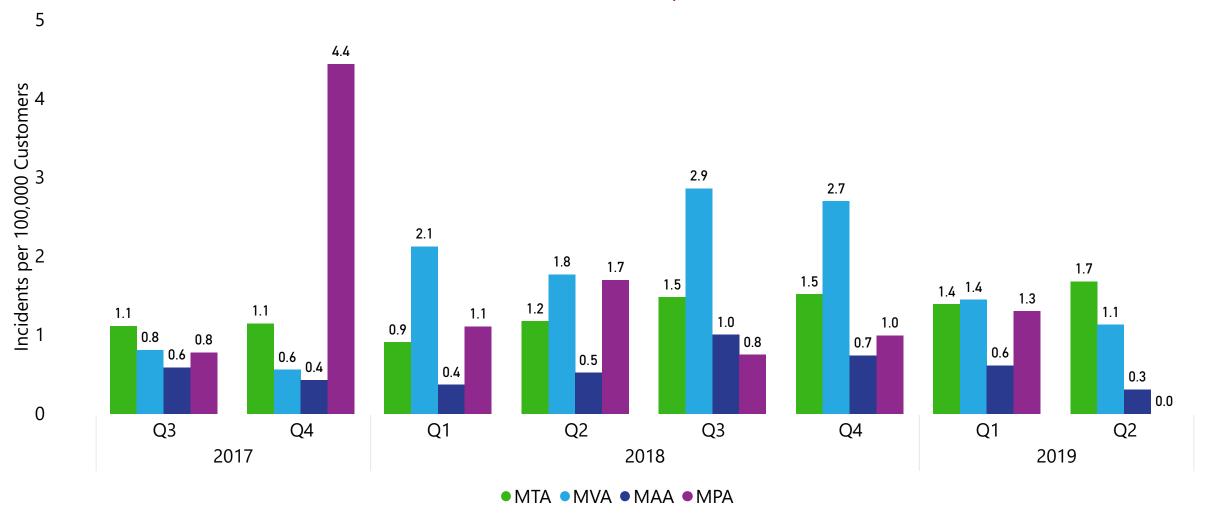
#### PM#3.10: Number of Customer Incidents at MDOT Facilities - Leah Visakowitz

Chart 3.10.1: Number of Customer Incidents at MDOT Facilities



#### PM#3.10: Number of Customer Incidents at MDOT Facilities - Leah Visakowitz

Chart 3.10.2: Number of Incidents per 100,000 Customers



#### PM#3.10: Number of Customer Incidents at MDOT Facilities - Leah Visakowitz











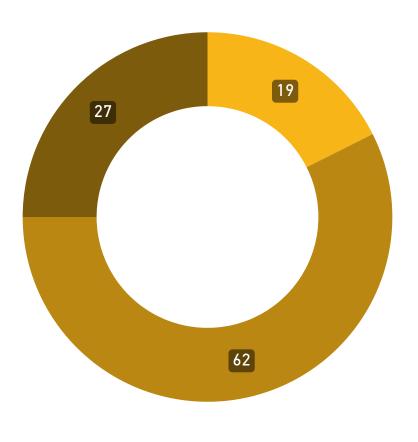




# PRESENTING: TANGIBLE RESULT #3 TBU SPECIFIC MEASURES

MDTA 3.1: Time of Notification of Unacceptable Guardrail to Return to Service - Serena Liu

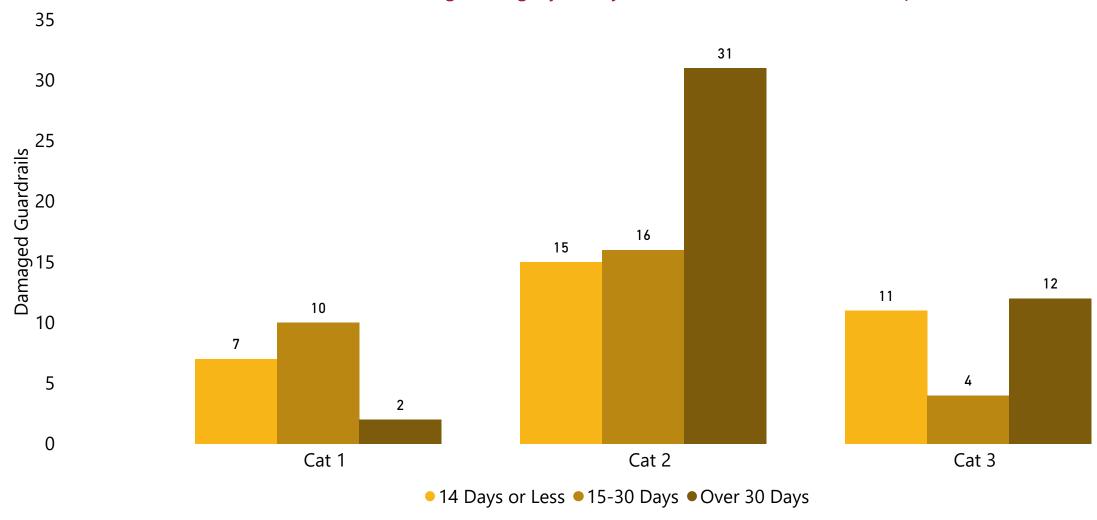
MDTA 3.1.1: Total Number of Hits for Each Guardrail Damage Category for Q2 2019



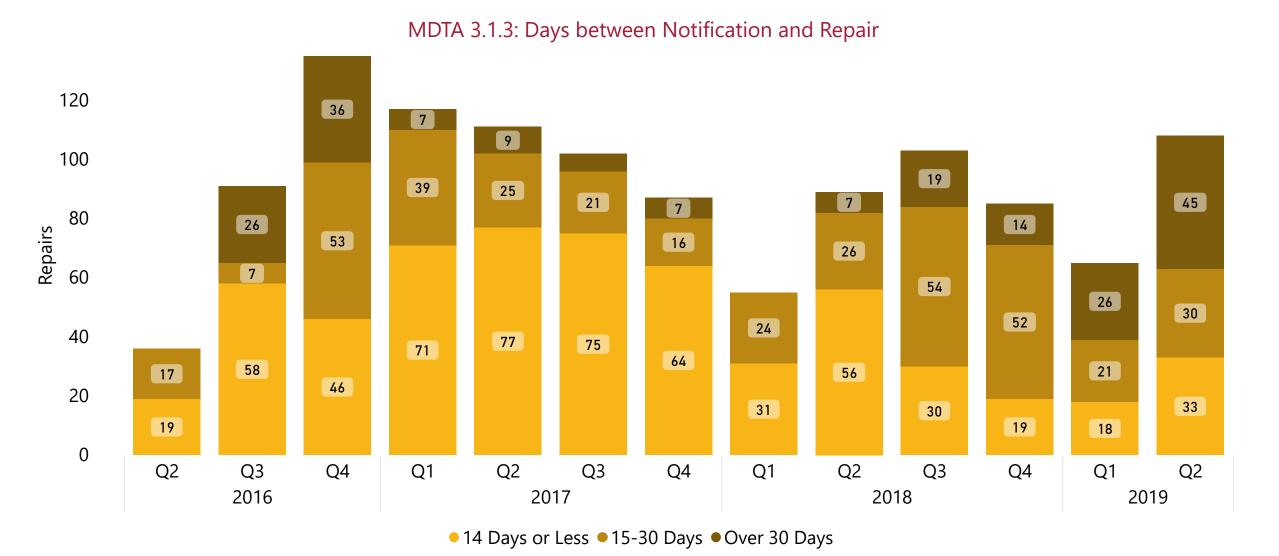
Damage Category ● Cat 1 ● Cat 2 ● Cat 3

#### MDTA 3.1: Time of Notification of Unacceptable Guardrail to Return to Service - Serena Liu

MDTA 3.1.2: Guardrail Damage Category - Days between Notification and Repair for Q2 2019



#### MDTA 3.1: Time of Notification of Unacceptable Guardrail to Return to Service - Serena Liu



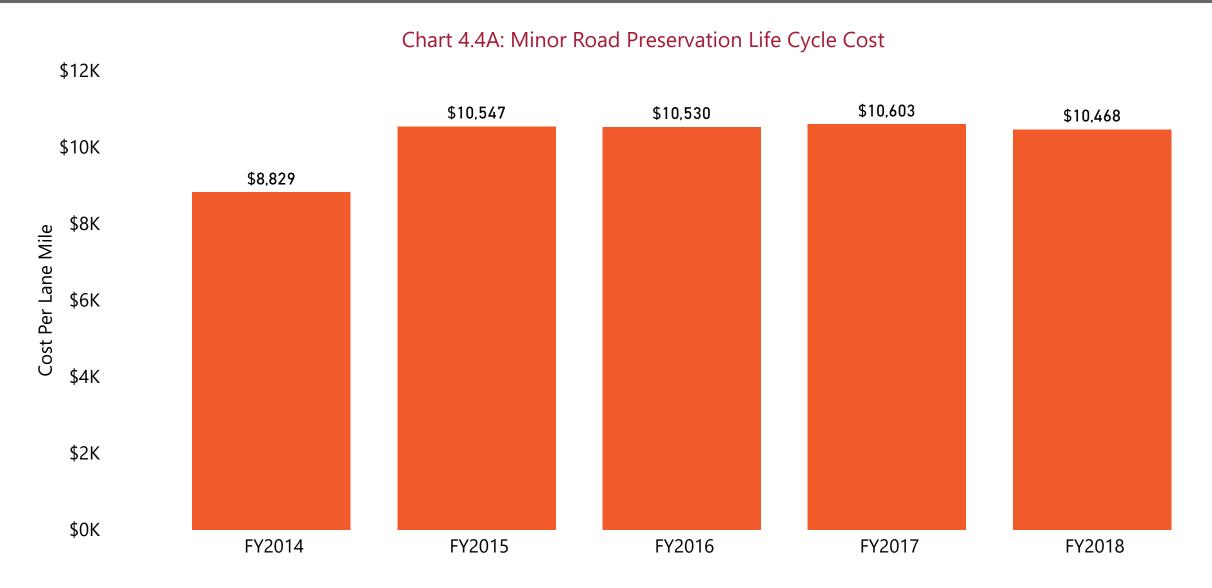


PRESENTING:

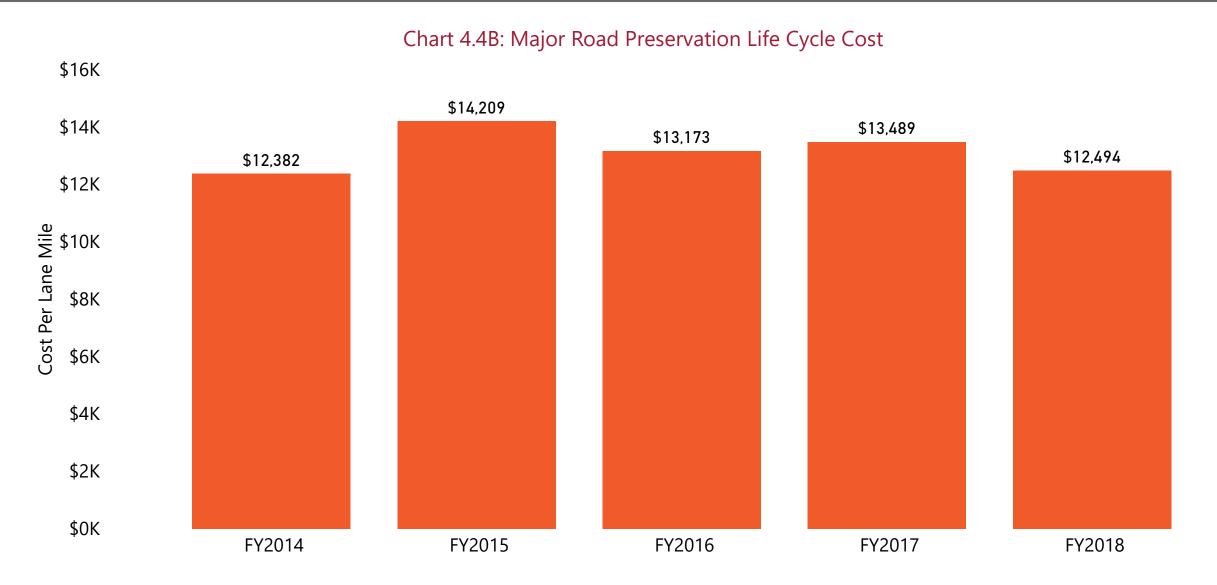
# DELIVER TRANSPORTATION SOLUTIONS AND SERVICES OF GREAT VALUE

**TANGIBLE RESULT #4** 

PM#4.4: Average Cost of Common Solutions and Services - Brian Wolfe

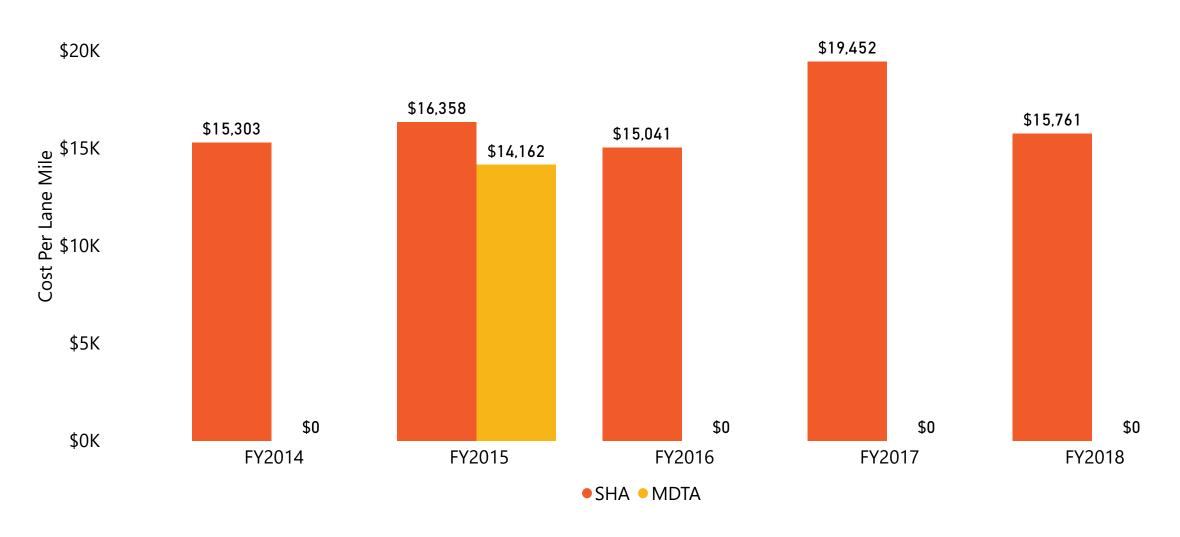


PM#4.4: Average Cost of Common Solutions and Services - Brian Wolfe



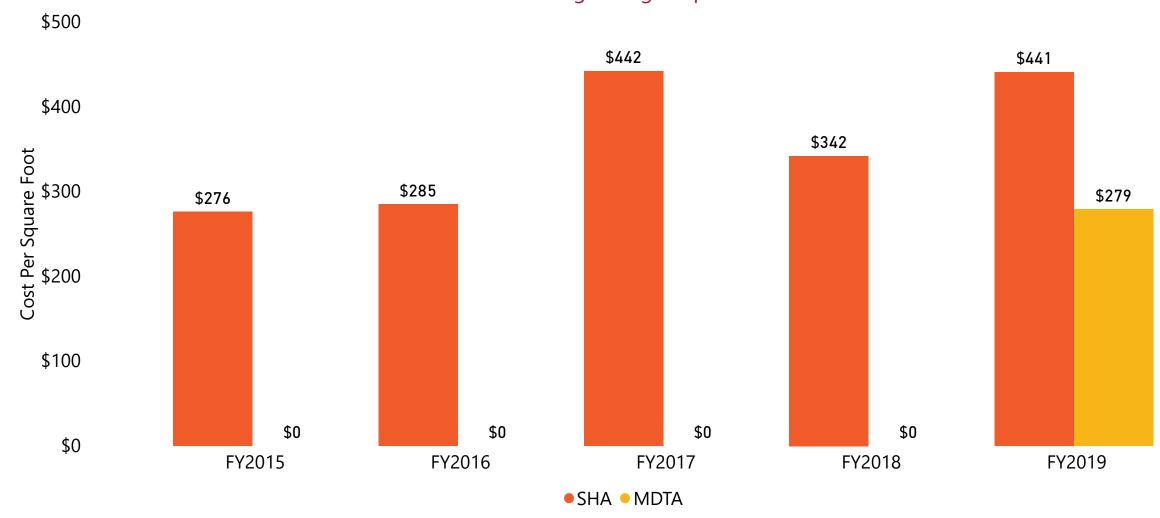
#### PM#4.4: Average Cost of Common Solutions and Services - Brian Wolfe

Chart 4.4C: Interstate Preservation Life Cycle Cost



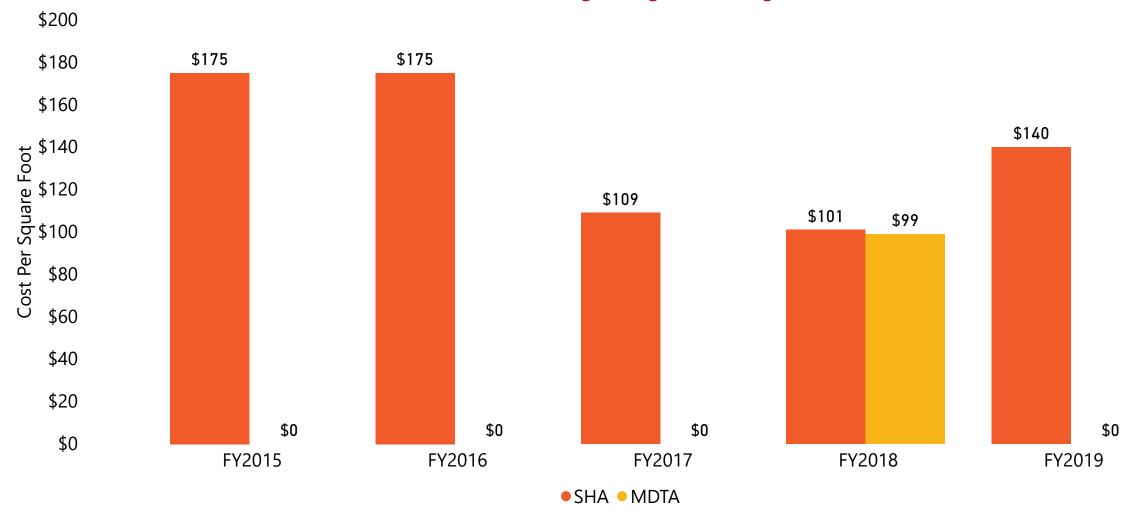
PM#4.4: Average Cost of Common Solutions and Services - Brian Wolfe





PM#4.4: Average Cost of Common Solutions and Services - Brian Wolfe

Chart 4.4E: Average Bridge Redecking Cost





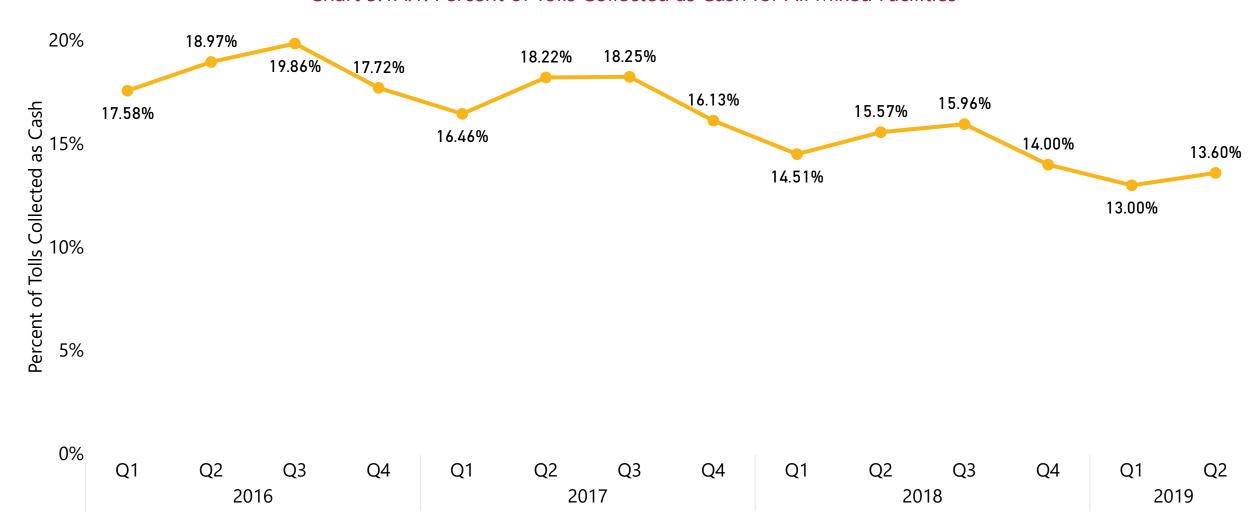
PRESENTING:

# PROVIDE AN EFFICIENT, WELL-CONNECTED TRANSPORTATION EXPERIENCE

**TANGIBLE RESULT #5** 

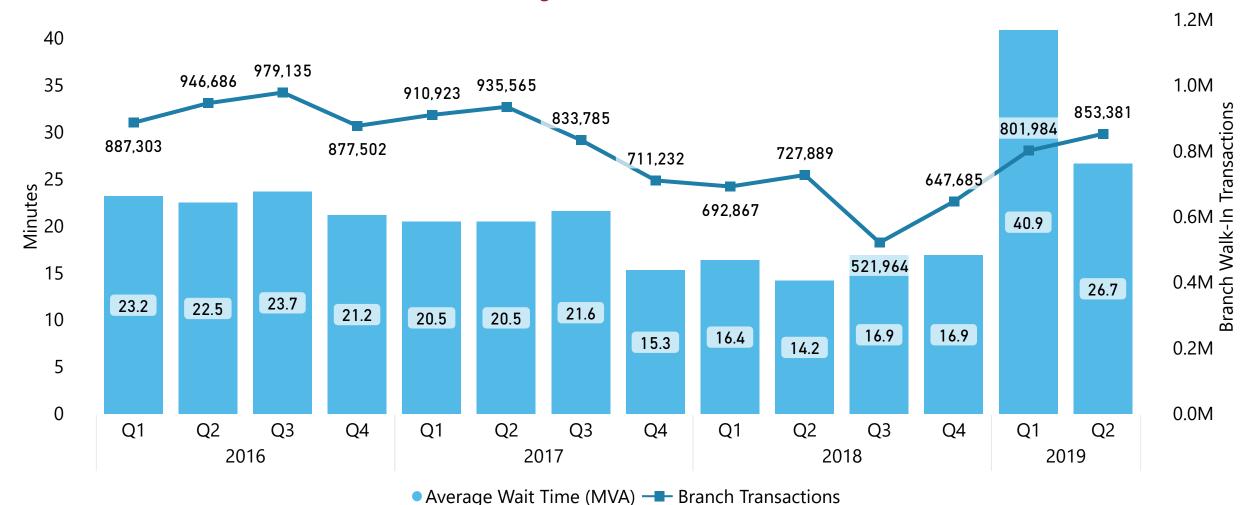
#### PM#5.1: Reliability of the Transportation Experience - Sam Walters

Chart 5.1A.1: Percent of Tolls Collected as Cash for All Mixed Facilities



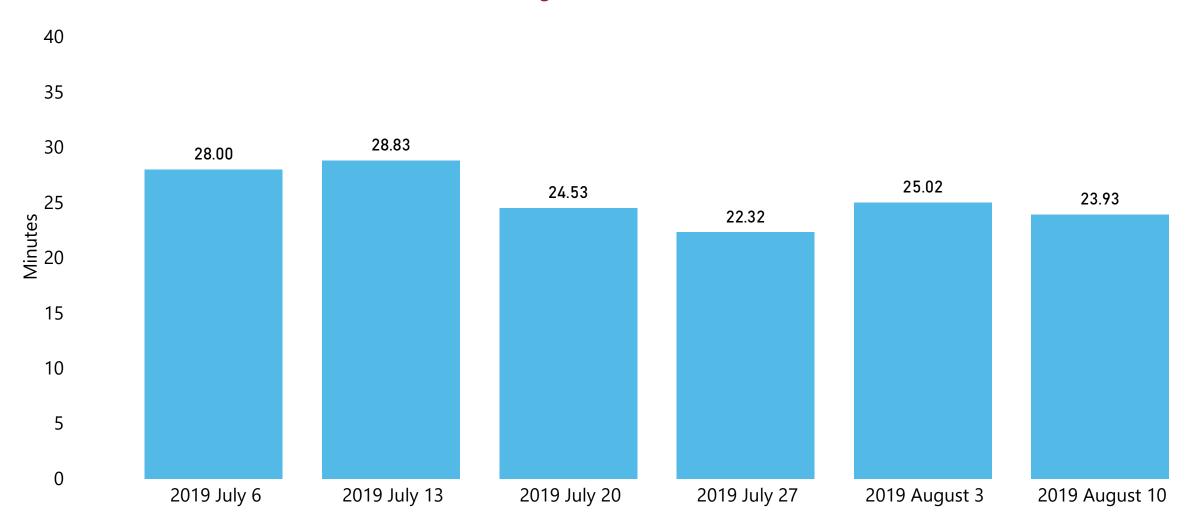
#### PM#5.1: Reliability of the Transportation Experience - Negash Assefa

Chart 5.1C.1: Average Wait Time at MDOT MVA Branches



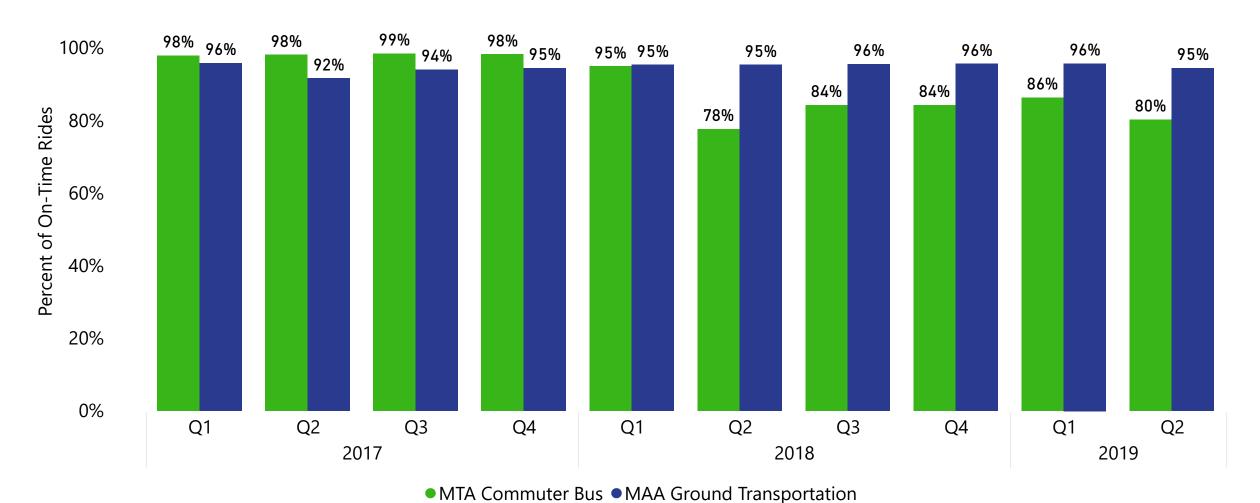
# PM#5.1: Reliability of the Transportation Experience - Negash Assefa

Chart 5.1C.2: Average Wait Time at MDOT MVA Branches



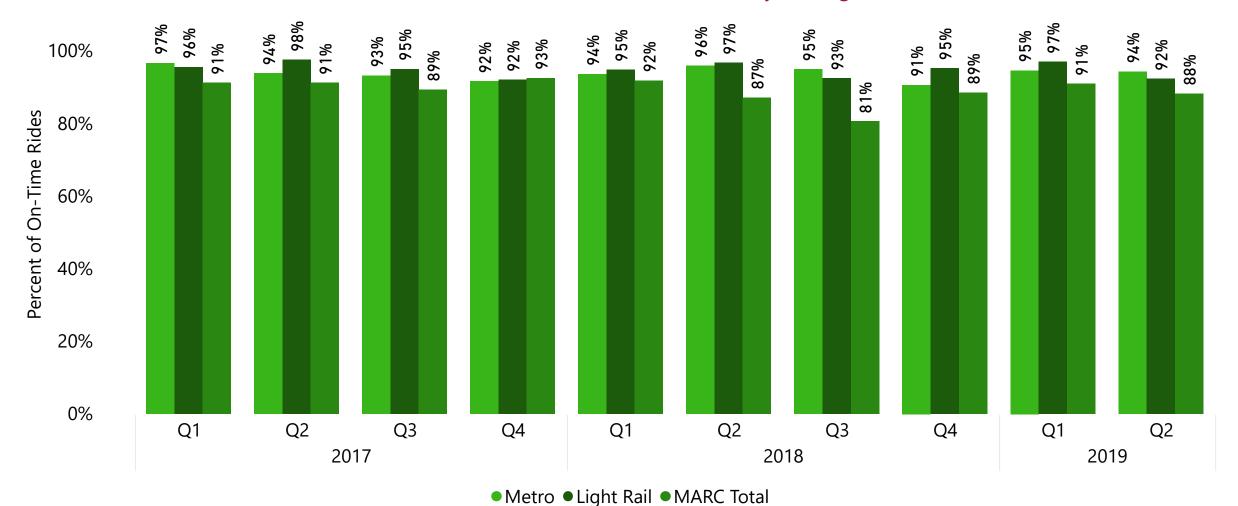
#### PM#5.1: Reliability of the Transportation Experience - Kokuei Chen

Chart 5.1D.1: On-Time Performance of MDOT MTA Commuter Bus & MDOT MAA Ground Transport



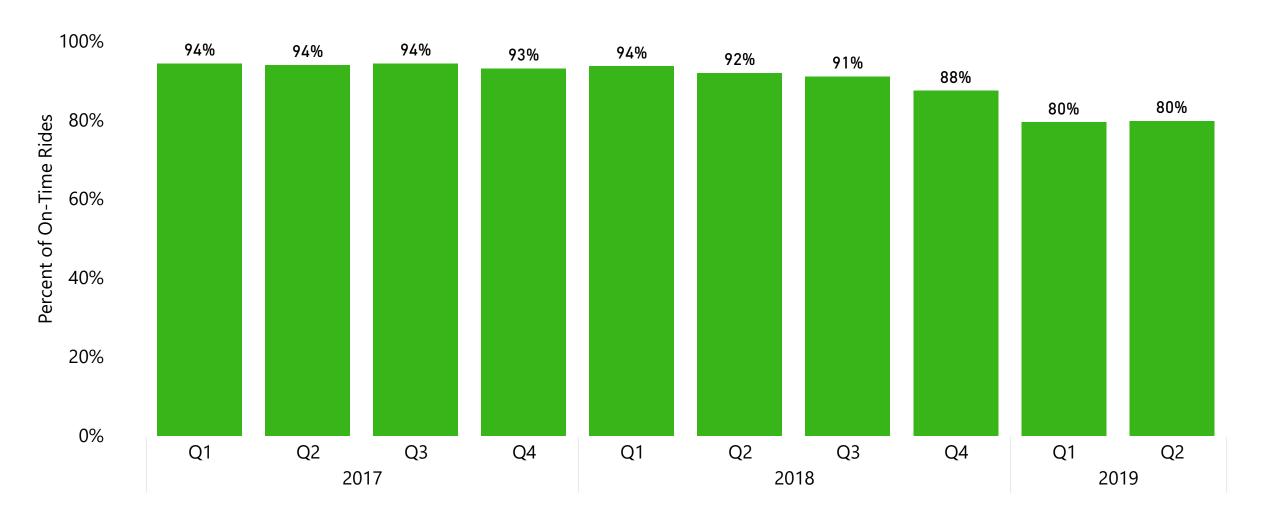
#### PM#5.1: Reliability of the Transportation Experience - Kokuei Chen

Chart 5.1D.2: On-Time Performance of MDOT MTA SubwayLink, Light RailLink, & MARC



# PM#5.1: Reliability of the Transportation Experience - Kokuei Chen

Chart 5.1D.3: On-Time Performance of MDOT MTA Paratransit



# PM#5.1: Reliability of the Transportation Experience - Kokuei Chen

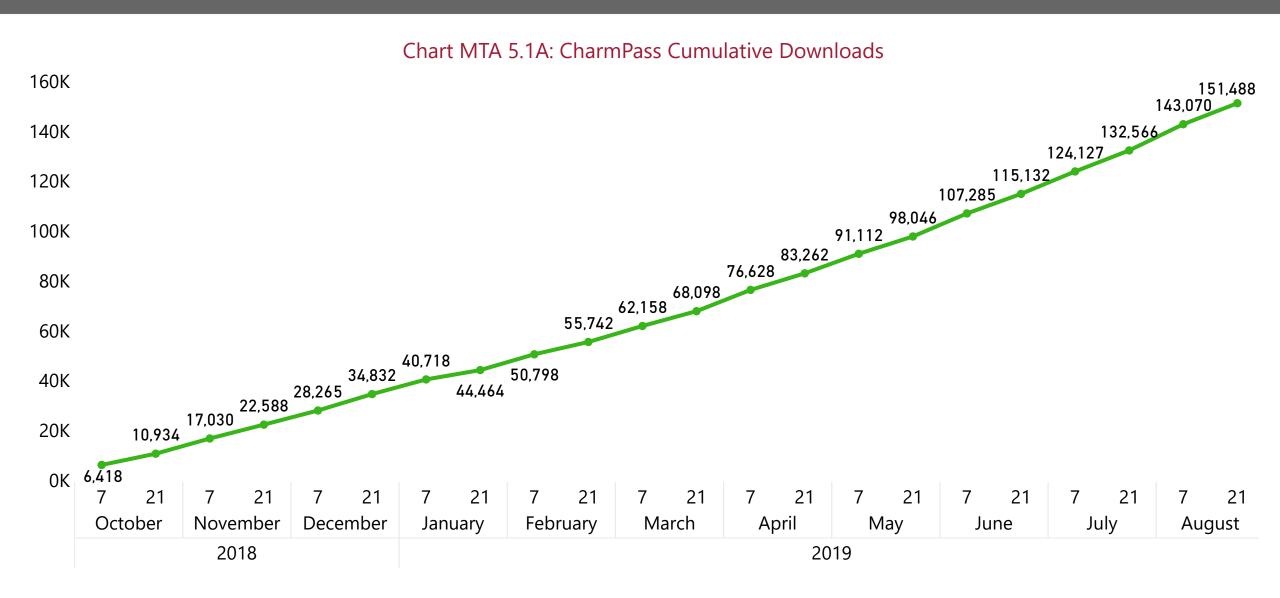
Chart 5.1D.4: MTA Core Bus On-Time Performance



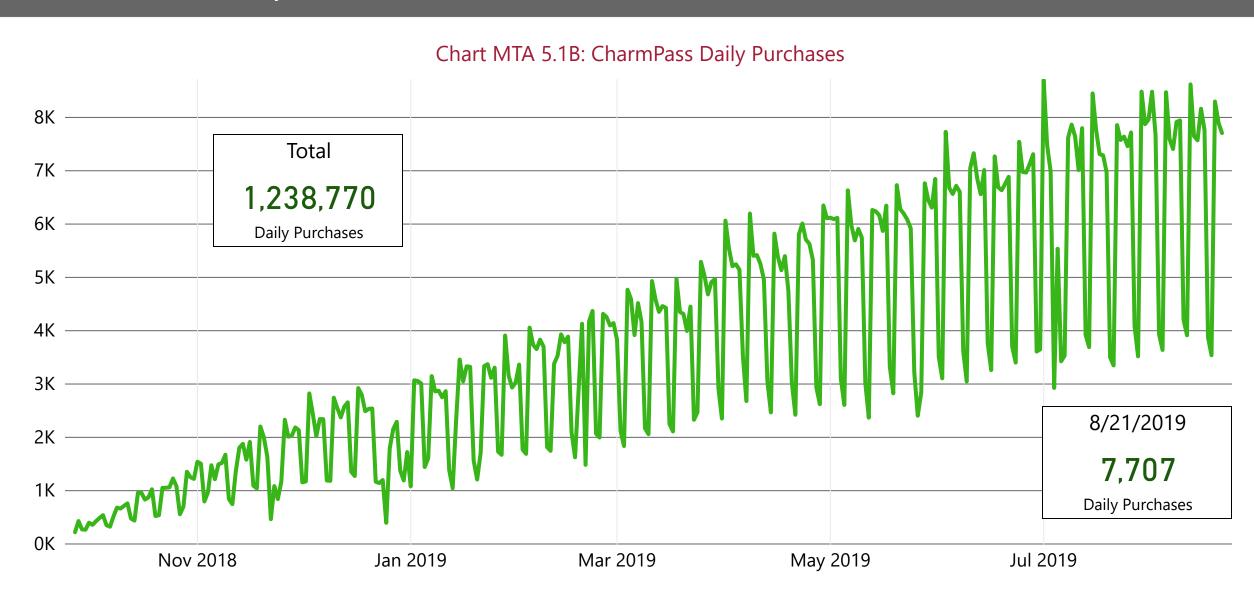


# PRESENTING: TANGIBLE RESULT #5 TBU SPECIFIC MEASURES

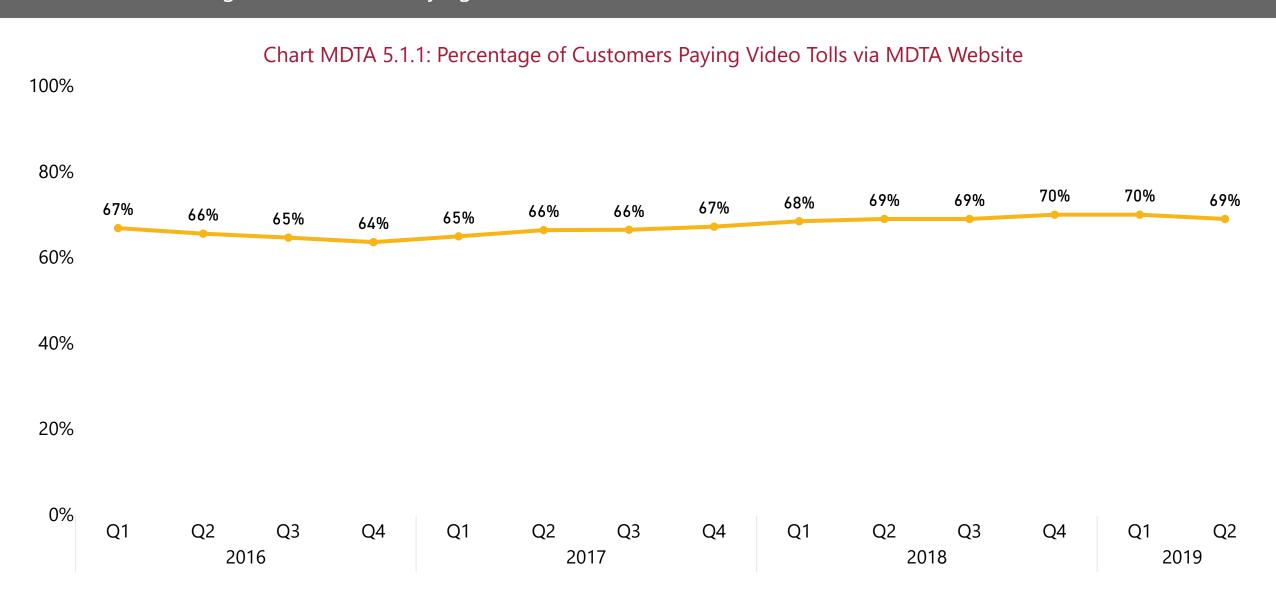
# MTA 5.1: CharmPass Cumulative Downloads - *Tim Nizer*



# MTA 5.1: CharmPass Daily Purchases - *Tim Nizer*

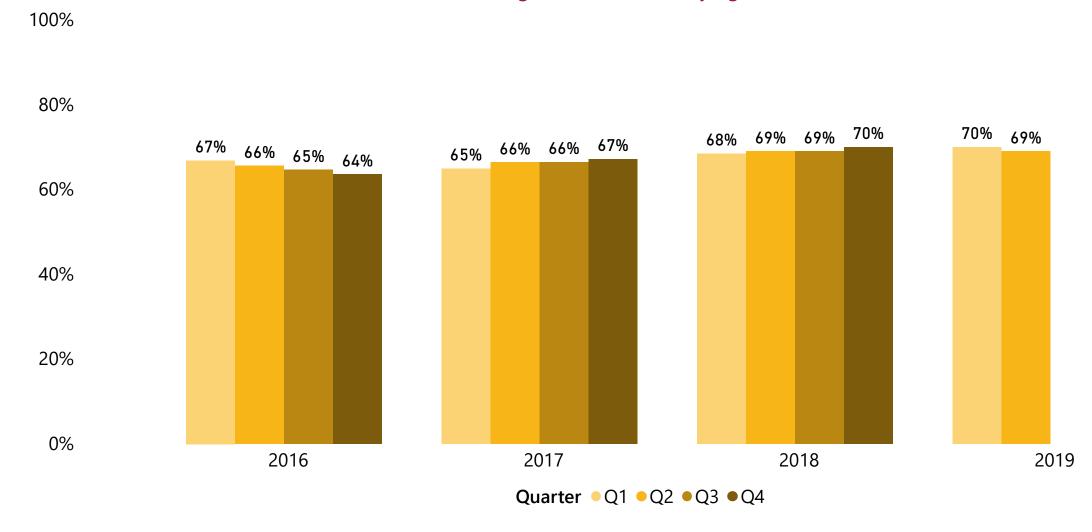


MDTA 5.1: Percentage of Customers Paying Video Tolls via MDTA Website - Sam Walters



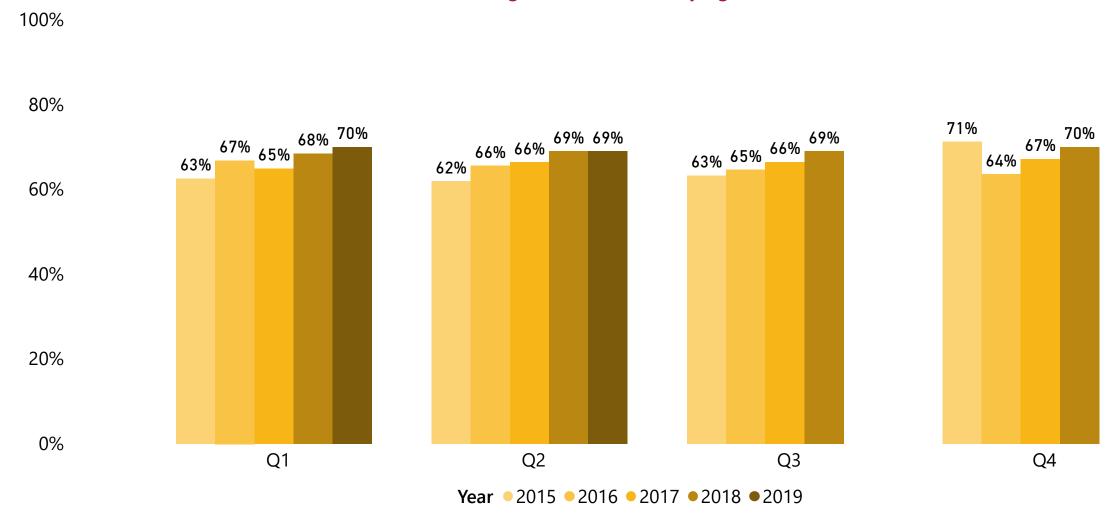
# MDTA 5.1: Percentage of Customers Paying Video Tolls via MDTA Website - Sam Walters

Chart MDTA 5.1.2: Percentage of Customers Paying Video Tolls via MDTA Website

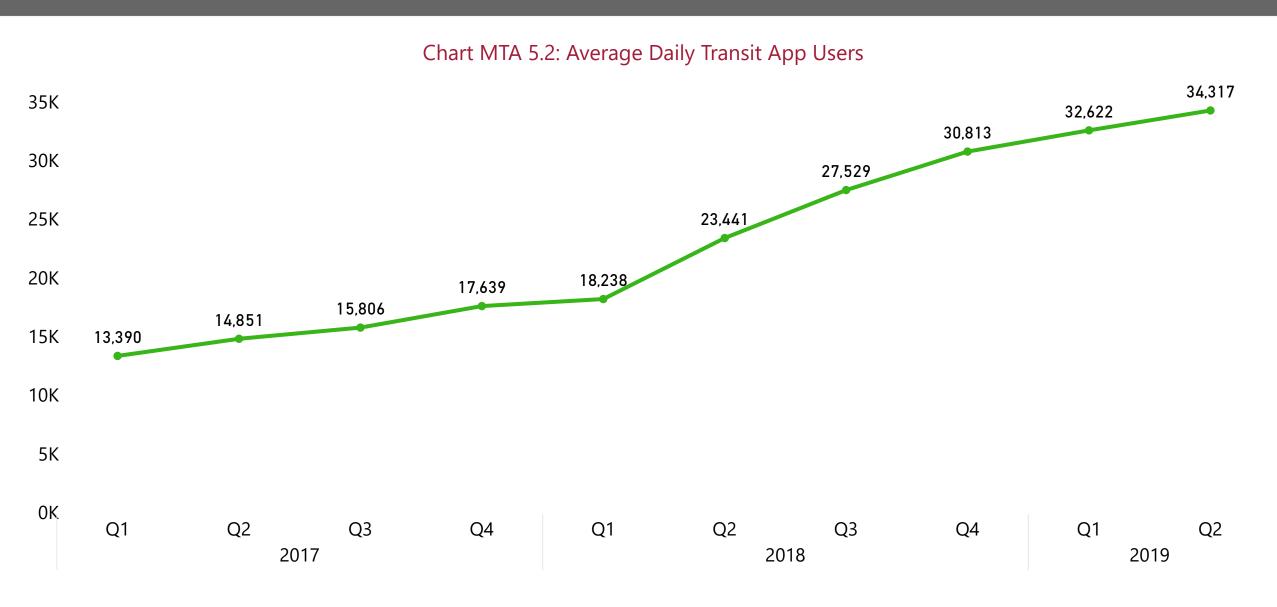


# MDTA 5.1: Percentage of Customers Paying Video Tolls via MDTA Website - Sam Walters

Chart MDTA 5.1.2: Percentage of Customers Paying Video Tolls via MDTA Website



# MTA 5.2: Transit App Users - Cole Greene





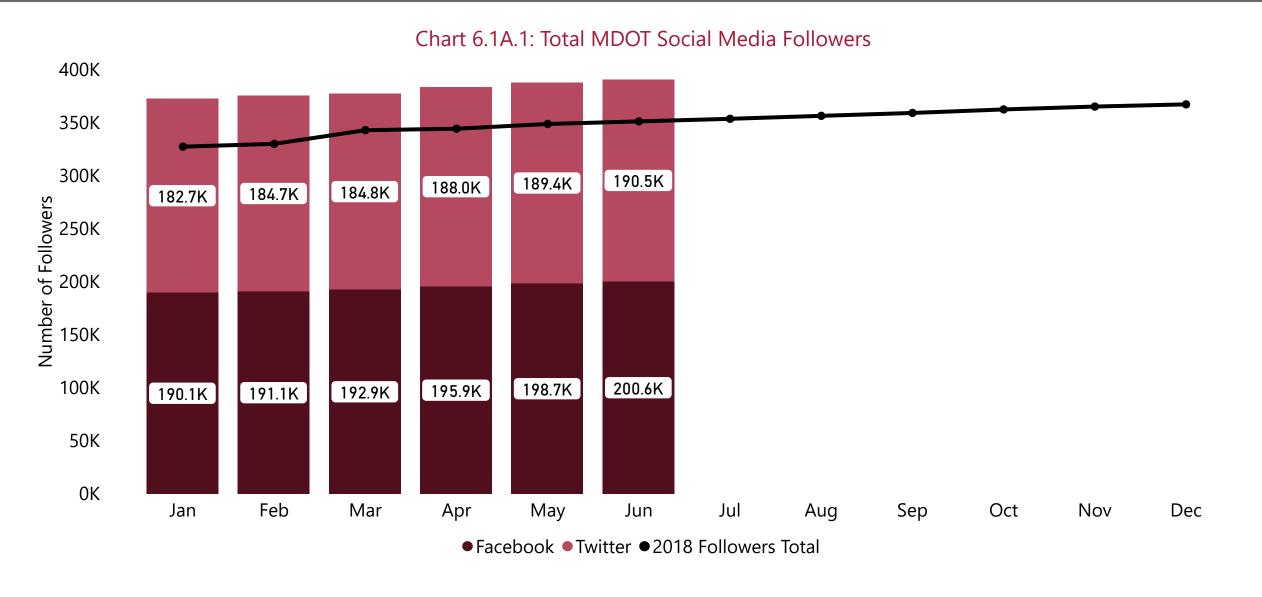
PRESENTING:

# COMMUNICATE EFFECTIVELY WITH OUR CUSTOMERS

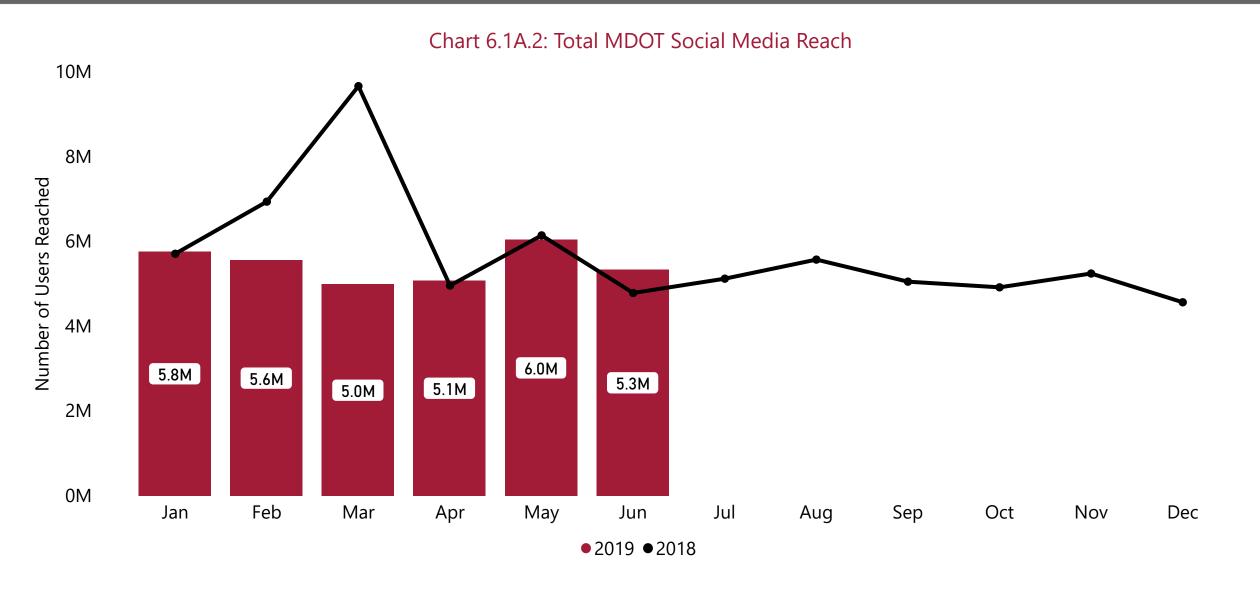
**TANGIBLE RESULT #6** 

# TR#6: COMMUNICATE EFFECTIVELY WITH OUR CUSTOMERS

# PM#6.1: Social Reach - Kat Cahill

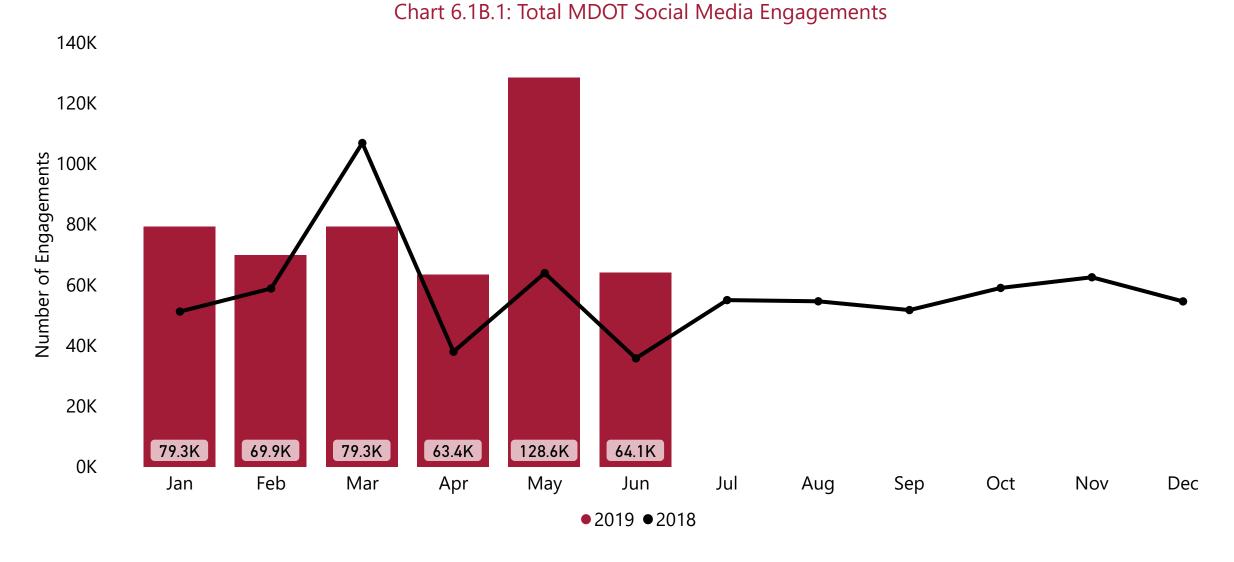


PM#6.1: Social Reach - Kat Cahill



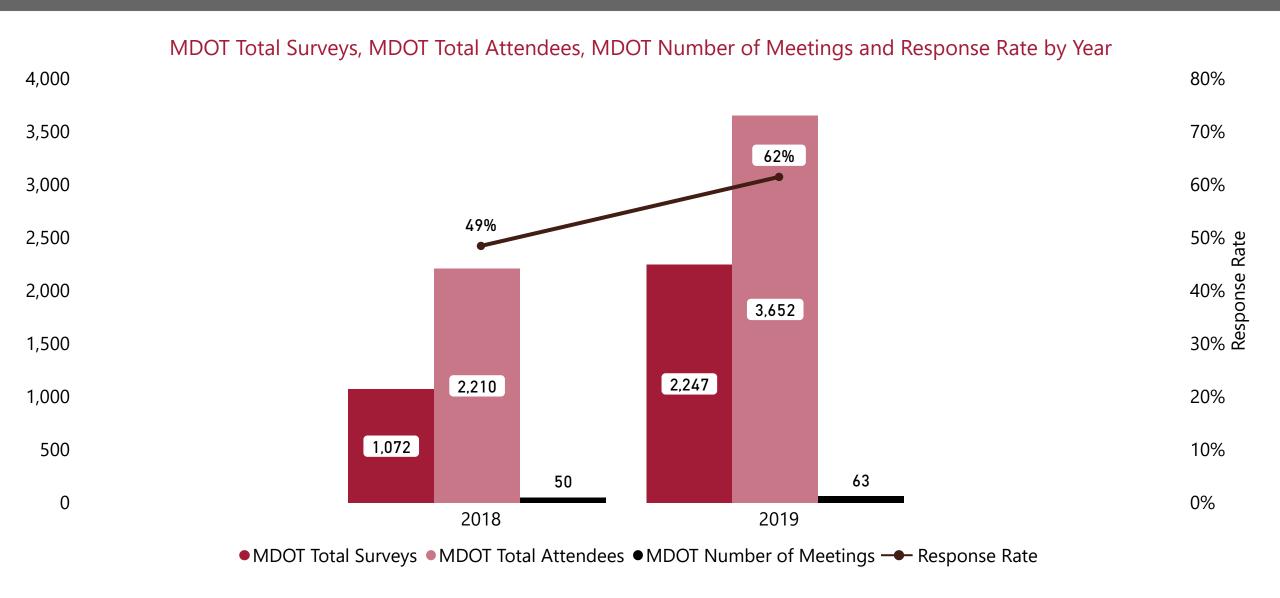
# PM#6.1: Social Engagement - Charles Schelle

Chart C 1D 1. Total MDOT Codial Madia Francescons



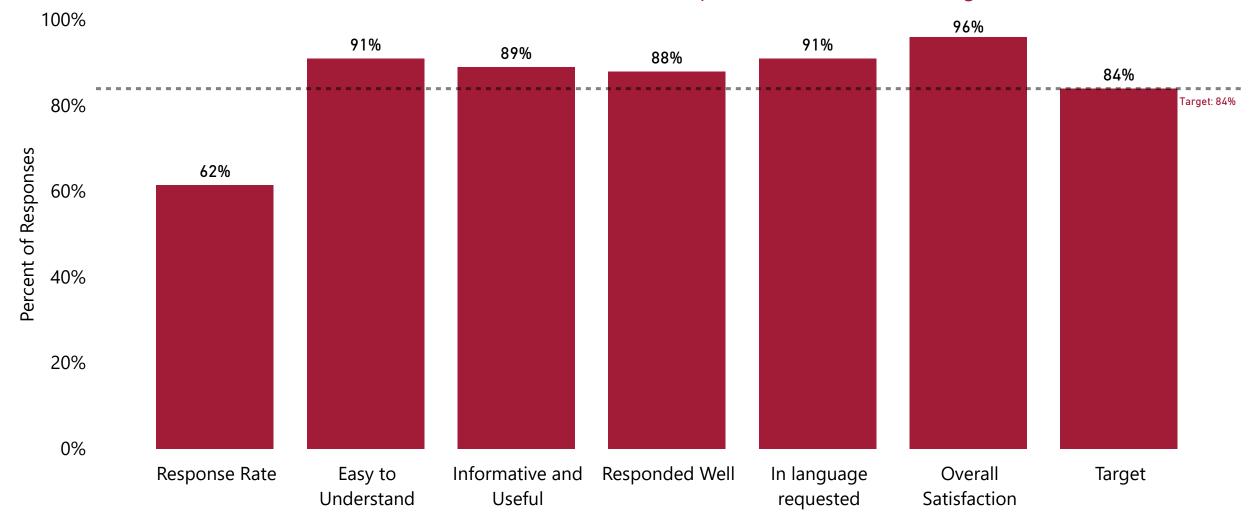
# TR#6: COMMUNICATE EFFECTIVELY WITH OUR CUSTOMERS

# PM#6.2: Satisfaction with Communication at Public Meetings - Juan Torrico



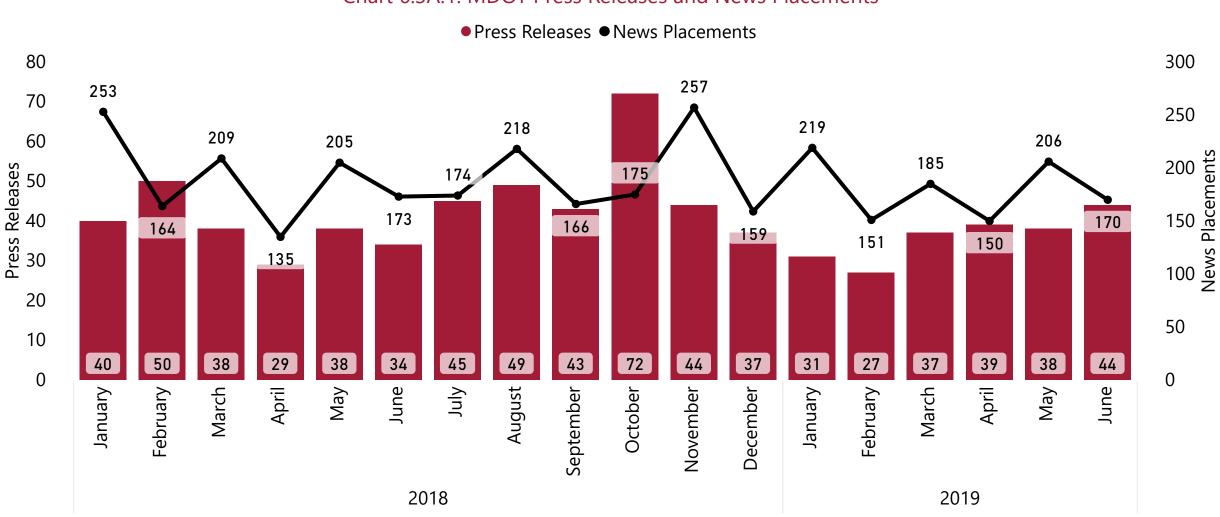
# PM#6.2: Satisfaction with Communication at Public Meetings - *Juan Torrico*

Chart 6.2.2: Overall MDOT Customer Satisfaction and Response Rate at Public Meetings - Q2 2019



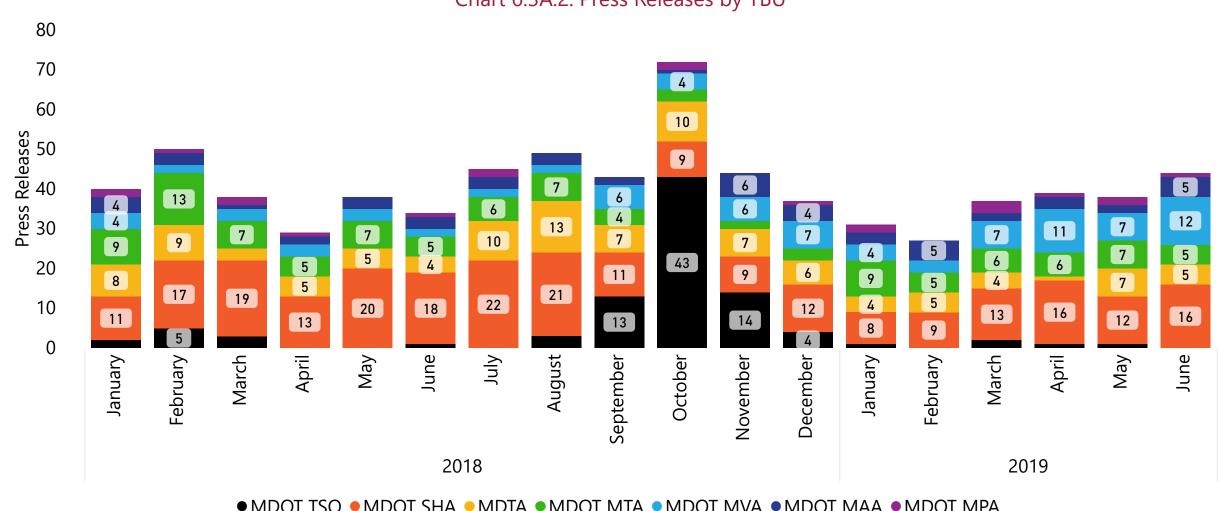
# PM#6.3a: Number of News Stories Generated from Major Releases - Jonathan Dean

### Chart 6.3A.1: MDOT Press Releases and News Placements



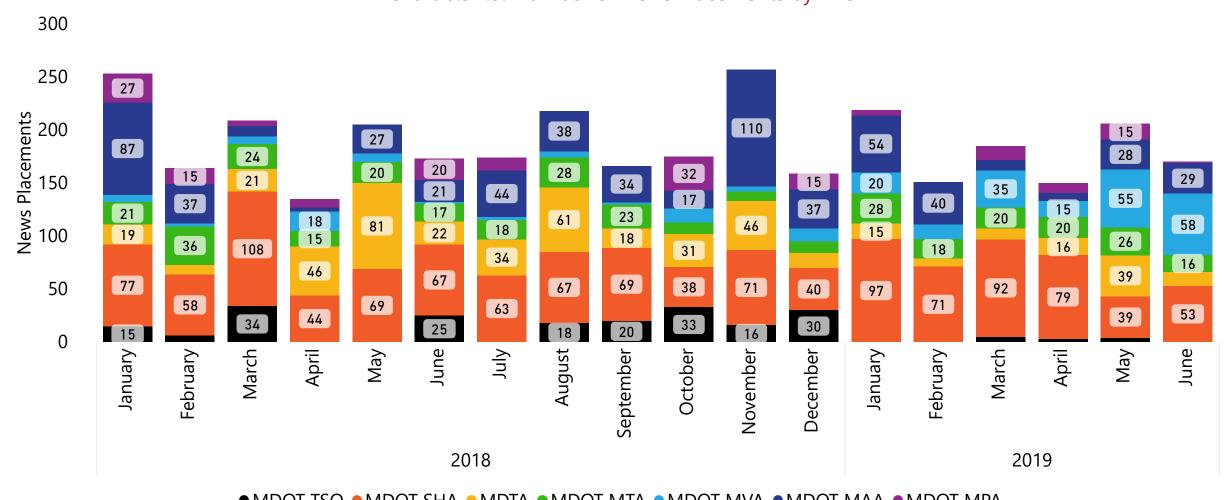
PM#6.3a: Number of News Stories Generated from Major Releases - Jonathan Dean





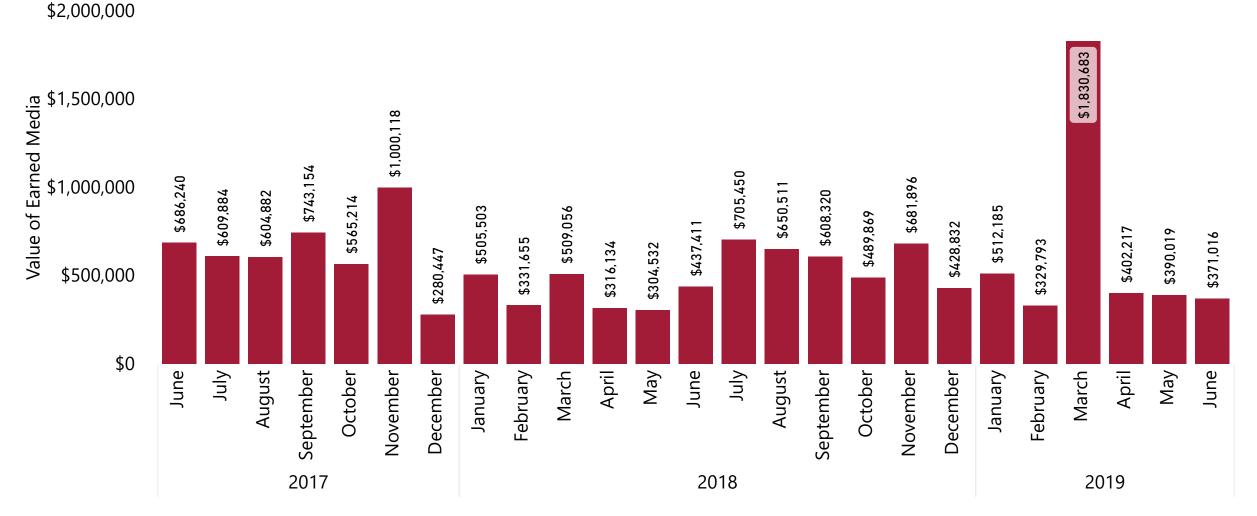
PM#6.3a: Number of News Stories Generated from Major Releases - Jonathan Dean

Chart 6.3A.3: Number of News Placements by TBU



PM#6.3b: Earned Media Value of Print and Broadcast Coverage Generated by News Releases - Charlie Gischlar

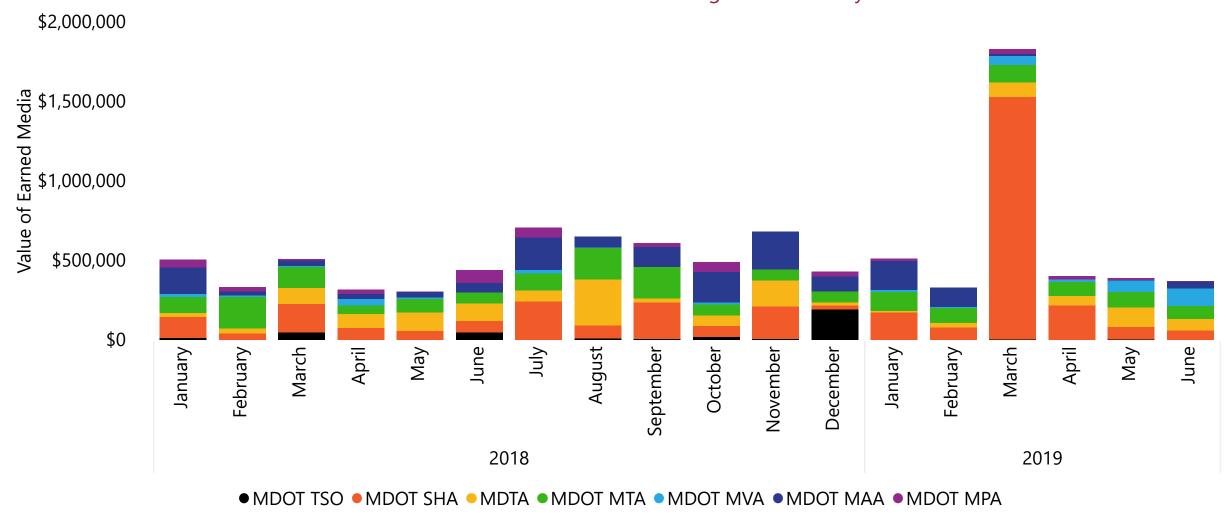
Chart 6.3B.1: Earned Media Value of Print and Broadcast Coverage Generated by News Releases MDOT-Wide



# TR#6: COMMUNICATE EFFECTIVELY WITH OUR CUSTOMERS

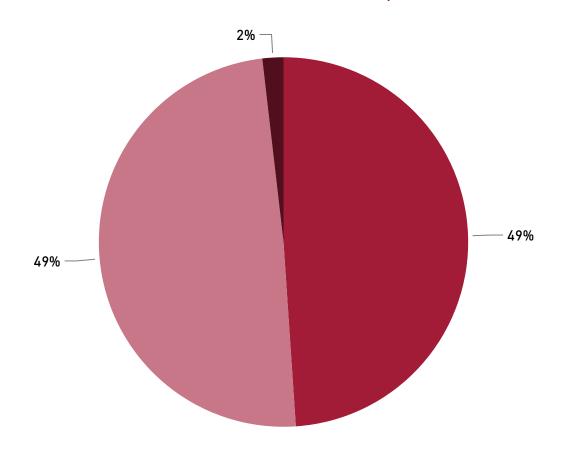
PM#6.3b: Earned Media Value of Print and Broadcast Coverage Generated by News Releases - Charlie Gischlar

Chart 6.3B.1: Earned Media Value of Print and Broadcast Coverage Generated by News Releases MDOT-Wide



PM#6.3c: News Tone of Coverage Generated by MDOT News Releases - Charlie Gischlar

Chart 6.3C.1: News Tone MDOT-Wide for April 2018 - June 2019



# PM#6.3c: News Tone of Coverage Generated by MDOT News Releases - Charlie Gischlar

Chart 6.3C.1: News Tone for MDOT TSO

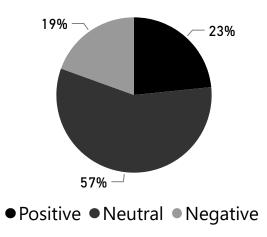


Chart 6.3C.1: News Tone for MDTA

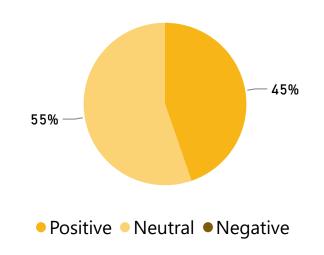


Chart 6.3C.1: News Tone for MDOT SHA

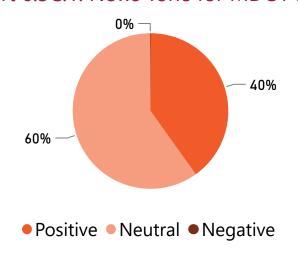
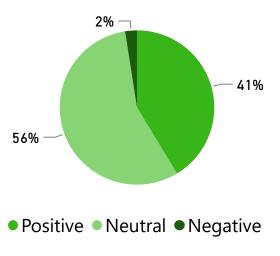


Chart 6.3C.1: News Tone for MDOT MTA



# PM#6.3c: News Tone of Coverage Generated by MDOT News Releases - Charlie Gischlar

Chart 6.3C.1: News Tone for MDOT MVA

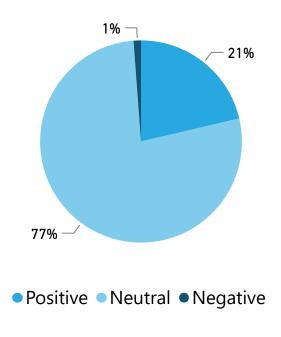


Chart 6.3C.1: News Tone for MDOT MPA

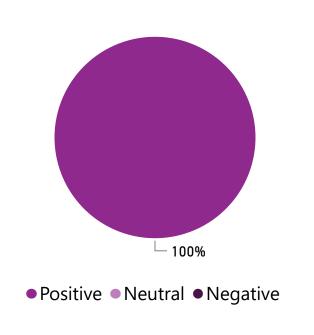
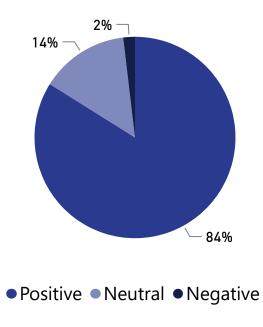


Chart 6.3C.1: News Tone for MDOT MAA



# Chart 6.4A.1A: Reach of Proactive Pickups for Q1 2019

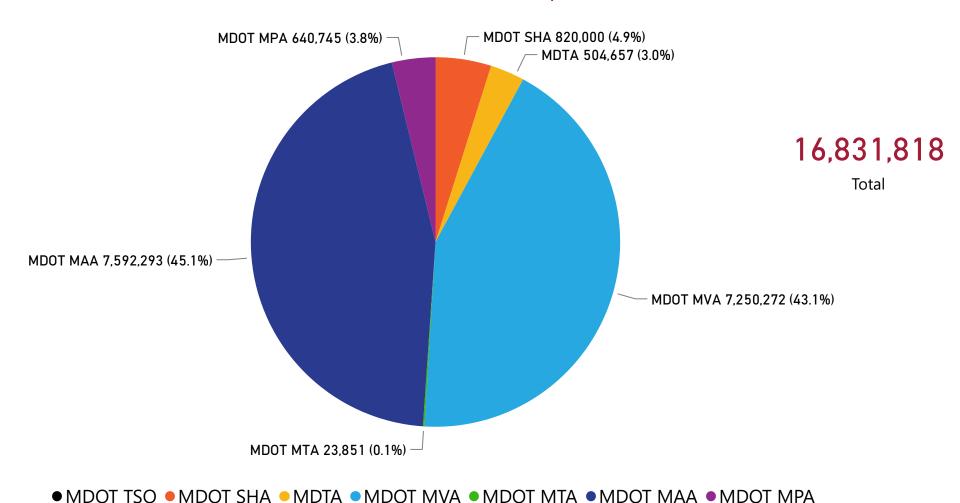
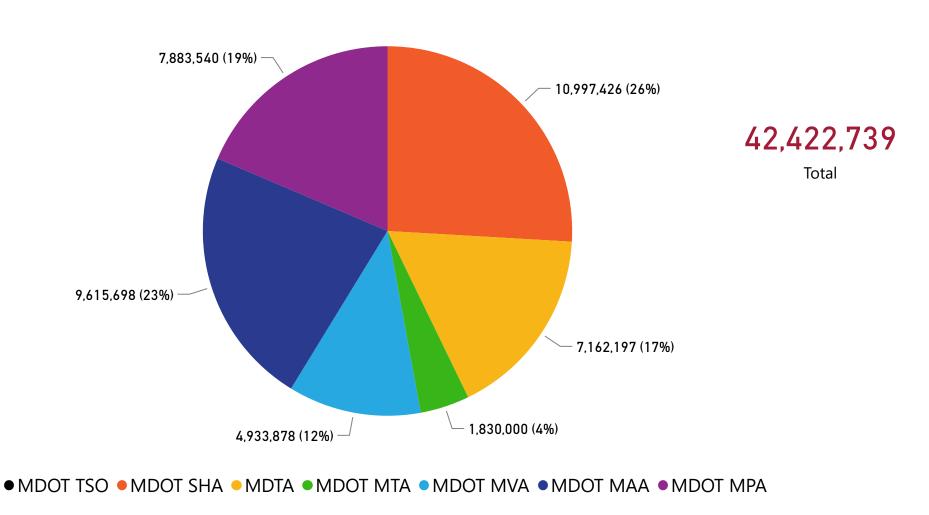
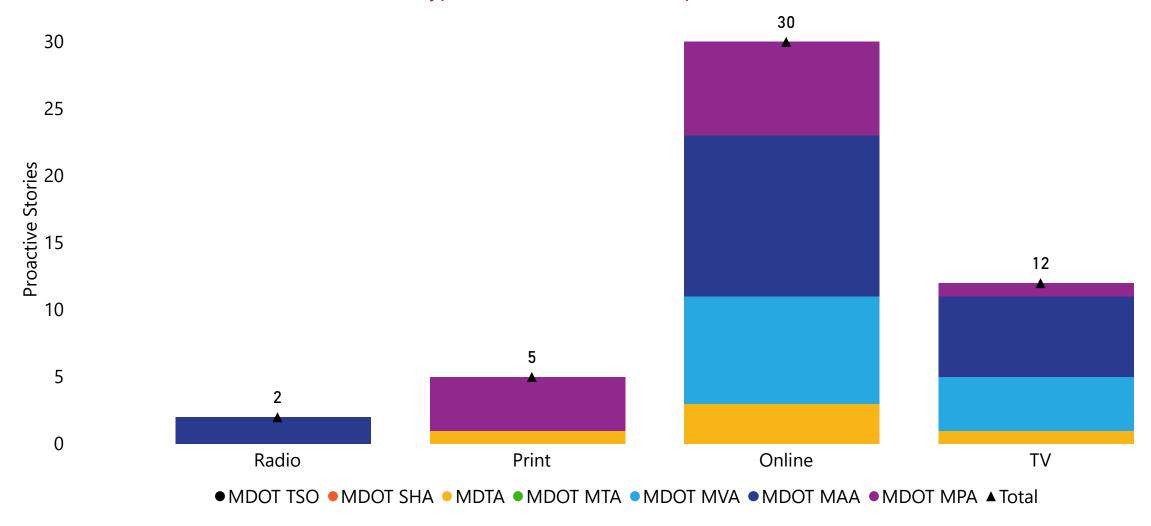


Chart 6.4A.1B: Reach of Proactive Pickups for Q2 2019



PM#6.4: Proactive Media - Teri Winslow





PM#6.4: Proactive Media - Teri Winslow

Chart 6.4A.2B: Type of Media that Picked Up Proactive Stories for Q2 2019

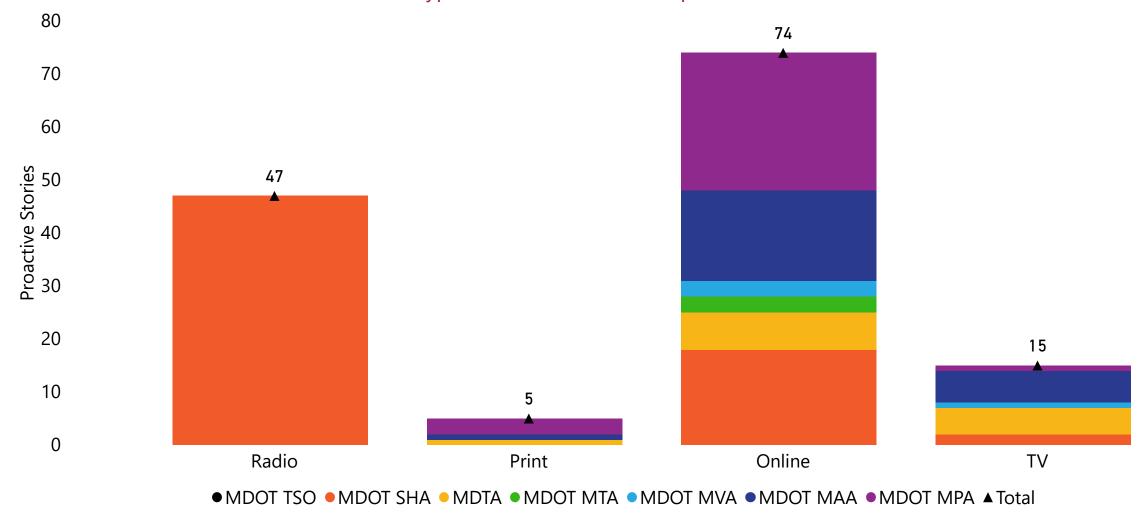


Chart 6.4B.1A: Reach for MDOT Produced Proactive Content for Q1 2019

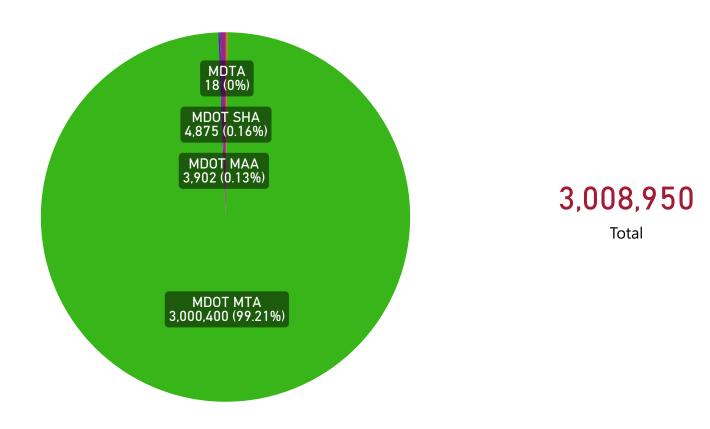
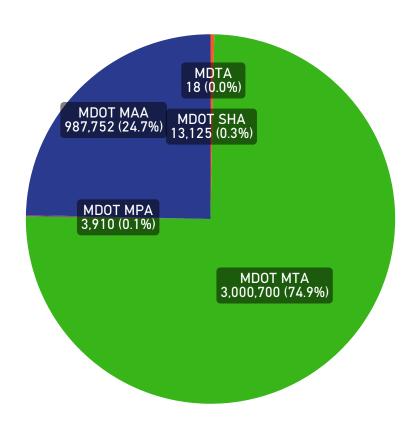


Chart 6.4B.1B: Reach for MDOT Produced Proactive Content for Q2 2019



4,005,505

**Total Reach** 

Chart 6.4B.2A: Type of MDOT Produced Proactive Content for Q1 2019

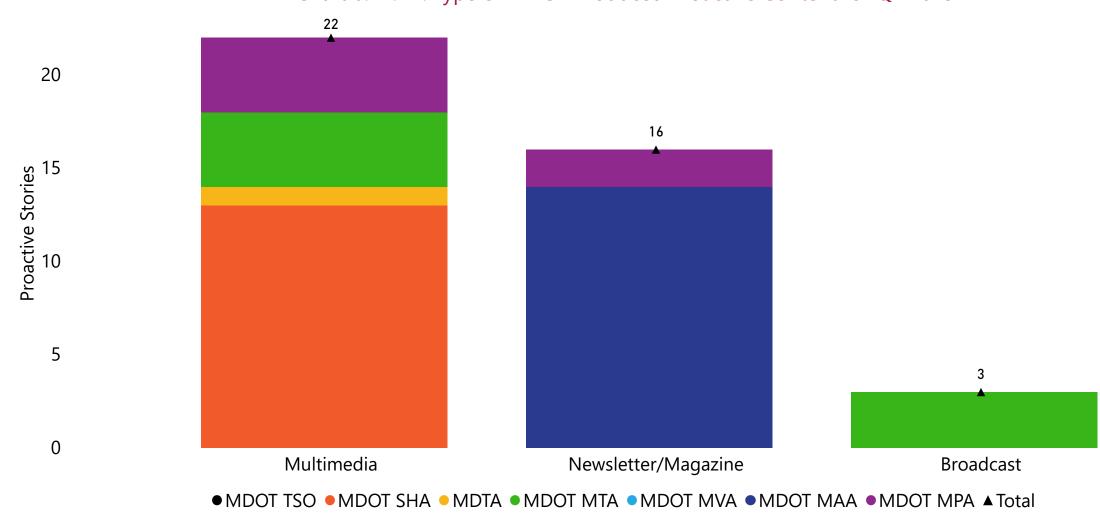


Chart 6.4B.2B: Type of MDOT Produced Proactive Content for Q2 2019

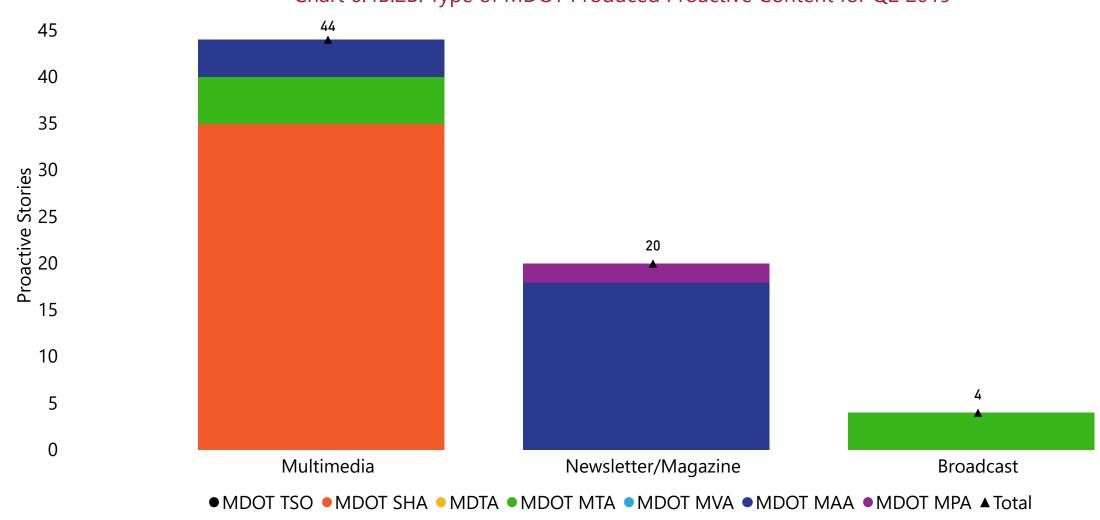


Chart 6.4C.1: Reach of Proactive Posts on Social Media for Q1 2019

MDOT TSO
 MDOT SHA
 MDOT MTA
 MDOT MVA
 MDOT MAA
 MDOT MPA

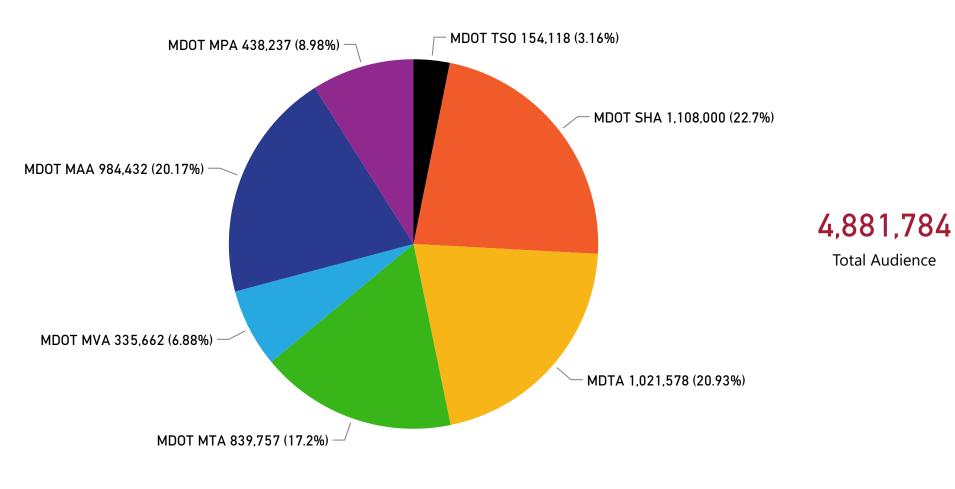


Chart 6.4C.2: Reach of Proactive Posts on Social Media for Q2 2019

MDOT TSO
 MDOT SHA
 MDOT MTA
 MDOT MVA
 MDOT MAA
 MDOT MPA

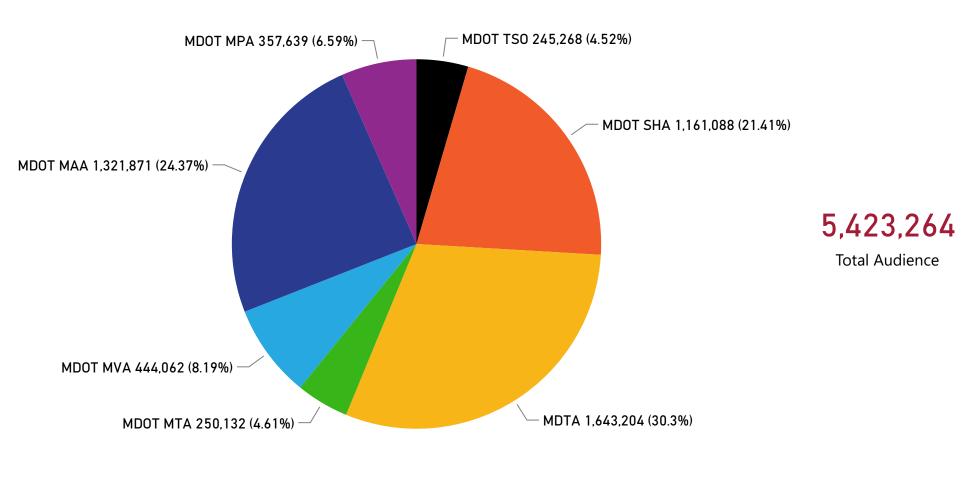


Chart 6.4D.1A: Engagement with Proactive Posts for Q1 2019

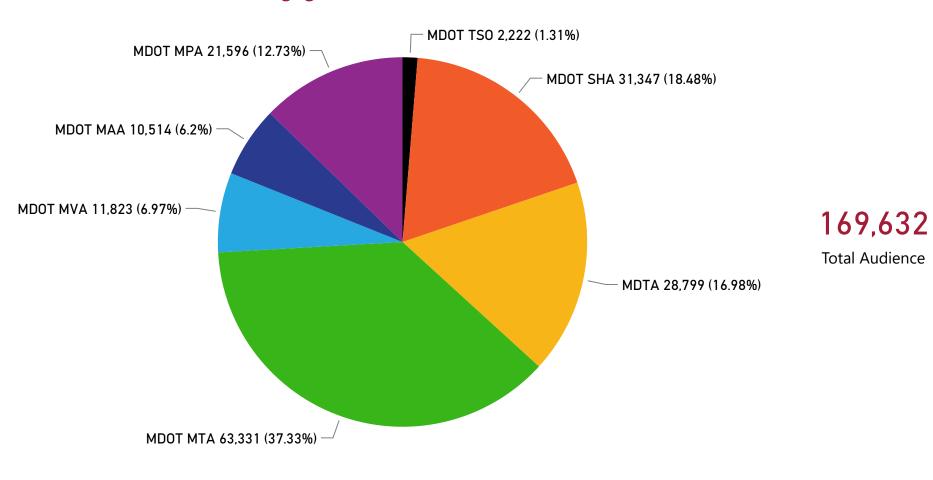
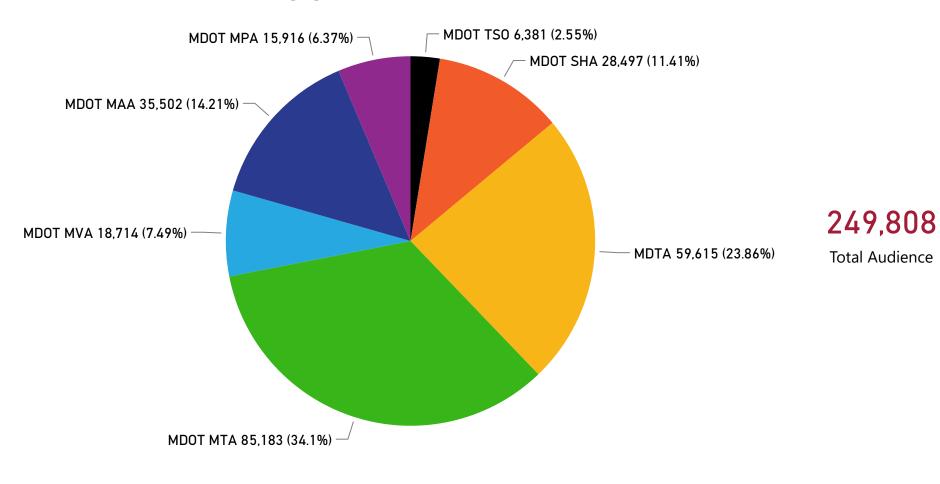
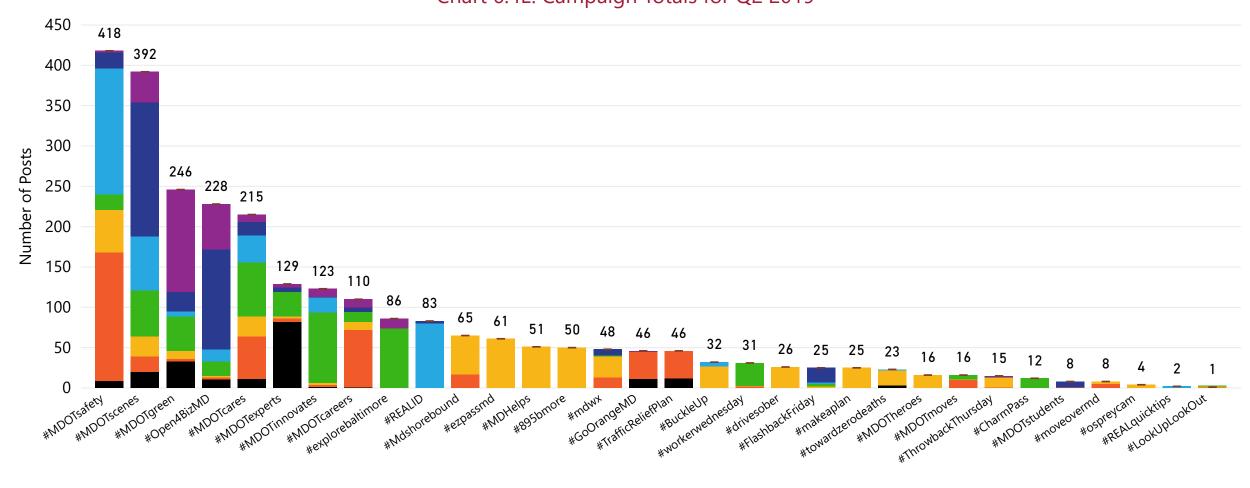


Chart 6.4D.1B: Engagement with Proactive Posts for Q2 2019



PM#6.4: Proactive Media - Teri Winslow







PRESENTING:

### BE FAIR AND REASONABLE TO OUR PARTNERS

**TANGIBLE RESULT #7** 

#### PM#7.1: Percent of MBE Participation Achieved by TBU - William Villanueva

Chart 7.1.1: MBE Participation by TBU for Q1-Q3 FY2019

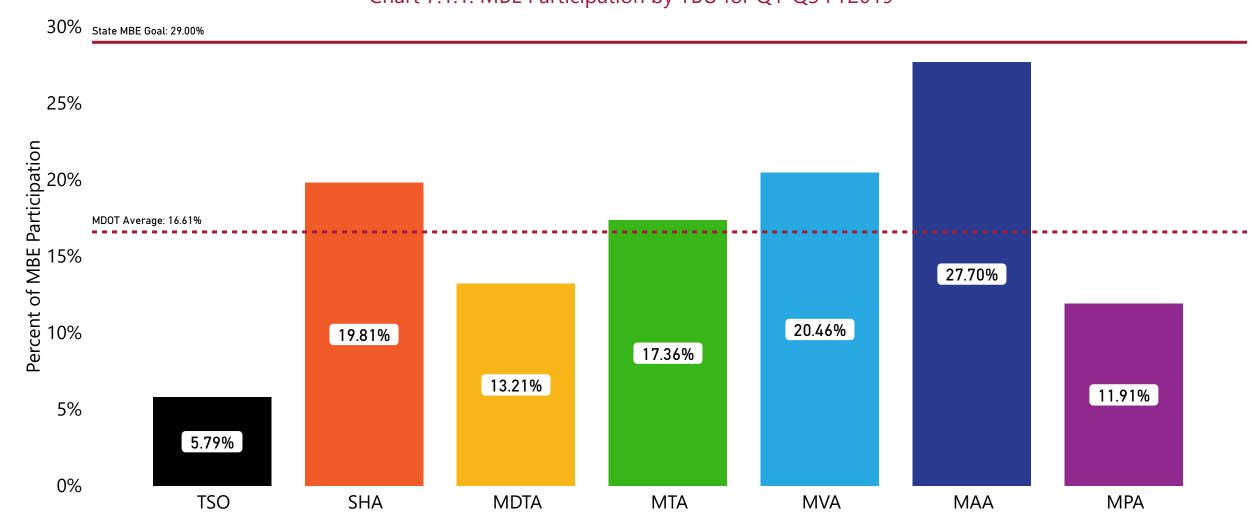


Chart 7.4.1: MDOT Non-Specialized Partner Responses to "How satisfied are you with the timeliness of payments after your invoice has been submitted?" for Q2 2019

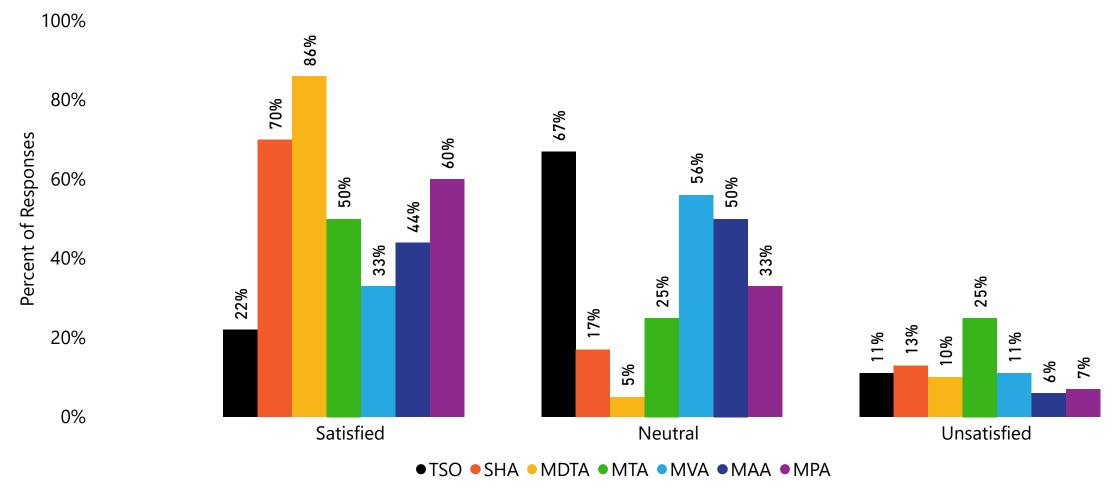


Chart 7.4.2: MDOT Non-Specialized Partner Responses to "Please rate MDOT transportation business units on how fair and reasonable they are in the management of MDOT contracts." for Q2 2019

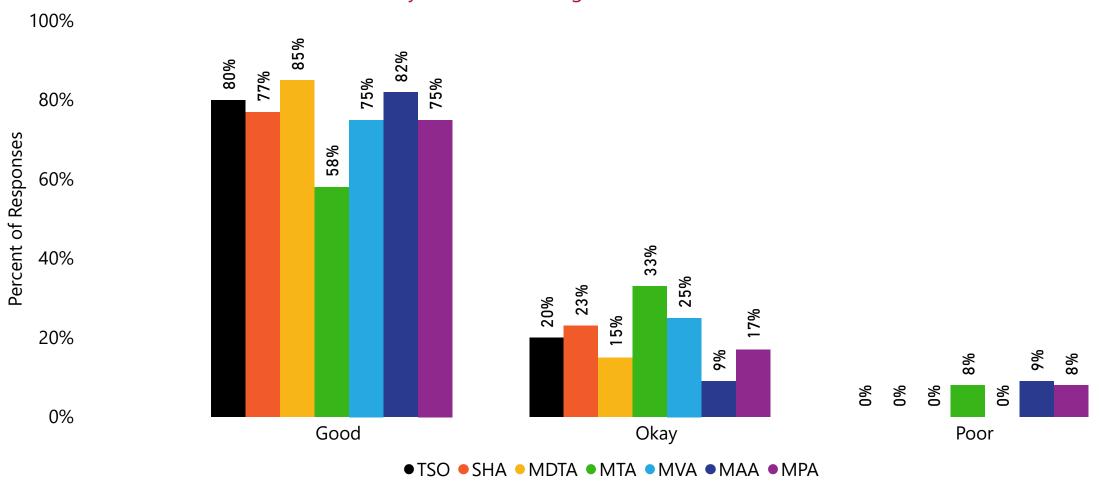


Chart 7.4.3: MDOT Non-Specialized Partner Responses to "Is the procurement process transparent?" for Q2 2019 100%

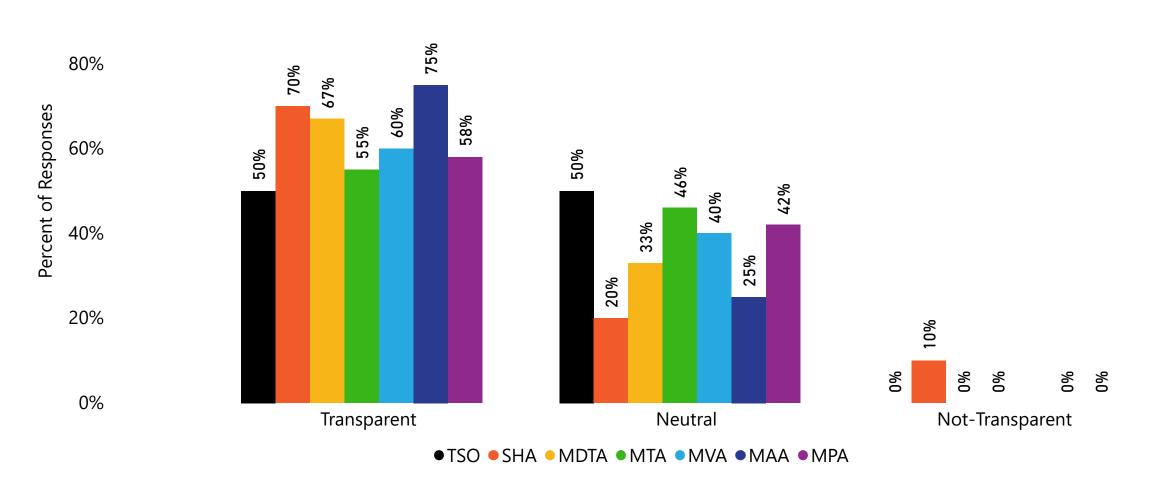
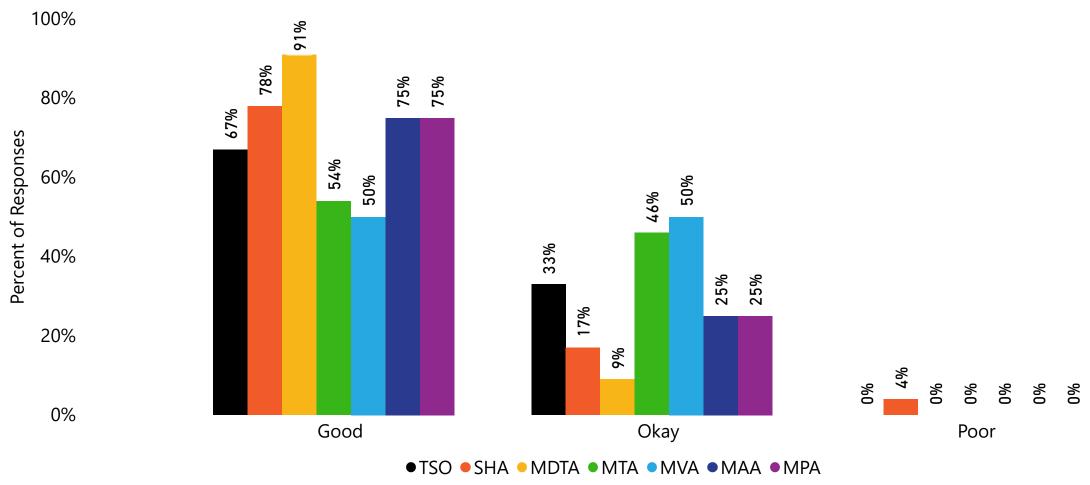
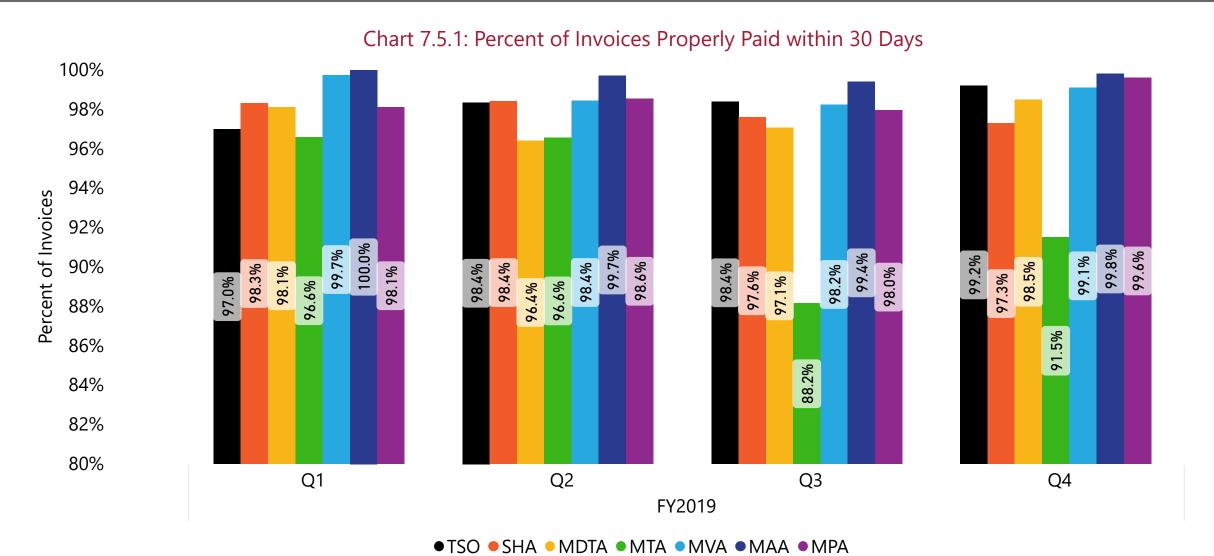


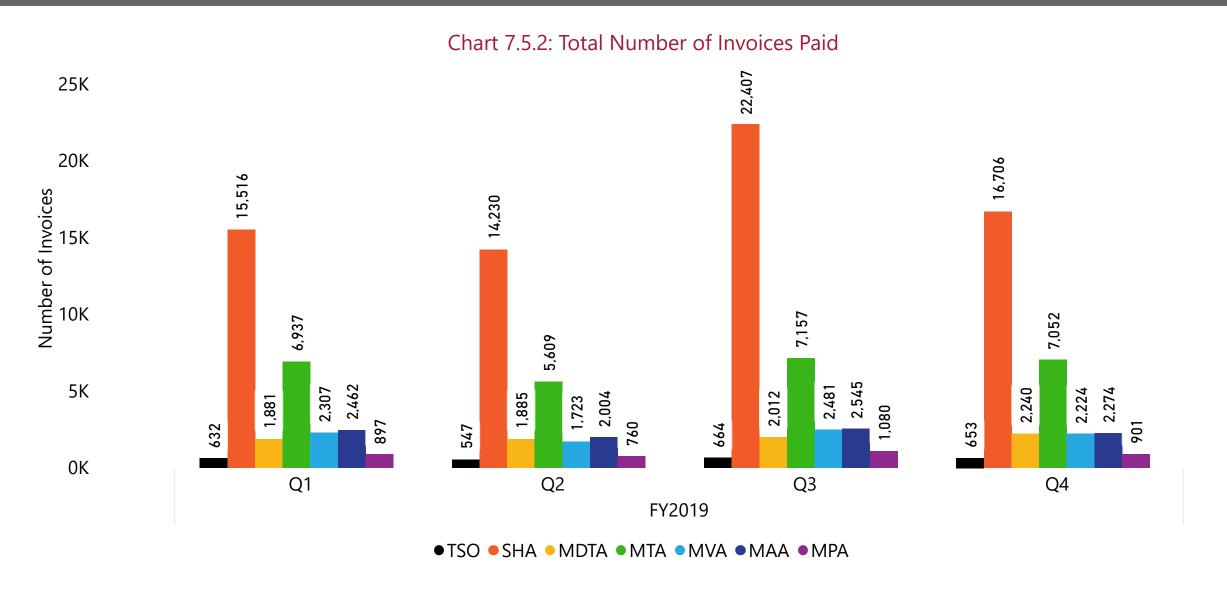
Chart 7.4.4: MDOT Non-Specialized Partner Responses to "Please rate the MDOT transportation business units as business partners." for Q2 2019



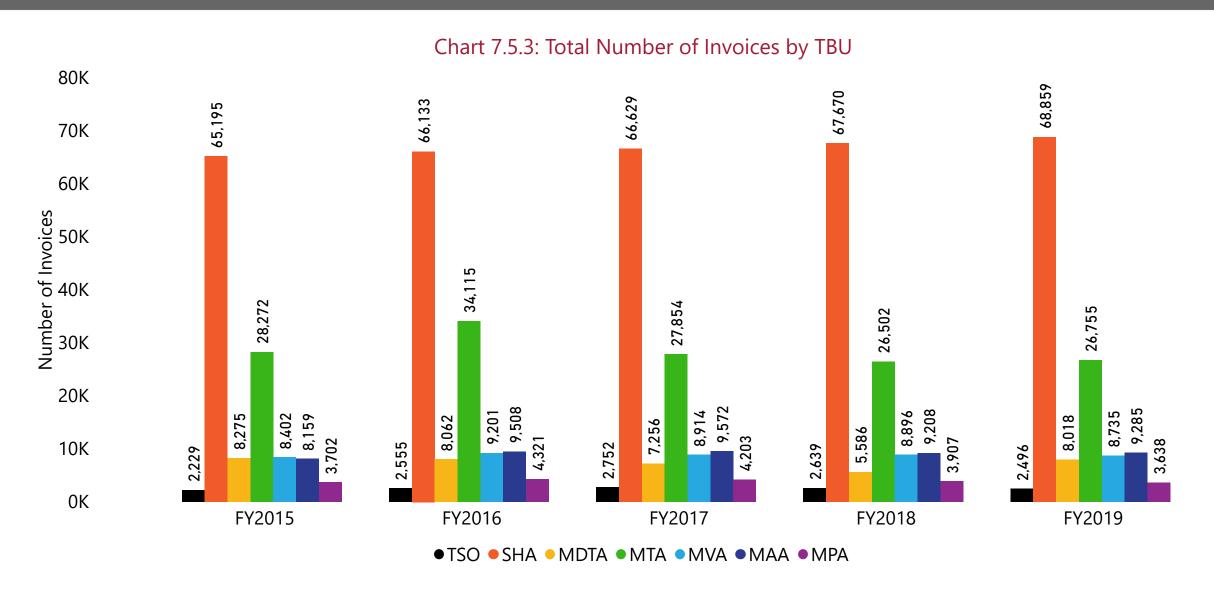
PM#7.5: Invoices Properly Paid to Our Partners in Compliance with State Requirements - Ken Haynie



PM#7.5: Invoices Properly Paid to Our Partners in Compliance with State Requirements - Ken Haynie

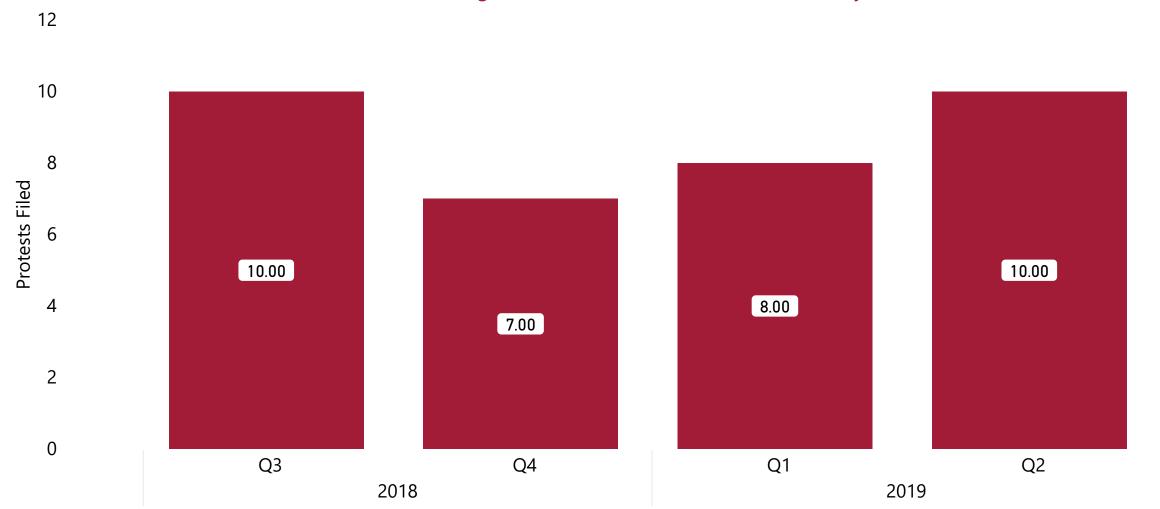


PM#7.5: Invoices Properly Paid to Our Partners in Compliance with State Requirements - Ken Haynie



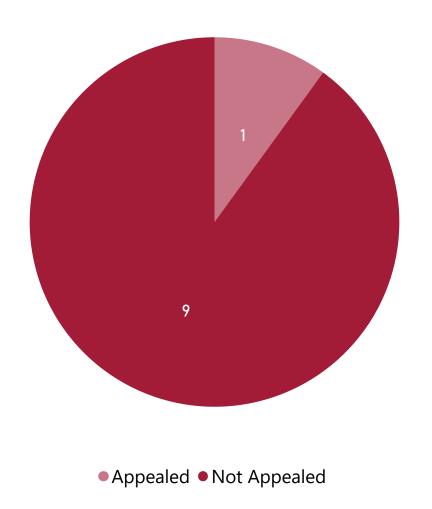
PM#7.6: MDOT Procurement Protests Filed and Upheld by the Board of Contract Appeals - Sue Pope

Chart 7.6.1: Running Twelve Month Procurement Protests by Quarter



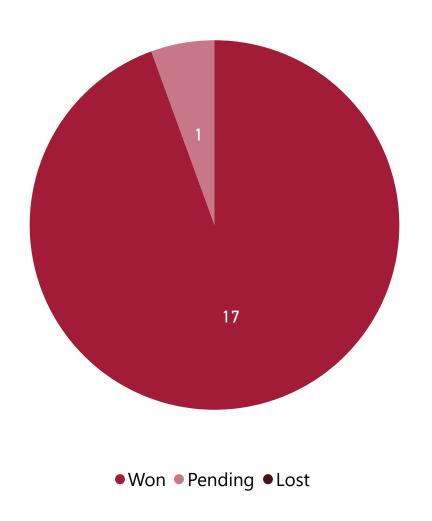
PM#7.6: MDOT Procurement Protests Filed and Upheld by the Board of Contract Appeals - Sue Pope

Chart 7.6.2: Protests Appealed/Not Appealed for Q2 2019



PM#7.6: MDOT Procurement Protests Filed and Upheld by the Board of Contract Appeals - Sue Pope

Chart 7.6.3: Protests Won/Lost/Pending for 2019 YTD





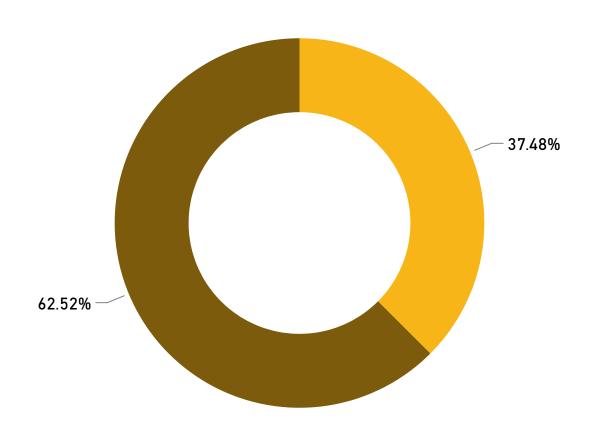
#### PRESENTING:

#### **TANGIBLE RESULT #7**

#### **TBU-SPECIFIC MEASURES**

#### MDTA 7.1: IFMIS Matched Payments and Validated Payments - *Greg Butler*

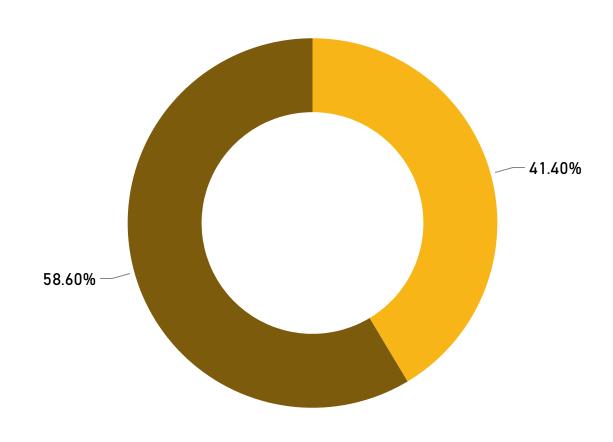
MDTA 7.1.1: Matched vs. Unmatched Prime Payments - Sept. 2015-July 2019



Matched Prime PaymentsUnmatched Prime Payments

#### MDTA 7.1: IFMIS Matched Payments and Validated Payments - *Greg Butler*

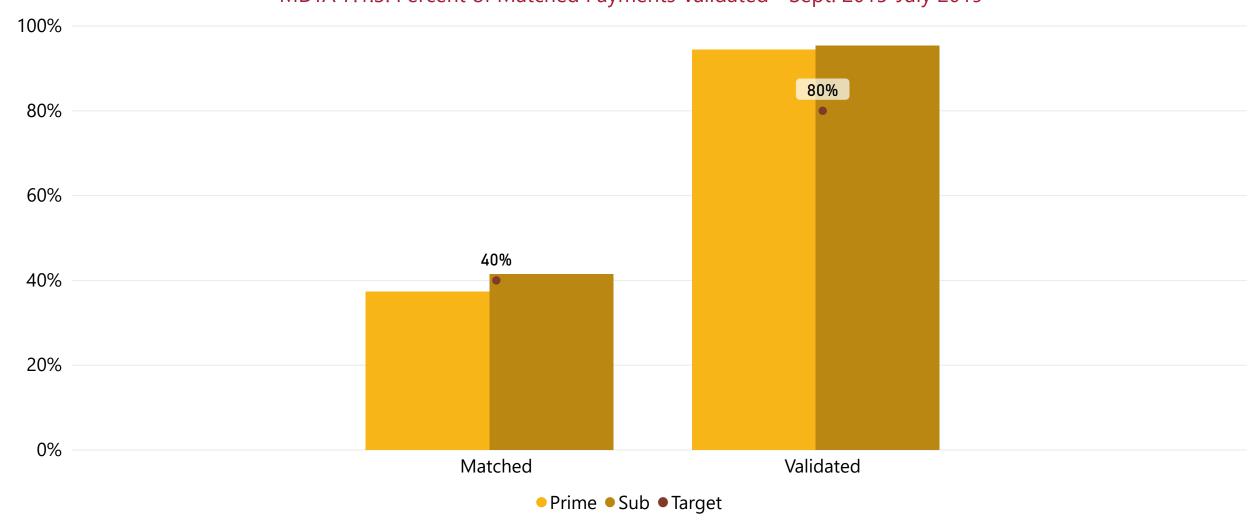
MDTA 7.1.2: Matched vs. Unmatched MBE Payments - Sept. 2015-July 2019



Matched Sub PaymentsUnmatched Sub Payments

#### MDTA 7.1: IFMIS Matched Payments and Validated Payments - *Greg Butler*

MDTA 7.1.3: Percent of Matched Payments Validated - Sept. 2015-July 2019



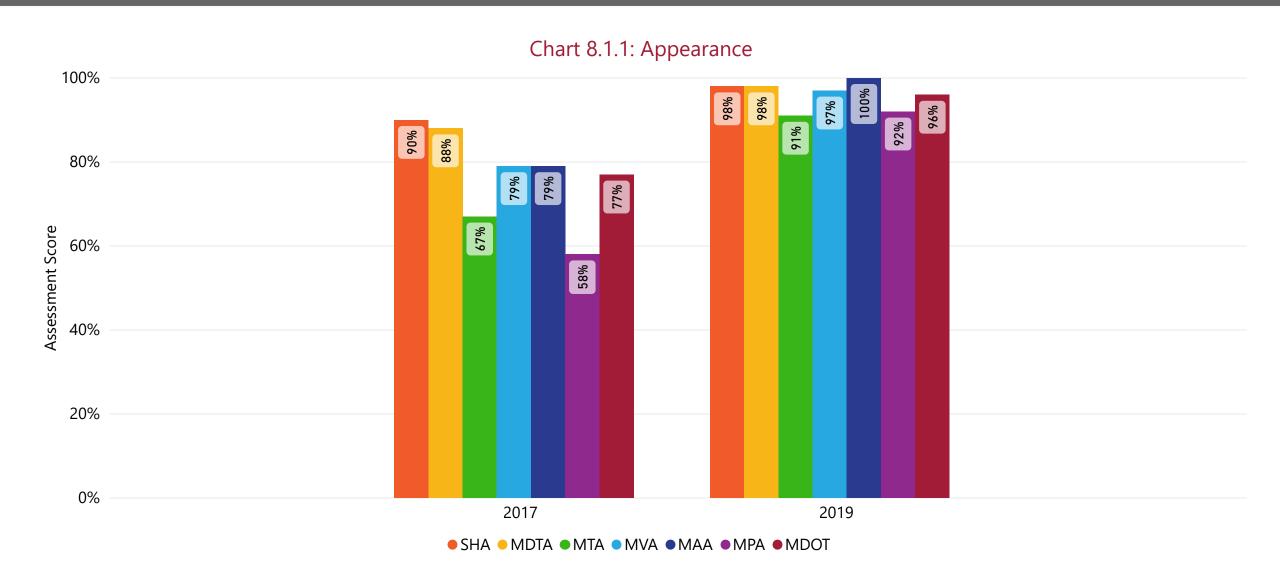


PRESENTING:

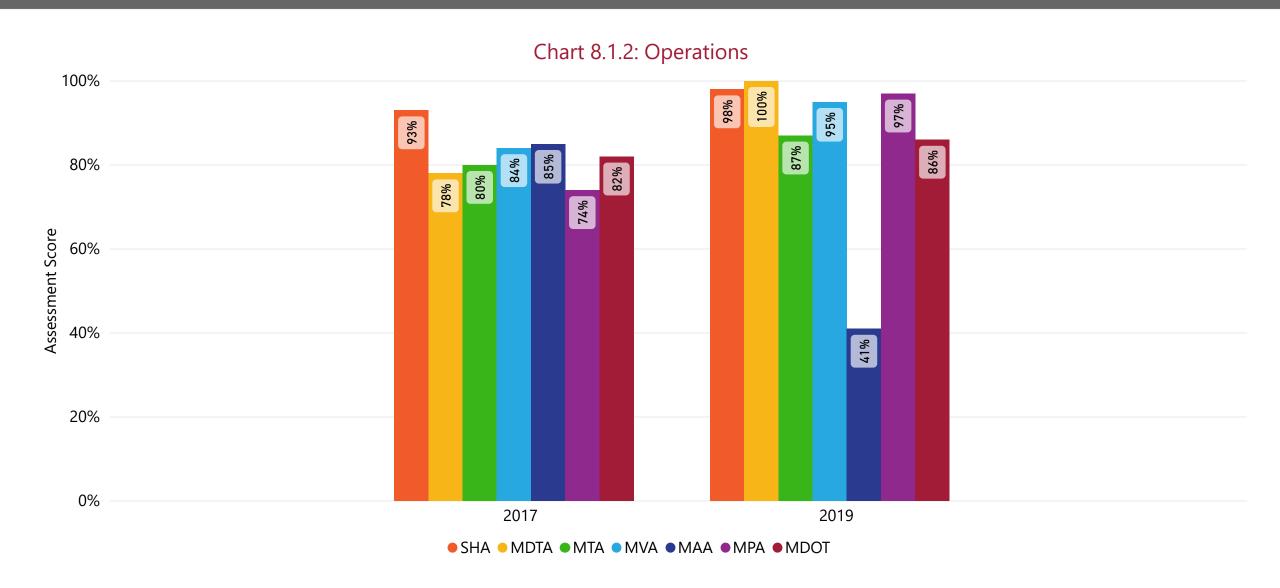
### **BE A GOOD NEIGHBOR**

**TANGIBLE RESULT #8** 

PM#8.1: Percent of MDOT Facilities that Meet or Exceed Our Neighbors' Expectations - Tony Crawford

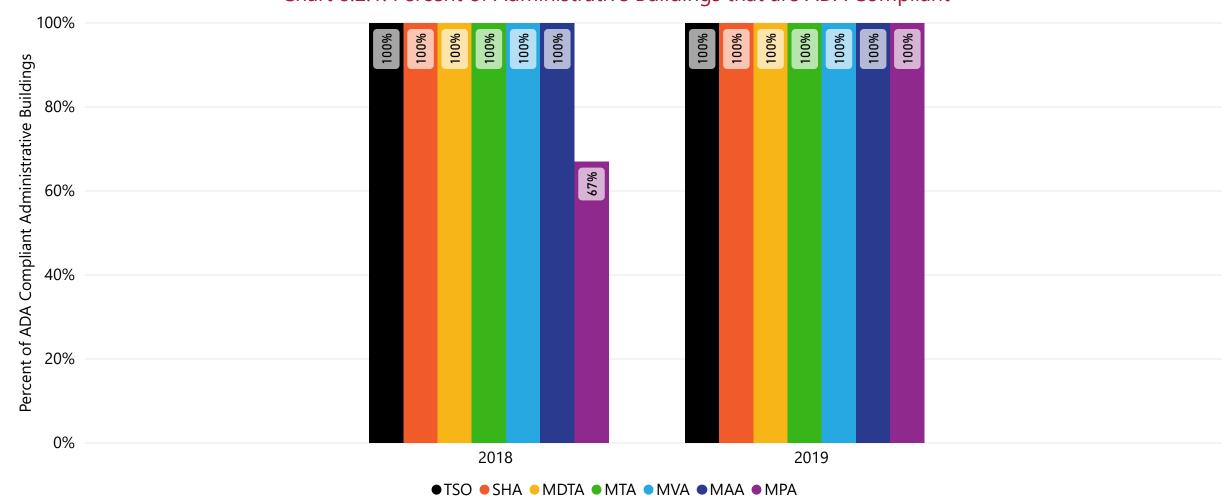


PM#8.1: Percent of MDOT Facilities that Meet or Exceed Our Neighbors' Expectations - *Tony Crawford* 



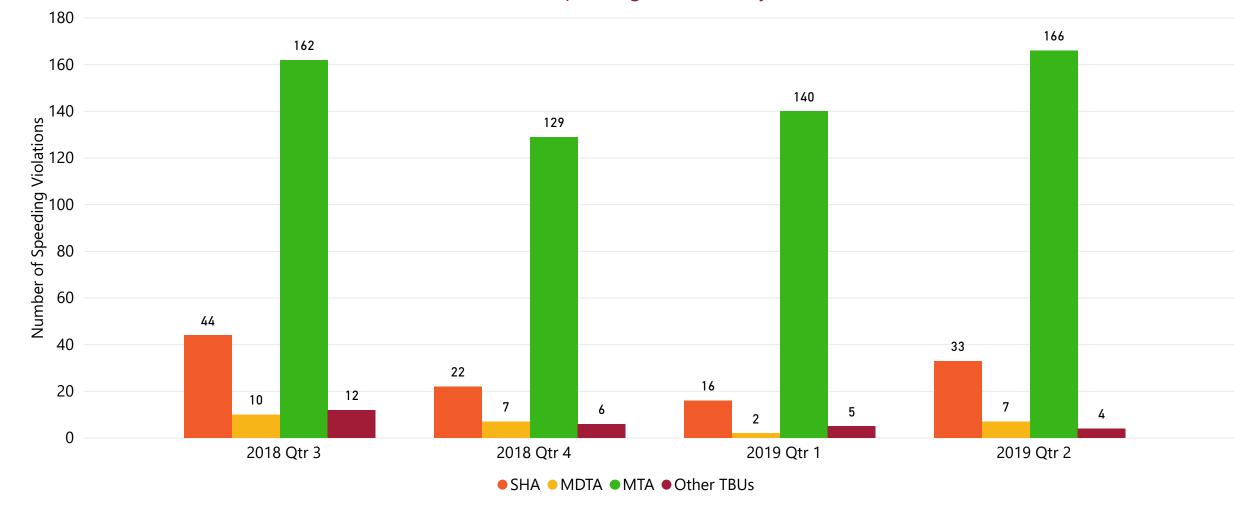
#### PM#8.2: Percent of MDOT Facilities that Are ADA Compliant - Mark Burkhardt

Chart 8.2.1: Percent of Administrative Buildings that are ADA Compliant



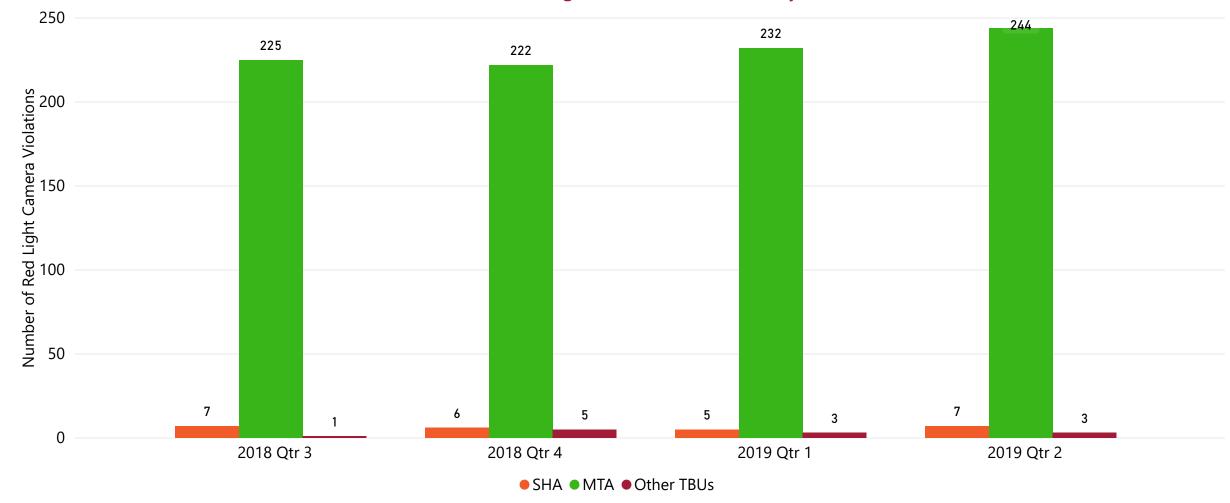
#### PM#8.3: Number of Traffic Violations While Driving a State Vehicle - Dave Seman

Chart 8.3.1: Speeding Violations by TBU



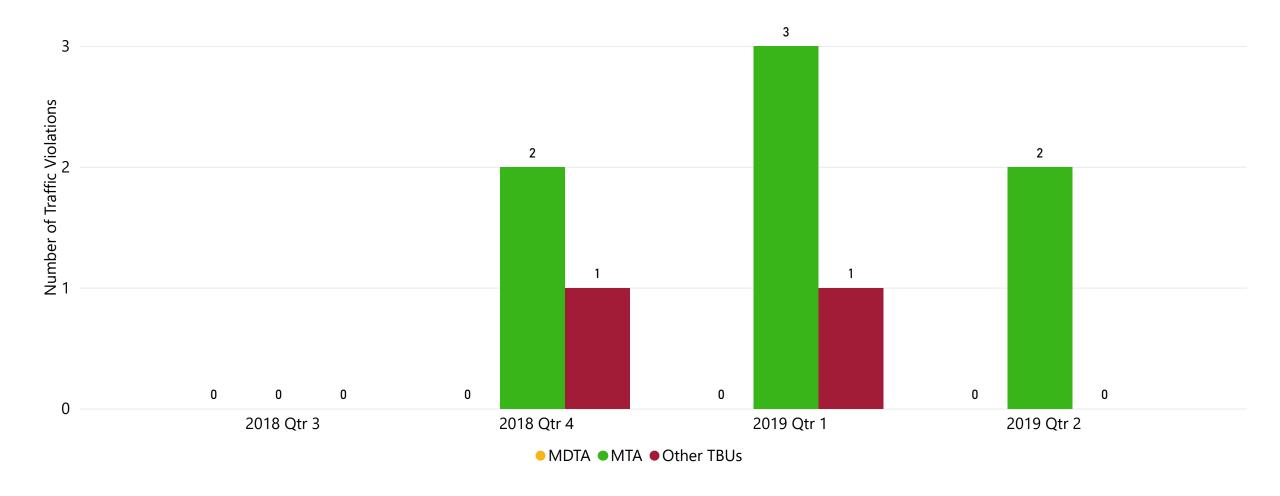
PM#8.3: Number of Traffic Violations While Driving a State Vehicle - Dave Seman

Chart 8.3.2: Red Light Camera Violations by TBU



#### PM#8.3: Number of Traffic Violations While Driving a State Vehicle - Dave Seman

Chart 8.3.3: All Other Traffic Violations by TBU





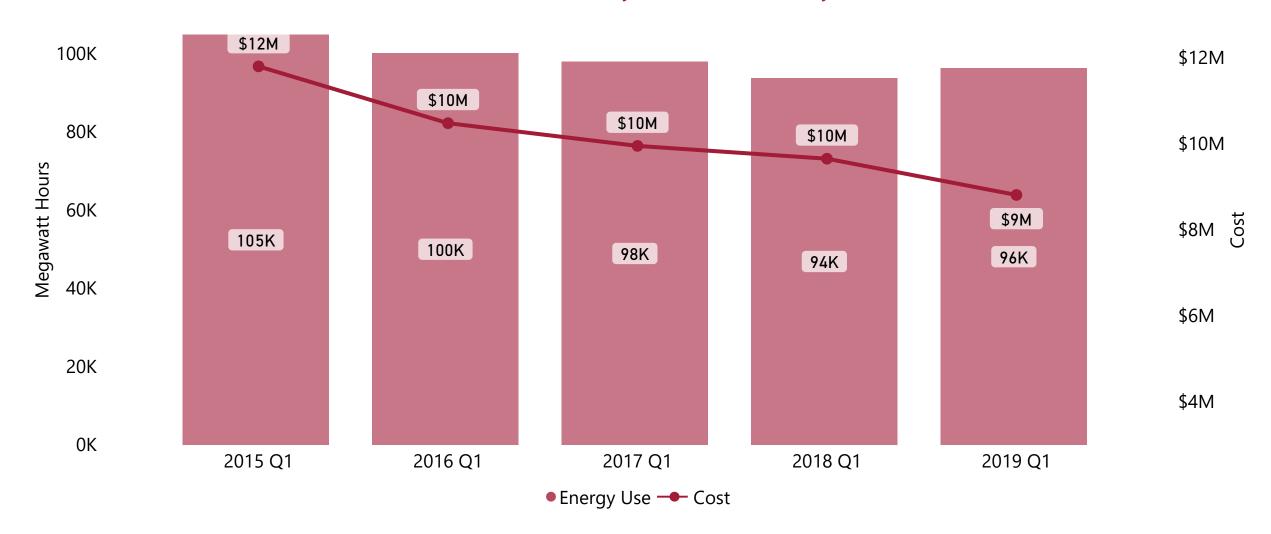
PRESENTING:

## BE A GOOD STEWARD OF OUR ENVIRONMENT

**TANGIBLE RESULT #9** 

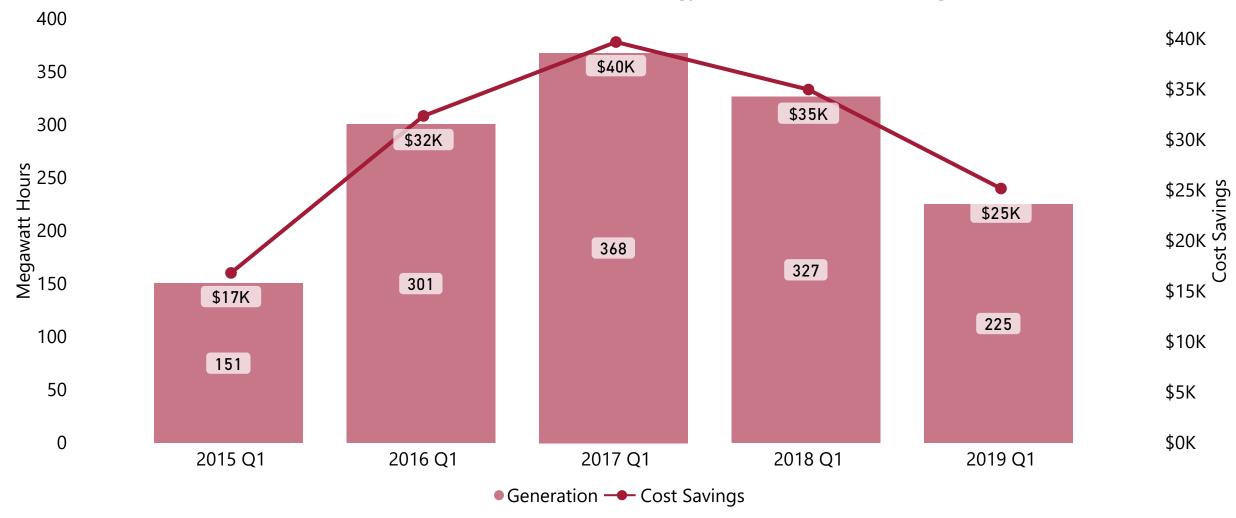
#### PM#9.3: Energy Management - Eddie Lukemire

Chart 9.3C.1: Total MDOT Utility Generated Electricity Use & Cost



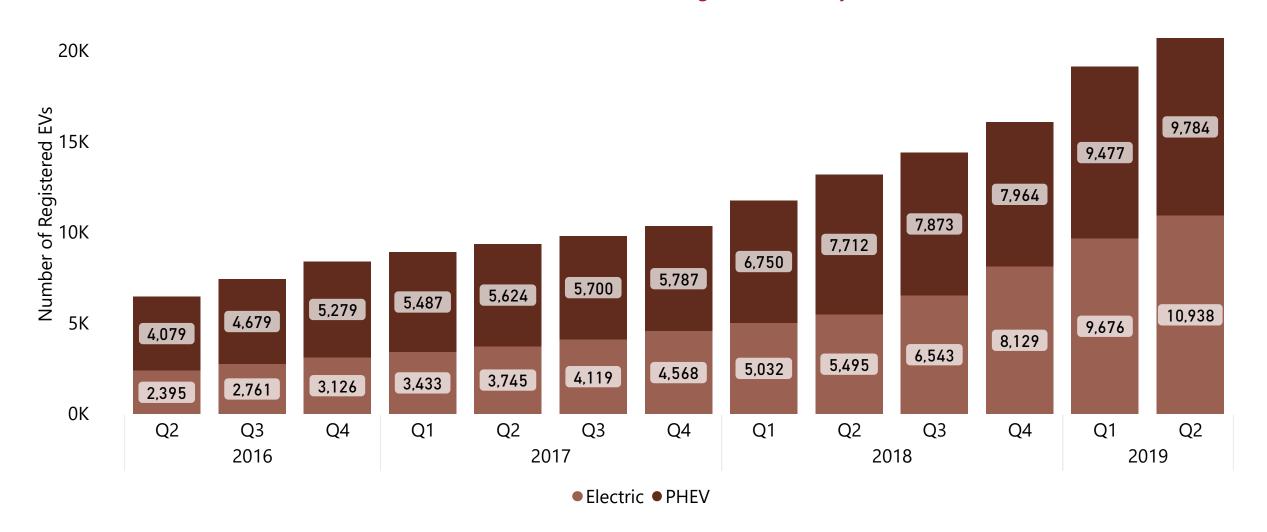
#### PM#9.3: Energy Management - Eddie Lukemire

Chart 9.3D.1: Total MDOT Renewable Energy Generation & Cost Savings



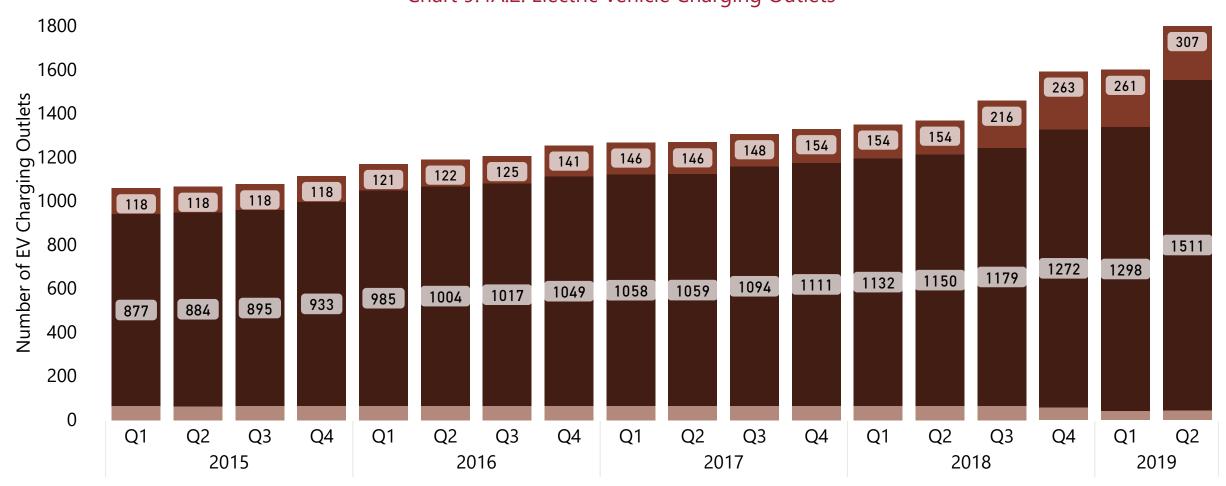
#### PM#9.4: Air Quality - Colleen Turner

Chart 9.4A.1: Electric Vehicles Registered in Maryland



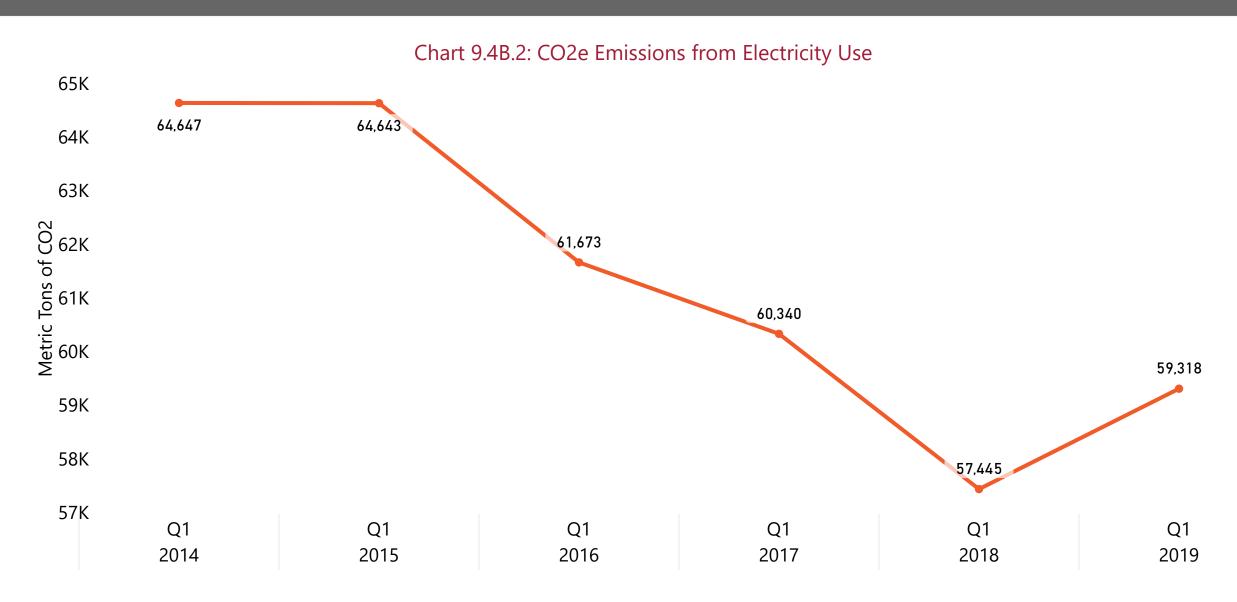
#### PM#9.4: Air Quality - Colleen Turner

Chart 9.4A.2: Electric Vehicle Charging Outlets



■ EV Level 1 Outlets■ EV Level 2 Outlets■ DC Fast Outlets

#### PM#9.4: Air Quality - Colleen Turner



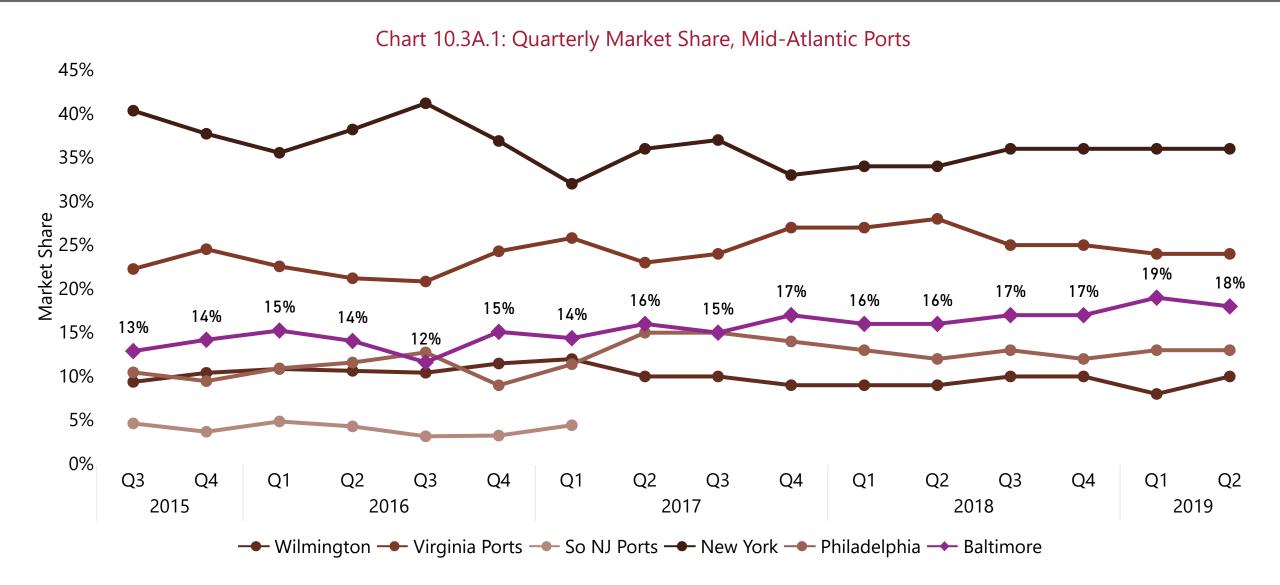


PRESENTING:

# FACILITATE ECONOMIC OPPORTUNITY IN MARYLAND

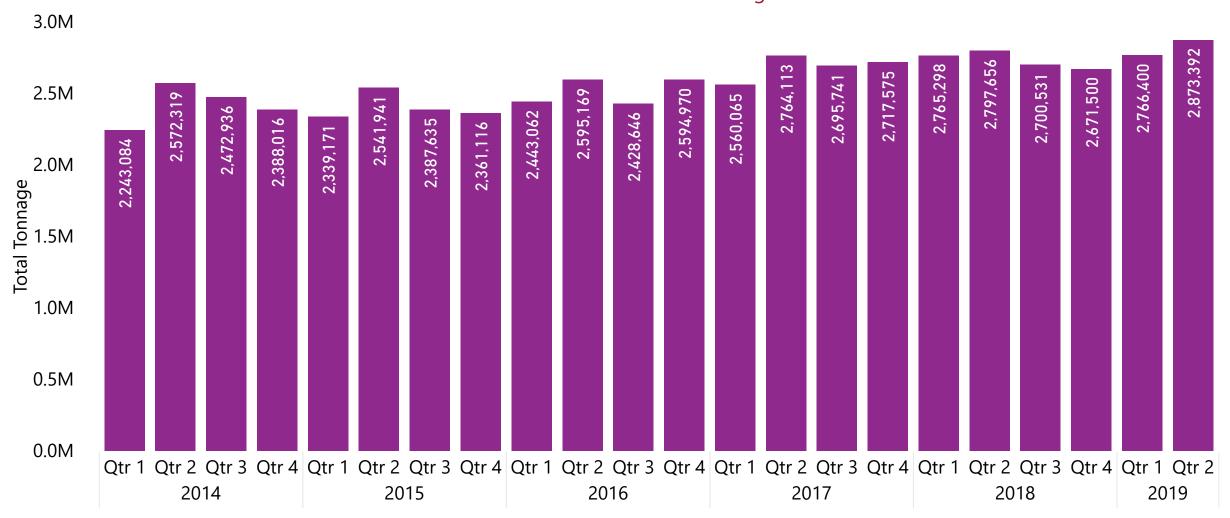
**TANGIBLE RESULT #10** 

#### PM#10.3: Freight Mobility - *Dominic Scurti*



#### PM#10.3: Freight Mobility - *Dominic Scurti*

Chart 10.3B.1: MPA Total General Cargo Tons





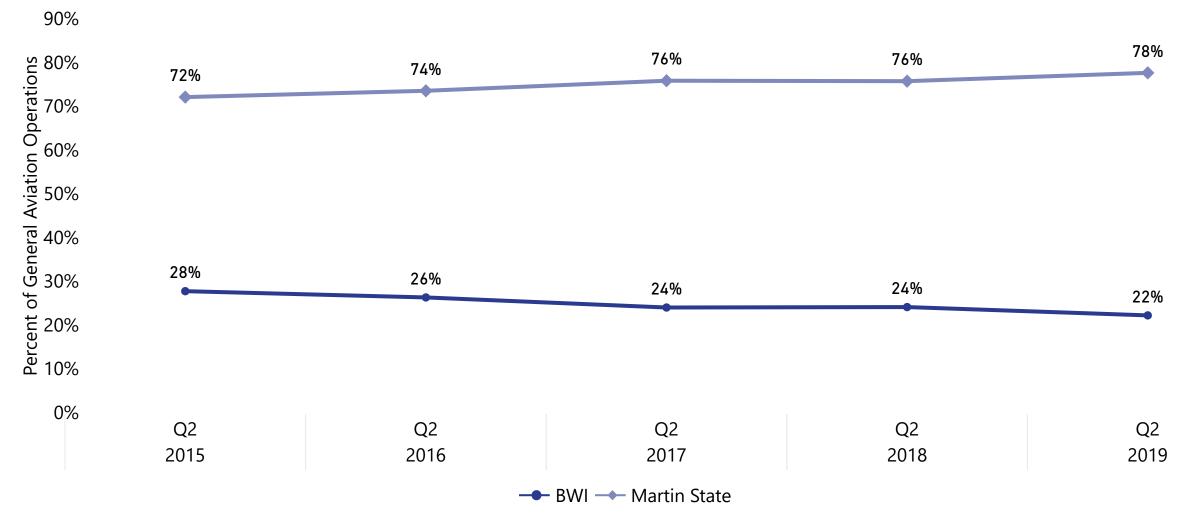
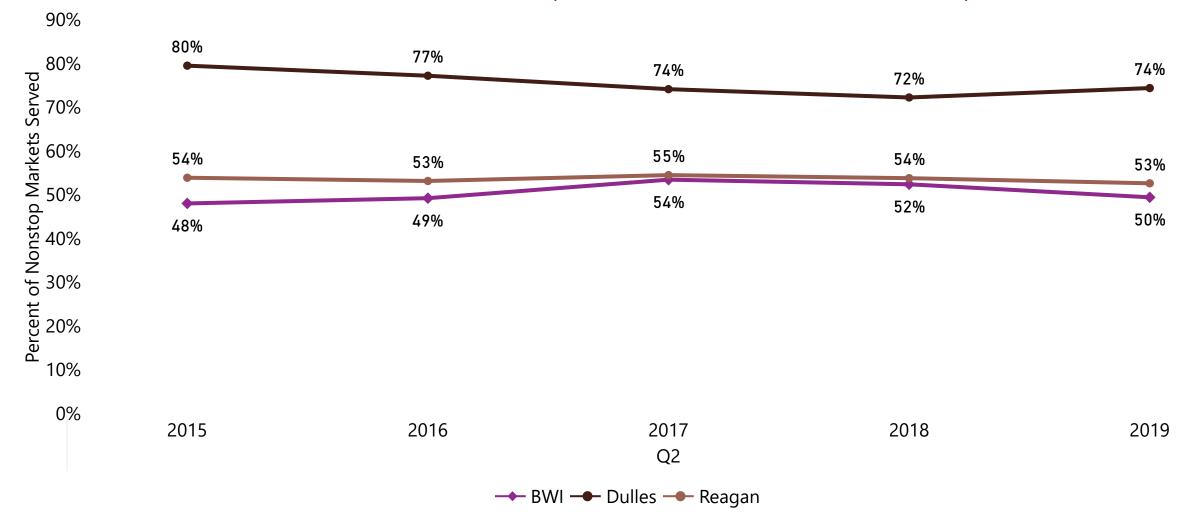
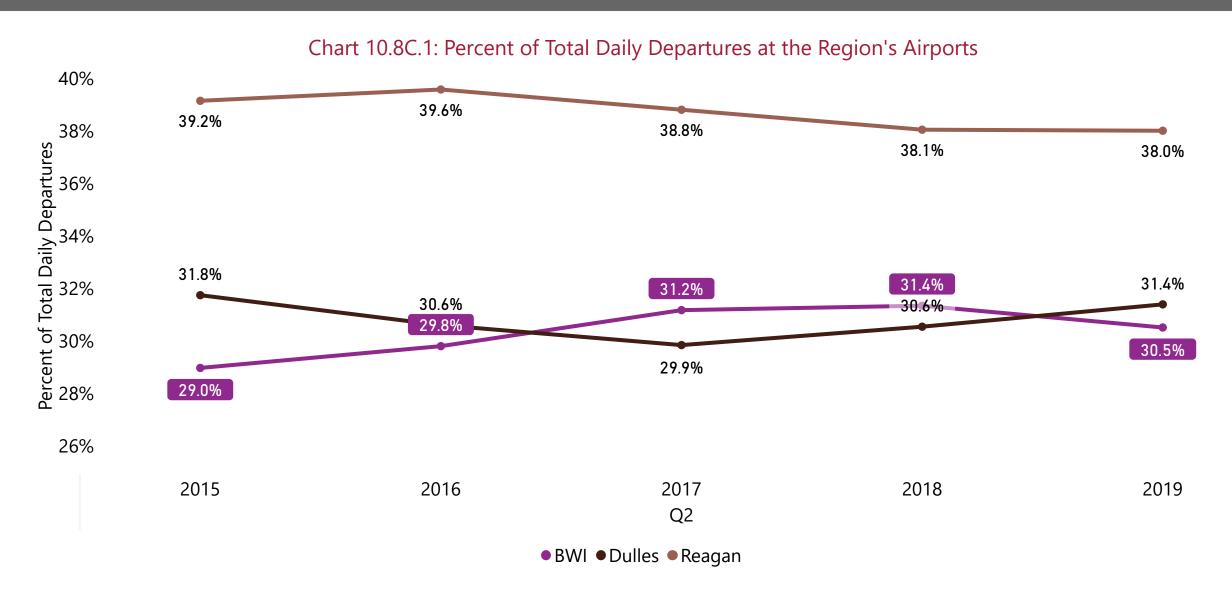
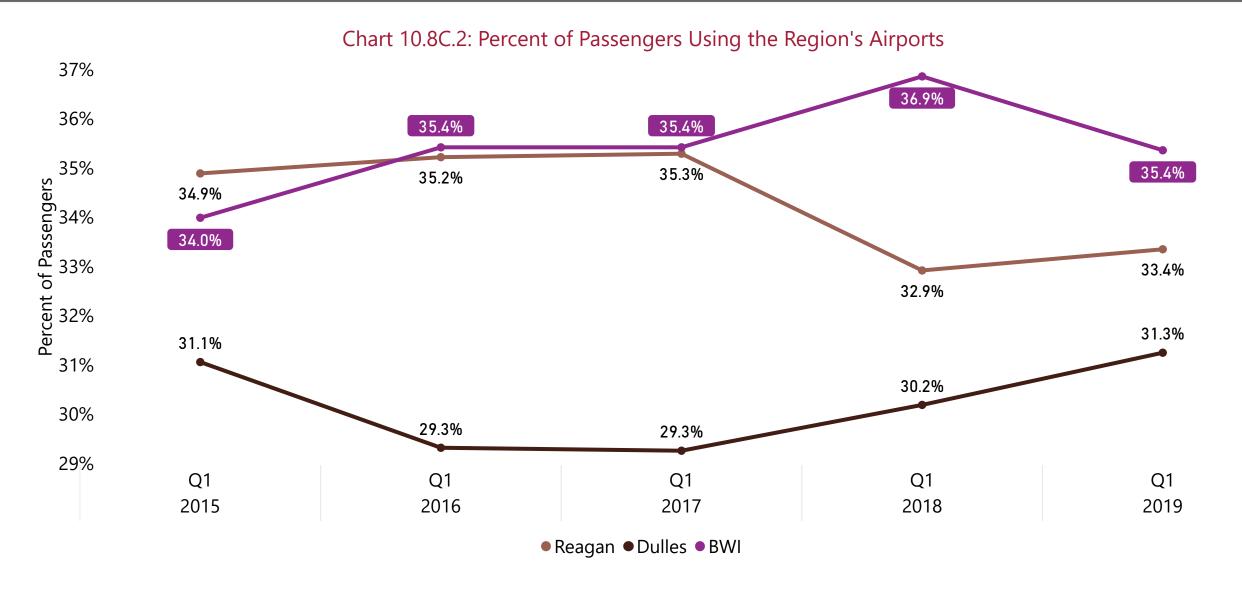


Chart 10.8B.1: Percent of Nonstop Markets Served Relative to Benchmark Airports

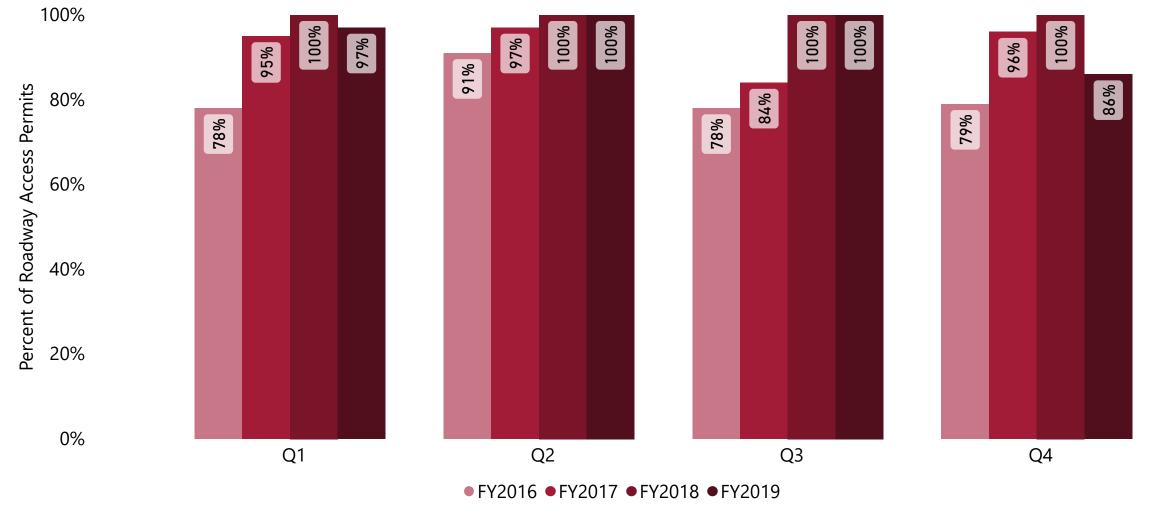






PM#10.9: Percent of Roadway Access Permits Issued within 21 Days or Less - Glen Carter

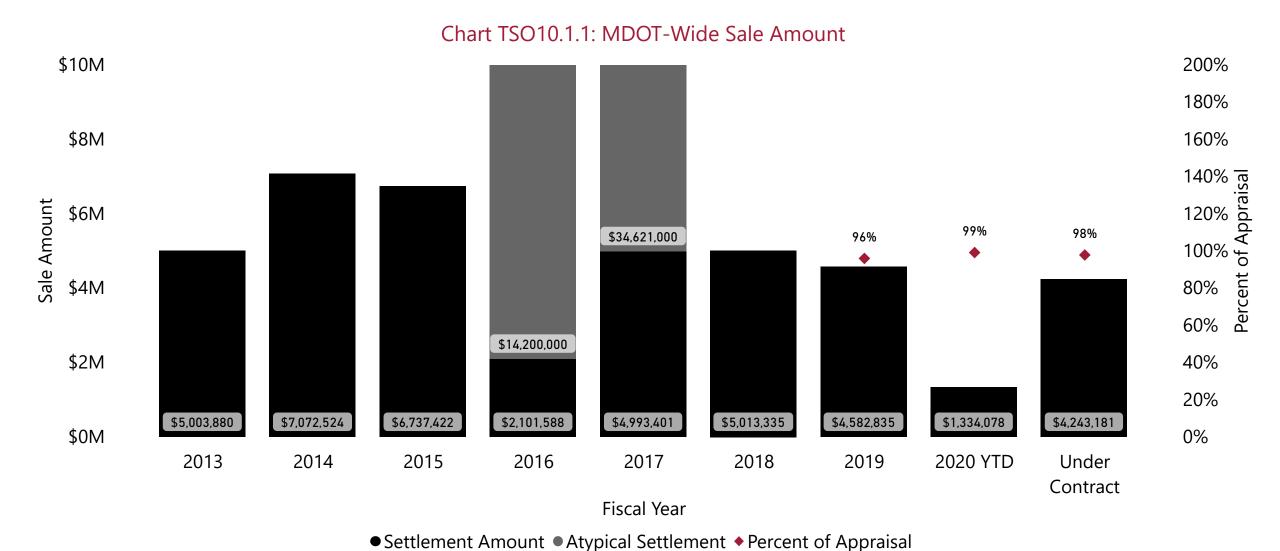
Chart 10.9.1: Percent of Roadway Access Permits Issued within 21 Days by Quarter





### PRESENTING: TANGIBLE RESULT #10 TBU SPECIFIC MEASURES

#### PM TSO 10.1: Value of Land Sold - Glen Carter



#### PM TSO 10.1: Value of Land Sold - Glen Carter

